



#### **Special notice**

Macquarie Atlas Roads (MQA) comprises Macquarie Atlas Roads Limited (ACN 141 075 201) (MARL) and Macquarie Atlas Roads International Limited (Registration No. 43828) (MARIL). Macquarie Fund Advisers Pty Limited (ACN 127 735 960) (AFSL 318 123) (MFA) is the manager/adviser of MARL and MARIL. MFA is a wholly owned subsidiary of Macquarie Group Limited (ACN 122 169 279) (MGL).

#### Stapling

In accordance with its requirements in respect of stapled securities, ASX reserves the right to remove either or both of MARL and MARIL from the official list of ASX if, while the stapling arrangements apply, the securities in one of the entities ceases to be stapled to the securities in the other entity.

#### **Takeover provisions**

Unlike MARIL, MARIL is not subject to takeover provisions of Chapters 6, 6A, 6B and 6C of the Corporations Act. However, as the takeover provisions of the Corporations Act apply to MARL and its shareholders, by virtue of the stapling arrangements, the takeover provisions will apply to the holders of MQA stapled securities. This is notwithstanding that MARIL and its shareholders are not subject to the takeover provisions of the Corporations Act.

#### Disclaimer

None of the entities noted in this document is an authorised deposit-taking institution for the purposes of the Banking Act 1959 (Commonwealth of Australia). The obligations of these entities do not represent deposits or other liabilities of Macquarie Bank Limited ABN 46 008 583 542 (MBL). MBL does not guarantee or otherwise provide assurance in respect of the obligations of these entities. Investments in MQA are subject to investment risk, including possible delays in repayment and loss of income and capital invested.

#### Advice warning

The information in this annual report is given in good faith and derived from sources believed to be accurate at this date but no warranty of accuracy or reliability is given and no responsibility arising in any other way, including by reason of negligence for errors or omission herein is accepted by MQA or its officers.

This annual report is not an offer or invitation for subscription or purchase of, or a recommendation of, securities. It does not take into account the investment objectives, financial situation and particular needs of the investor.

Before making an investment in MQA, the investor or prospective investor should consider whether such an investment is appropriate to their particular investment needs, objectives and financial circumstances and consult an investment adviser if appropriate.

#### Manager fees

MFA as manager of MARL and adviser to MARIL is entitled to fees for so acting. MGL and its related corporations (including MFA), together with their officers and directors, may hold stapled securities in MQA from time to time.

#### **Complaint handling**

A formal complaint handling procedure is in place for MQA. MFA is a member of the Financial Ombudsman Service. Complaints should in the first instance be directed to MQA.

#### If you have any enquiries or complaints please contact:

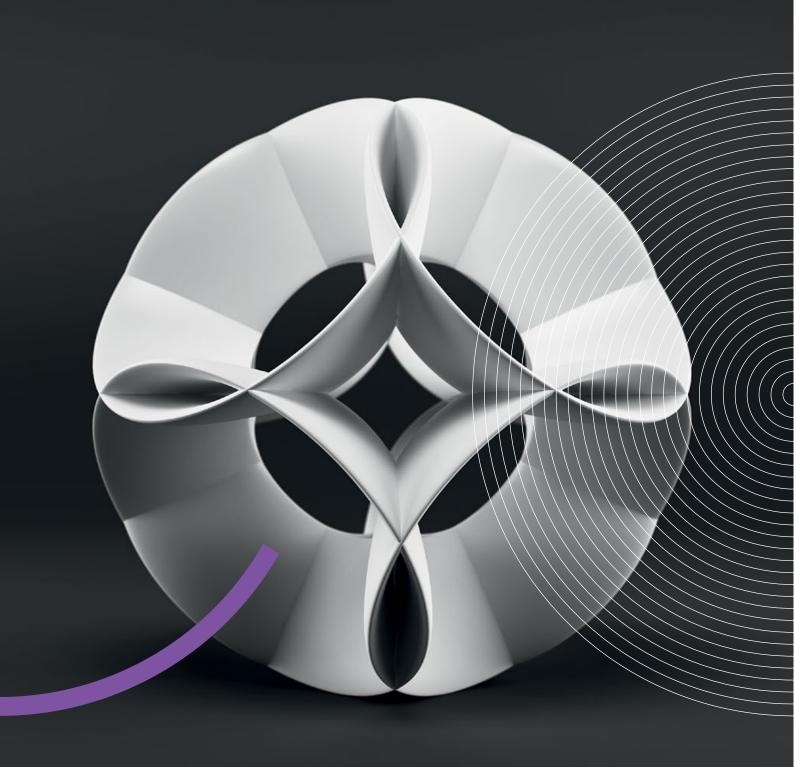
Macquarie Atlas Roads Investor Relations Level 7, 50 Martin Place Sydney, NSW, 2000 Telephone (Australia): 1800 621 694 Telephone (International): +61 2 8232 7455

#### MQA's ongoing commitment to your privacy

We understand the importance you place on your privacy and are committed to protecting and maintaining the confidentiality of the personal information you provide to us. MQA's privacy policy is available on the MQA website at www.macquarie.com/mqa or you can contact our investor relations team on 1800 621 694.

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#### Macquarie Atlas Roads Highlights

# Global infrastructure developer and operator. Focus on growing distributions and portfolio value. Growth in traffic, revenue and EBITDA across all assets during 2015.



Long-term owner and operator of global infrastructure



4 toll roads across 4 countries'



16 cent distribution per stapled security, up 21%



23 billion kilometres travelled on MQA roads in 2015, up 3%<sup>2</sup>



Over A\$2.1 billion<sup>3</sup> market capitalisation



Over 18,500° security holders

<sup>1</sup> MQA has varying percentage ownership interests in each asset within its portfolio.

<sup>2</sup> Excludes Indiana Toll Road, M6 Toll and Chicago Skyway related figures.

<sup>3</sup> As at 31 December 2015.

## Letter from the Chairpersons and the CEO

#### **Continued growth in 2015**

Macquarie Atlas Roads (MQA) experienced another year of positive performance in 2015, supported by our clear focus on actively managing our asset portfolio to improve operational performance and a disciplined approach to capital management.

Highlights during the year included:

- Traffic growth at both Autoroutes Paris-Rhin-Rhône (APRR) and Dulles Greenway
- Finalisation with the French State of APRR's Stimulus Package and concession amendments
- Reduced financing costs at APRR as a result of successfully replacing maturing facilities with new lower-cost facilities
- Continued simplification and optimisation of our portfolio through the divestment of MQA's interest in the Indiana Toll Road (ITR) and Chicago Skyway
- 21.2% increase in distributions to security holders in 2015 compared to 2014
- 2.9% increase in 2015 traffic across the portfolio compared to 2014 on a like for like weighted average basis.¹

#### Security price performance

MQA's security price traded above A\$4.00 for the first time in October 2015 and has remained around or above that level during the last quarter of 2015 and into 2016. MQA's market capitalisation as at 31 December 2015 was A\$2.1 billion, an increase of 29% from the end of 2014 and 657% since listing.

#### Strong operational performance

#### **APRR**

APRR delivered another record result in 2015, with EBITDA<sup>2</sup> of €1,589 million and an EBITDA margin of 71.8%. Traffic and revenue across the network increased by 2.7% and 3.0% respectively, with heavy goods vehicle traffic, often a leading economic indicator, increasing by 2.9%.

On 23 August 2015, the in-principle agreement with the French State was formalised by way of amendments to APRR and Autoroutes Rhône-Alpes' (AREA) respective concession contracts. The agreement provided for a capital expenditure Stimulus Package in exchange for concession extensions at APRR and AREA, supplementary toll increases from 2016 to 2023 as compensation for the 2013 land tax increase and the 2015 toll freeze, as well as improved protections against future adverse changes to motorway-specific taxes.

During 2015, APRR continued to reduce its net interest expense through replacing maturing facilities with new lower-cost facilities:

- In February 2015, APRR established a new revolving credit facility of €1.8 billion to allow more efficient capital management by the company. Additionally, Eiffarie (APRR's holding company) replaced its existing term loan with a new €1.5 billion facility at a margin of 1.0%, a significant decrease from the 3.0% margin on the previous facility
- During October and November 2015, APRR issued €1.0 billion of debt under its Euro Medium Term Note program. €500 million of 8-year bonds were issued with a coupon of 1.50% and an additional €500 million of 4-year floating rate notes were issued with a 0.70% margin over 3-month Euribor. These bond issuances represent further significant interest savings for APRR, replacing matured debt which had an average cost of ~5.0%.

#### **Dulles Greenway**

Dulles Greenway traffic performed strongly during 2015, up 5.4% on 2014, with average daily traffic increasing to levels not seen since 2008. Higher traffic and the toll increase in March 2015 contributed to 2015 revenue and EBITDA growth of 7.9% and 5.1% respectively on 2014 levels. While the road continues to improve its performance, MQA does not expect any distributions from the asset before 2019.

On 4 September 2015, the State Corporation Commission of Virginia (SCC) announced that it had completed its regulatory review of the Dulles Greenway's current tolling structure and rate levels charged on the road and confirmed, in Dulles Greenway's favour, that no changes were required to the tolling structure currently in place. The SCC's decision remains subject to a legal appeal.

<sup>1</sup> Excludes ITR, M6 Toll and Chicago Skyway related figures. Weighted average based on portfolio revenue allocation.

<sup>2</sup> Earnings Before Interest, Tax, Depreciation and Amortisation.

#### Indiana Toll Road divestment

On 27 May 2015, financial close was reached on the sale of ITR Concession Company Holdings LLC, the concession owner of the ITR in Indiana, USA. MQA received net proceeds of US\$25.0 million for its 25% interest.

#### **Chicago Skyway divestment**

On 25 February 2016, financial close was reached on the sale of Skyway Concession Company LLC, the concession owner of the Chicago Skyway in Illinois, USA. After allowing for estimated taxes and transaction costs, net proceeds to MQA for its 22.5% interest are estimated to be approximately US\$95 million.

#### **Distributions**

MQA's distributions grew strongly in 2015, with a total of 16 cents per security (cps) paid during the year, up 21.2% from 13.2 cps in 2014. MQA paid a first half distribution of 6.0 cps and a second half distribution of 10.0 cps, which each comprised both dividend and return of capital components.

These distributions were underpinned by cash flows received from MQA's investment in APRR and it is expected that these cash flows will continue to be the source of MQA's future distributions to security holders over the short to medium term. APRR retains a proportion of the cash it generates to fund capital expenditure and reduce debt. This should benefit the value of MQA's investment in APRR over time.

As with any foreign investment, distributions received by MQA from its assets are affected by fluctuations in foreign exchange rates. As a result, the level of distribution MQA pays to its security holders may be impacted by foreign exchange rates, in particular the A\$/€.

#### **Change of Chief Financial Officer**

After five and a half years with MQA, we farewelled Mary Nicholson as Chief Financial Officer (CFO) and appointed Mark Goodrick as CFO of MQA, effective 2 November 2015. Mark has worked closely with MQA since 2012 as our Financial Controller.

We thank Mary for her significant contribution to MQA's growth and success since listing and wish her the very best for her future endeavours within Macquarie Group.

#### **Strategy**

MQA's strategy is to deliver growing distributions and enhance the value of its portfolio for security holders. We seek to invest in global infrastructure assets that generate stable cash flows and offer resilient long-term performance through economic cycles. Our primary focus remains on supporting organic growth within our existing portfolio assets, which are well positioned to benefit from further improvements in the underlying economic conditions in France and the US. We remain open to consider accretive opportunities where there is a strong strategic and financial case, both from within, or complementary to, our existing portfolio.

#### Outlook

We are pleased to confirm distribution guidance of 18.0 cps for 2016, with 9.0 cps expected to be declared to security holders later in March 2016 for the first half of 2016.

On behalf of the Boards and management team, we would like to thank you for your support of MQA.

Nora Scheinkestel

Chairman

Macquarie Atlas Roads Limited

**Jeffrey Conyers** 

Chairman

Macquarie Atlas Roads International Limited

**Peter Trent** 

Chief Executive Officer Macquarie Atlas Roads

## Macquarie Atlas Roads Overview

#### **Our business**

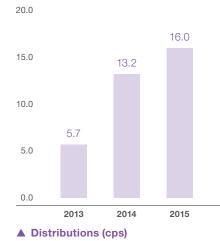
MQA is a global infrastructure developer and operator.

MQA offers security holders exposure to an international portfolio of toll road assets:

- Primary exposure is to the European economy and traffic levels through MQA's interest in APRR in eastern France
- Secondary exposure is to the US economy through MQA's interest in the Dulles Greenway in northern Virginia.

MQA offers security holders a total return including distributions and capital appreciation:

- Annual growth in distributions since commencing in 2013 are underpinned by distributions received from MQA's investment in APRR
- A substantial proportion of asset level cash flow is retained in the respective portfolio business, via capital expenditure and debt reduction, to improve the value of MQA's equity investment.



#### **Our strategy**

MQA's strategy is to deliver growing distributions and enhance the value of our portfolio for security holders. We seek to invest in global infrastructure assets that generate stable cash flows and offer resilient long-term performance through economic cycles.

Key actions to deliver on our strategy include:

- Active management of portfolio assets to deliver improved operational performance
- Efficient and disciplined capital and portfolio management
- Refinancing of project debt as suitable opportunities emerge over the medium term
- Delivering and growing distributions from portfolio assets
- Identifying and accessing accretive opportunities both from within, or complementary to, the existing portfolio.

#### Our portfolio assets

#### APRR: 20.14% interest

The fourth largest motorway network in Europe, and the second largest in France covering 2,323km of motorway, APRR is MQA's flagship asset and represents most of MQA's portfolio by value.

# Dulles Greenway: 50% estimated economic interest

Located in northern Virginia in the US, the Dulles Greenway is a 22km toll road which forms part of a commuter route into Washington DC. It is well positioned to benefit from continued economic growth and urbanisation in the region.

#### Warnow Tunnel: 70% interest

The Warnow Tunnel is a 2km toll road and tunnel under the Warnow River in the northern German city of Rostock. MQA receives an annual service fee for the provision of directors and management of the asset.

#### M6 Toll<sup>1</sup>

The M6 Toll is a 43km tolled motorway in the West Midlands of the UK that bypasses Birmingham and connects to the M6 at both ends. Following the 2013 refinancing of the project's debt facilities, MQA receives an annual indexed service fee for managing the asset. MQA does not expect to receive further equity distributions from the project and all surplus cash flows from the asset will be applied to service the debt.

#### Our risk management

Risk is an inherent part of MQA's business and management of that risk is therefore critical to MQA's continuing profitability and financial strength. Accordingly, key risks are regularly reviewed by the Boards, the Audit and Risk Committee and the Manager.

MQA's risk management framework creates a consistent and rigorous approach to identifying, analysing, monitoring and mitigating risks. The framework includes various policies, charters and procedures, including the Risk Management Policy which can be found on MQA's website www.macquarie.com/mga.

Each asset in the MQA portfolio also maintains its own risk management framework and supporting infrastructure to manage its own risk. It is MQA's policy to confirm that each asset has an appropriate risk management framework in place to assist the asset to effectively manage its risks.

<sup>1</sup> MQA holds 100% of the ordinary equity in M6 Toll, however the beneficial interest is 0% as MQA is not exposed to any variable returns from M6 Toll's ongoing operations.

#### **Financial highlights**

#### Statutory results

MQA equity accounts for all the assets in its portfolio. These results are disclosed as 'share of net profits/ (losses) of investments accounted for using the equity method' in MQA's income statement, and together with corporate level expenses make up MQA's statutory result.

MQA's profit after tax for the year ended 31 December 2015 was A\$85.1 million, up from a loss of A\$50.6 million in 2014. This movement was largely driven by:

- Decreased operating expenses
  mainly due to no new performance
  fees being payable in respect
  of the 12 months ended 30 June
  2015. At 30 June 2014, MQA
  recognised the full 30 June
  2014 performance fee, including
  instalments that were expected to
  become payable in future periods
- Increase in aggregate net profit
  of investments accounted for
  using the equity method at
  APRR and Dulles Greenway,
  as well as proceeds relating
  to the sale of ITR.

Further information on the statutory results is provided in the Financial Report on pages 21 to 75.

#### **Proportionate results from assets**

The proportionate results aggregate the financial results of MQA's assets in the respective proportions of MQA's economic interests from ongoing operations in each asset. The proportionate results are prepared on a different basis to the MQA Financial Report, which is prepared in accordance with Australian Accounting Standards.

All assets within MQA's portfolio experienced growth in traffic, revenue and EBITDA in 2015. The following chart shows the operating performance of MQA's portfolio as a whole for 2015 compared to 2014.

Further information, including the basis of preparation of proportionate results and a reconciliation of these results to the statutory results, is provided in the Management Information Report which is available on MQA's website www.macquarie.com/mga.

# % 5.0 1.0 Traffic Revenue EBITDA

▲ Operating performance 2015 vs 2014

#### Cash flow and cash position

A summarised fund level cash flow statement for the year to 31 December 2015 is set out below.

MQA received larger distributions from APRR (via Financière Eiffarie) in 2015 than in 2014. This allowed MQA to declare an increased level of distributions to security holders: a 1H 2015 distribution of 6.0 cps (1H 2014: 5.0 cps) and a 2H 2015 distribution of 10.0 cps (2H 2014: 8.2 cps), which each comprised both dividend and return of capital components.

MQA maintains a disciplined capital management strategy. MQA currently has no corporate level debt, and all debt secured against the assets remains non-recourse to MQA. MQA's pro forma available cash at 29 February 2016 was approximately A\$208.0 million.<sup>2</sup>

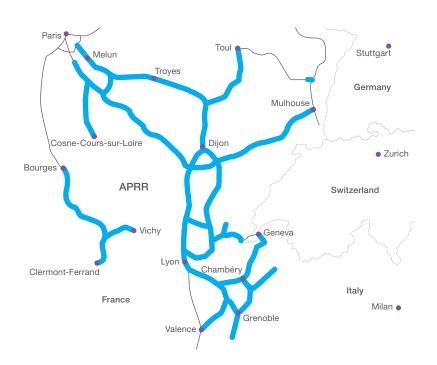
Available cash	Year ended 31 Dec 15 A\$m	Year ended 31 Dec 14 A\$m
Opening balance 1 January	30.1	//17.7/
Total cash flow received from assets	148.2³	97.4
Other operating cash flows	(26.6)	(25.1)
Proceeds from issue of securities (including transaction costs)		59.3
Payment for purchase additional indirect interest in APRR (including	est	
transaction costs)  Distributions paid	(3.8)	(52.7) (66.3)
Closing balance 31 December	65.4	30.1

▲ Cash flow statement

<sup>2</sup> Includes estimated net proceeds from the sale of Chicago Skyway completed on 25 February 2016.

<sup>3</sup> Includes A\$130.3m received from APRR, A\$16.0m proceeds from ITR (net of estimated Alternative Minimum Tax (AMT) paid on receipt of sale proceeds, which was subsequently adjusted and received on 29 January 2016), as well as service fees from M6 Toll and Warnow Tunnel.

#### **APRR** France





# APRR is the concessionaire of a 2,323km motorway network located in the east of France. APRR is the second largest motorway network in France, the fourth largest in Europe.

#### 1 Traffic performance

- In 2015, total traffic on the APRR Group network increased 2.7%.
- Light vehicles traffic increased by 2.6%, benefiting from continued growth in real household disposable income.
- Heavy vehicles traffic increased by 2.9%, benefiting from an improvement in economic conditions, with manufacturing moving back into growth territory and trade accelerating during 2015.

#### 2 Operating performance

- Total revenue increased by 3.0% in 2015, due to traffic growth and a more favourable traffic mix, despite tolls remaining unchanged throughout 2015. Total revenue reached €2,214 million.
- EBITDA increased 4.5% in 2015, with an improved EBITDA margin of 71.8% compared to 70.7% in the prior year, reflecting cost efficiencies within the business.
- Automated transactions reached 96.3% in December 2015, up from 51% in 2006. The number of electronic toll collection devices increased 14.9% over the year, reaching almost two million.

MQA's interest

20.14%

# Over 50 years of operating history

# Extended concession maturities

APRR: Nov 2035 / AREA: Sep 2036 / ADELAC: Dec 2060

#### **Traffic**

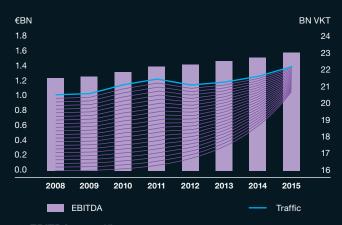
up 2.7% on pcp

#### Revenue

up 3.0% on pcp

#### **EBITDA**

up 4.5% on pcp



▲ EBITDA vs traffic

#### 3 Stimulus Package

- On 23 August 2015, the APRR and AREA concession contracts were amended to incorporate, among other things, the Stimulus Package.
- The Stimulus Package is an industry-wide capital expenditure plan involving ~€720 million of investments by APRR and AREA across five projects.
- Such investments have been compensated by extensions to the concession contracts' maturities of 2 years and 1 month for APRR and 3 years and 9 months for AREA.

#### Other concession contract amendments

- On 23 August 2015, APRR and AREA's concession contracts were amended to compensate for the 2013 land tax increase and the absence of a 2015 toll increase via supplementary toll increases to be applied from 2016 to 2023.
- Article 32 was amended to improve the protection of APRR and AREA against any future change in motorway-specific taxes. Certain revenue caps were also included in the event of future material outperformance.
- On 31 January 2016, the Tunnel Maurice Lemaire concession was merged with the APRR concession through an agreement to extend the APRR concession maturity by an additional 10 months to 30 November 2035.

#### 5 Debt financing costs and refinancing

- As a consequence of progressively replacing maturing facilities with new lower-cost facilities, APRR's net interest expense decreased 14% from €322.7 million in 2014 to €278.6 million in 2015.
- During October and November 2015 respectively, APRR issued €500 million of bonds maturing in January 2024 at an annual coupon of 1.50%, and €500 million of Floating Rate Notes maturing in January 2020 with a 0.70% margin over 3-month Euribor.
- APRR/Eiffarie's 2015 refinancing was awarded 'Road Finance Deal of the Year – Europe' at the 2015 Global Transport Finance awards as well as 'Most Impressive Infrastructure Borrower' and 'French Deal of the Year' for 2015 by GlobalCapital. In February 2015, Eiffarie replaced its existing term loan with a new €1.5 billion facility and APRR replaced its €720 million Revolving Credit Facility with a €1.8 billion facility. Margins on the new facilities are significantly lower than the margins on those facilities they refinanced.

**Dulles Greenway** Virginia, USA



22km toll road in Loudoun County, northern Virginia, part of a road corridor connecting suburban communities with Washington DC. The Dulles Greenway became fully operational to traffic in September 1995.

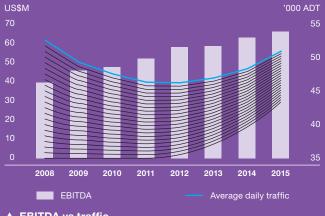
#### 1 Traffic performance

- Traffic increased 5.4% in 2015, benefiting from continued urban growth in the region.
- Average Daily Traffic (ADT) for 2015 was 51,054 vehicles, a level not seen since 2008.
- Over the last three years, Dulles Greenway's traffic has increased annually by an average of 3.3%.

#### 2 Operating performance

- Revenue increased 7.9% in 2015, reflecting the impact of both traffic growth and increased tolls.
- EBITDA increased by 5.1% in 2015, driven by increased revenue through higher traffic and tolls charged. Operating expenses primarily increased due to a change in a US accounting standard (Topic 853 Service Concession Arrangements).





<sup>▲</sup> EBITDA vs traffic

<sup>1</sup> The distribution test methodology has been amended to offset the impact of this accounting change.

#### 3 Corridor dynamics

- Dulles Greenway is a key route in Loudoun County, one of the fastest growing and most affluent counties in the US, with the 4th fastest population growth and the highest median income across US counties in 2014?
- Between 2005 and 2012, Dulles
  Greenway experienced declining traffic
  levels as a result of improvements to
  competing free alternative routes and
  the economic downturn.
- Since 2012, traffic growth has resumed and further growth is expected in the future as urbanisation of the region continues.
- Dulles Greenway currently has available capacity and as such is well positioned to provide a quality service to commuters in the region and attract a greater share of future corridor traffic growth.

#### 4 Tolling and regulatory update

 Dulles Greenway has undergone an extensive regulatory hearing process with the SCC since 2013 with respect to the current tolling structure and rate levels charged on the road. On 4 September 2015, the SCC announced that it had completed its regulatory review and confirmed, in Dulles Greenway's favour, that no changes were required to the current tolling structure or rate levels charged. The SCC's decision remains subject to a legal appeal.

# 5 Financing structure and distributions

- Dulles Greenway is financed with five series
  of fixed rate bonds maturing at various dates
  through the end of the concession in 2056.
  Consequently, there is no interest rate or
  refinancing risk associated with this asset,
  with debt servicing costs fixed out to the
  concession end.
- While Dulles Greenway continues to meet its debt service obligations each year, it is not meeting the threshold under its debt indentures required to distribute surplus cash to its shareholders.
- It is anticipated that distributions will not be received from the asset by MQA before 2019, subject to the continued improvement in operating performance.

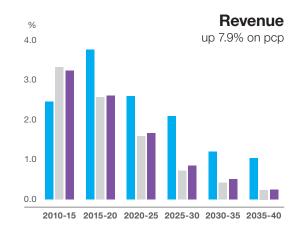
MQA's interest

# 2056 concession maturity

40 years remaining

#### Traffic

up 5.4% on pcp



▲ Loudoun County demographic growth per annum<sup>4</sup>

Employment Population Housing units

Source: the U.S. Census Bureau estimates.
 3 Estimated economic interest.
 4 Department of Community Planning Services
 Metropolitan Washington Council of Governments:
 Round 8.4 Cooperative forecasting (October 2015).

# Environmental and social responsibility management

# MQA's environmental and social responsibility (ESR) policies

MQA believes that many social, environmental and economic benefits arise from responsible private sector development and operation of infrastructure. MQA is also aware that with these benefits lies the potential for risks, including ESR risks.

MQA has adopted a number of policies, including an Environmental and Social Responsibility Policy, Workplace Health and Safety Policy and Risk Management Policy, to ensure that the risks specifically associated with investing and managing investments in infrastructure assets are appropriately assessed and managed.

These policies form part of MQA's overarching risk management framework in accordance with Principle 7 of its corporate governance statement. For more information, visit MQA's website at www.macquarie.com/mga.

The framework is applied throughout MQA's investment process as follows:

- Asset selection ESR risk and responsibilities
  are assessed as part of the acquisition due diligence
  and included in the overall investment decision of an
  asset. At a minimum MQA seeks to ensure that the risk
  management framework of the asset's portfolio company
  is adequate to ensure compliance with the relevant
  regulation and standards for ESR matters in the
  country and industry in which the asset operates.
- Ongoing asset management MQA's ability to control or influence the ongoing management of ESR issues differs for each asset based on its level of shareholder influence, board representation and the regulatory environment governing each asset. The portfolio company board (including any MQA appointed directors) and management team are responsible for ensuring that the portfolio company adopts appropriate risk management practices including in respect of ESR matters. Regular asset board reporting assists with maintaining compliance with ESR requirements and identification of ESR issues. MQA seeks to promote good environmental, social and governance practices within each asset through the contribution of its board representatives and any shareholder influence that it can bring to bear.
- Stakeholder reporting social and environmental policies, initiatives and compliance performance are reported internally to the portfolio company board and where appropriate the MQA Boards and other parties.

A selection of environmental and social responsibility initiatives undertaken by the portfolio companies in which MQA held investments during 2015 is included in MQA's Environmental and Social Responsibility Management Report available on MQA's website at www.macquarie.com/mqa/esr. MQA's governance responsibilities and policies are covered on pages 19 and 20.

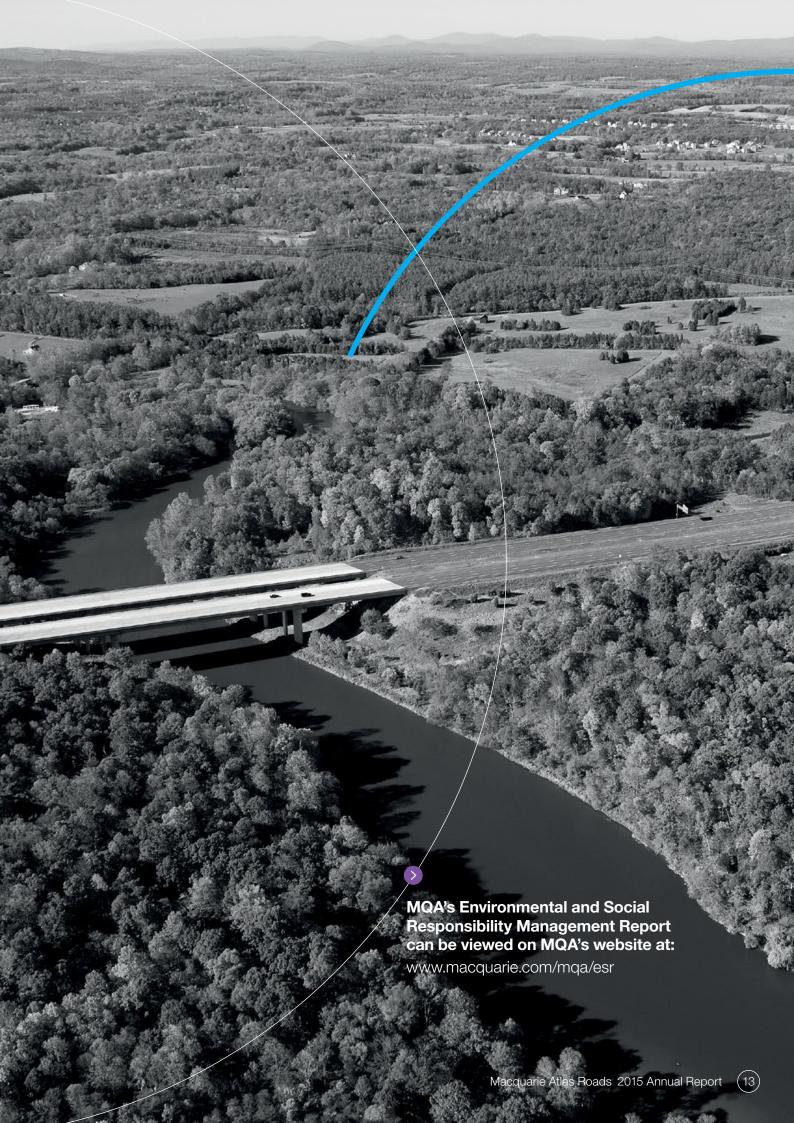
In addition to MQA's own processes and policies, many new infrastructure projects undergo extensive social and environmental impact reviews before being given approval to proceed. The process is typically run by governments, which will have balanced the costs and benefits of the project. Accordingly, a government-run process will usually require new infrastructure to produce more efficient environmental outcomes than existing alternative infrastructure, or, where an investment is made in existing infrastructure, for that investment to produce improved environmental outcomes over those that existed prior to the investment being approved.

The MQA Manager, as part of the Macquarie Group, is also committed to corporate citizenship and environmental and social responsibility. It adopts rigorous risk management frameworks and complies with recommendations and research by established organisations that work globally to set benchmarks and standards for risk assessment, management and reporting – including the UNPRI, which the MQA Manager is a signatory to, and the International Finance Corporation's Environmental and Social Performance Standards and Environmental, Health and Safety Guidelines.

Macquarie Group staff, including those working on behalf of MQA, also volunteer and contribute their time, expertise and finances to community organisations through the Macquarie Group Foundation. The Foundation has raised over A\$240 million since its inception through staff payroll giving, fundraising and Foundation matching. Further information can be found on Macquarie Group's website at www.macquarie.com/foundation.

#### **ESR-related regulatory requirements**

MQA is not aware of any material breaches of relevant ESR-related regulatory standards by its assets during the year ended 31 December 2015.



# **Directors' profiles**

MQA comprises Macquarie Atlas Roads Limited (MARL) and Macquarie Atlas Roads International Limited (MARIL). Macquarie Fund Advisers Pty Limited, a wholly owned subsidiary of Macquarie Group Limited, is the manager of MARL and the adviser to MARIL.

Each of the MARL and MARIL Boards are made up of four directors, with a diverse range of backgrounds and experience. The directors take an active role in the management of MQA, meeting on a regular basis to review MQA's affairs and to carry out their statutory and fiduciary duties. Where required, the Boards convene at short notice to consider matters as they arise.



Nora Scheinkestel LLB (Hons) (Melb), PhD, FAICD, Centenary Medal

MARL Non-Executive, Independent Chairman MARIL Non-Executive, Independent Director

MARL director from 28 August 2014 and chairman from 17 April 2015

MARIL director from 17 April 2015 Age: 55

Nora Scheinkestel is an experienced company director having served as chairman and director on a number of public and private sector boards spanning a wide range of industry sectors. As well as being Chairman of the MARL Board, she also chairs the MARL Nomination and Governance Committee and is a director on the MARIL Board.

Her background is as a senior banking executive in international and project financing. She currently consults to government, corporate and institutional clients in areas such as corporate governance, strategy and finance.

Her previous directorships include AMP Limited, Insurance Australia Group Limited, Mayne Pharma Limited, Medical Benefits Fund of Australia Ltd, Newcrest Mining Limited, Orica Limited and Pacific Brands Limited. She is currently a director and committee chairman of Telstra Corporation Limited and a director of Stockland Corporation Limited. Nora is also an Associate Professor in the Melbourne Business School at Melbourne University and is a member of the Takeovers Panel. In 2003, she was awarded a centenary medal for services to Australian society in business leadership.



Marc de Cure

BCom (Hons) (UNSW) MWQ FCA

MARL Non-Executive, Independent Director

Director from 3 August 2011 Age: 57

Marc de Cure is a company director and adviser. During 2015 he was appointed as chairman of MARL's Remuneration Committee and also as a director of Zurich Australia Limited and Zurich Investment Managment Limited. He chairs the advisory boards of the ARC Centre of Excellence in Population Ageing Research and is an Adjunct Professor and member of the Advisory Council of the Business School at UNSW.

He was formerly the Group Chief Financial Officer of American International Assurance Company Ltd in Hong Kong during its IPO/listing and was an executive director of a number of AIA group companies including AIA Australia. He was the Group Chief Financial Officer and General Manager Strategy and Development of AMP Limited, Executive Chair of GIO Australia Group and Executive Director of Henderson plc, and also held other senior executive and executive director positions at AMP Limited. He was a principal adviser to Bain & Company and a senior partner and practice leader at PricewaterhouseCoopers specialising in M&A, initial public offerings/capital raisings, risk management and assurance.



Richard England

MARL Non-Executive, Independent Director

Director from 1 June 2010 Age: 65

Richard England, who is also the Chairman of the Audit and Risk Committee, is a former partner of Ernst & Young (Australia) where he was national director of the Corporate Recovery and Insolvency practice. Since 1994, in addition to past consulting roles with Ernst & Young and Sims Partners, Richard has held a number of chairmanships including Chandler McLeod Group Limited. Tower Trust Limited and Peter Lehmann Wines Limited, and directorships including St.George Bank Limited, ABB Grain Limited and Healthscope Limited. Richard is currently chairman of Ruralco Holdings Limited and a director of Nanosonics Limited and Japara Healthcare Limited.



John Roberts

MARL Non-Executive Director

Director since restructure implementation on 2 February 2010

Age: 57

John Roberts is a consultant to Macquarie and Non-Executive Chairman of Macquarie Infrastructure and Real Assets (MIRA) (a division of the Macquarie Asset Management Group) which has approximately A\$150 billion of assets under management. John serves on a number of boards and investment committees in MIRA to provide oversight and strategic direction to individual fund management executive teams.

John was employed by the Macquarie Group for over 22 years, during which time he held various roles within the organisation, including Head of Europe, Joint Head of Macquarie Capital Advisers and Global Head of Macquarie Capital Funds (now MIRA). Having previously served as a Director of the DUET Group, John is currently a director of Sydney Airport Limited.

#### **Directors' profiles** CONTINUED



Jeffrey Conyers

**BA** (Toronto)

# MARIL Non-Executive, Independent Chairman

Bermuda-based – director since establishment on 16 December 2009

Aae: 62

Jeffrey Conyers, who is also the Chairman of the MARIL Nomination and Governance Committee, is a director of numerous companies in Bermuda and is the former Chief Executive Officer of First Bermuda Securities Limited. First Bermuda Securities provides an advisory and execution service on worldwide offshore mutual funds to individuals and local companies based in Bermuda. Jeffrey began his professional career as a stockbroker in Toronto and returned to Bermuda in 1985 to join the Bank of Bermuda, where his focus was investments and trusts. He is a founding executive council member and deputy chairman of the Bermuda Stock Exchange. Jeffrey has previously served on the boards of MAp Airports International Limited and Intoll International Limited, parts of the previously Macquarie-managed and ASX-listed vehicles MAp Group and Intoll Group respectively.

Jeffrey Convers is married to Edith Convers, who is Executive Director, Chief Executive Officer and a shareholder in IKONIC Fund Services Limited, a Bermuda-based firm that provides company secretarial and funds administration services to clients including other Macquarie-managed vehicles. Jeffrey has no involvement with the operations of IKONIC Fund Services Limited but is a beneficiary of his wife's investment in the business. Edith Convers is an independent businesswoman of 30 years' standing as a fund administrator in Bermuda. She is not involved with the provision of services to MQA. Jeffrey's initial appointment to the MARIL Board was made in view of his expertise and his subsequent reappointments reflect the considerable value he continues to bring to the Board. The MQA Boards have assessed Jeffrey's independence and confirmed his independent status.



James Keyes

MA (Oxon)

# MARIL Non-Executive, Independent Director

Bermuda-based – director from 21 February 2013 Age: 52

James Keyes, who is also the Chairman of the Remuneration Committee of MARIL, is a Bermudan solicitor and barrister with over 25 years' experience. He is currently on the board of a number of private and listed companies. He began his career with Freshfields in London and New York then moved to the Funds and Investment Services team at Appleby, one of the largest offshore law firms in Bermuda. James retired as a partner from Appleby in 2008, and held a part-time position as Managing Director of Renaissance Capital and related entities until December 2012. James was a director of the Bermudan entity within Transurban Group for six years, from which he gained experience in the toll road sector.



Derek Stapley

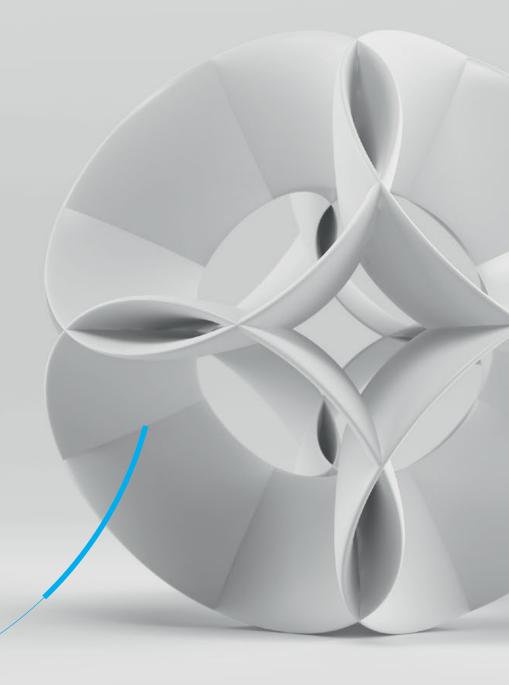
BA (Glas Cal) CA

MARIL Non-Executive, Independent Director

Bermuda-based – director from 1 June 2010 Age: 55

Derek Stapley, who is also the Chairman of the Audit and Risk Committee of MARIL, is a Chartered Accountant with 29 years' experience.

He is a former partner and industry group leader with Ernst & Young in Financial Services. Derek was the chair of Ernst & Young's Global Hedge Fund Steering Committee, which was responsible for providing strategic direction to Ernst & Young's global hedge fund practice. He now serves as an independent director on the board of several public and private investment funds, insurance companies and family offices.





## Corporate governance

# Legal framework and management arrangements

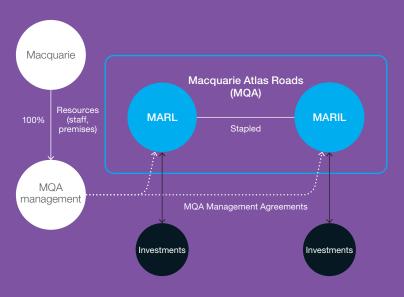
Macquarie Atlas Roads (MQA) is a dual stapled vehicle externally managed by Macquarie. It was established in early February 2010 as a result of a security holder approved restructure of Macquarie Infrastructure Group (MIG).

MQA comprises Macquarie Atlas Roads Limited (ACN 141 075 201) (MARL), an Australian public company, and Macquarie Atlas Roads International Limited (Registration No. 43828) (MARIL), an exempted mutual fund company incorporated in Bermuda. MQA is listed as a stapled structure on the Australian Securities Exchange (ASX). The securities of MARL and MARIL are stapled and must trade and otherwise be dealt with together.

Management and advisory agreements (MQA Management Agreements) with Macquarie Fund Advisers Pty Limited (ABN 84 127 735 960) (AFS Licence Number 318123) (the MQA Manager) were entered into by MARL and MARIL respectively at the time of establishment.

MARL and MARIL have also entered into a cooperation deed which provides for sharing of information, adoption of consistent accounting policies and coordination of reporting to security holders (MQA Cooperation Deed).

#### ▼ Macquarie Atlas Roads structure



Entity	MARL	MARIL
Type of entity	Australian public company	Bermudan exempted mutual fund company
Assets (various % holdings)	Dulles Greenway <sup>1</sup>	APRR Dulles Greenway <sup>2</sup> Warnow Tunnel M6 Toll
Source of income	MARL derives its income primarily from returns from its asset portfolio	MARIL derives its income primarily from returns from its asset portfolio

- 1 Holds a 6.7% shareholding.
- 2 Holds a ~43.3% economic interest through subordinated loans.

#### Corporate governance CONTINUED

MARL and MARIL have no employed staff at the stapled company level. The MQA Management Agreements are non-discretionary and substantially similar in their terms. They require the MQA Manager to assist with the general administration of the companies, to provide active management of the MQA assets and to make investment and divestment recommendations.

Key decision making is reserved to the MARL Board and the MARIL Board (together the MQA Boards). The MQA Boards have no obligation to act on the recommendations of the MQA Manager and can appoint other advisers if they wish.

The MQA Manager has sub-advisory agreements with appropriately licensed or registered Macquarie Group companies in various non-Australian jurisdictions to assist with its management and advisory functions at no additional cost to MQA. All staff are supplied to these Macquarie management and advisory entities via resourcing arrangements with the Macquarie employing entity in the relevant jurisdiction.

A high level summary of the MQA Management Agreements, addressing the disclosure recommended in ASX Guidance Note 26 can be found on the MQA website.

More detail about MQA's operational and governance arrangements can also be found in the ASIC 231
Regulatory Guide disclosure on the MQA website. This disclosure includes details of any change of control provisions in MQA asset debt documents or shareholder arrangements that may be triggered if the MQA Manager is removed as the manager/adviser of MQA.

We recommend that you also read the following constituent documents on the MQA website.

- MARIL Advisory Agreement
- MARIL Bye-Laws
- MARL Management Agreement
- MARL Constitution
- MQA Cooperation Deed.

References to 'Macquarie' above are references to Macquarie Group Limited (MGL) and its affiliates.

# Corporate Governance Statement

The MQA Boards determine the corporate governance arrangements for MQA with regard to what they consider to be in the long term interests of MQA and its investors, and consistent with its responsibilities to other stakeholders.

MQA's corporate governance arrangements conform to the Corporate Governance Principles and Recommendations (3rd edition) issued by the ASX Corporate Governance Council, taking into account MQA being an externally managed vehicle.

MQA's Corporate Governance Statement has been approved by the MQA Boards and outlines MQA's main corporate governance practices for the year ended 31 December 2015 and up to the date of issue of this 2015 Annual Report. It also includes details of the number and attendance of directors at MQA Board and Committee meetings during 2015.



MQA's Corporate Governance Statement can be viewed on MQA's website at:

www.macquarie.com/mqa/corpgov

**Macquarie Atlas Roads** 

# Financial report

for the year ended 31 December 2015

This report comprises:

Macquarie Atlas Roads International Limited and its controlled entities Macquarie Atlas Roads Limited and its controlled entities

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Independent Auditor's Report to the security holders of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited

# **Directors' Reports**

FOR THE YEAR ENDED 31 DECEMBER 2015

The directors of Macquarie Atlas Roads International Limited ("MARIL") submit the following report together with the Financial Reports of Macquarie Atlas Roads ("MQA" or the "Group") for the year ended 31 December 2015. AASB 3 Business Combinations and AASB 10 Consolidated Financial Statements require one of the stapled entities of a stapled structure to be identified as the parent entity for the purpose of preparing a consolidated Financial Report. In accordance with this requirement, MARIL has been identified as the parent entity of the consolidated group comprising MARIL and its controlled entities and Macquarie Atlas Roads Limited ("MARL") and its controlled entities (the "MARL Group"), together comprising MQA.

The directors of MARL submit the following report for the MARL Group for the year ended 31 December 2015.

Macquarie Fund Advisers Pty Limited acts as the adviser for MARIL and the manager of MARL.

#### **Directors**

The following persons were directors of MARIL during the whole of the year and up to the date of this report (unless otherwise stated):

Jeffrey Conyers (Chairman)

James Keyes

• Nora Scheinkestel (appointed 17 April 2015)

Derek Stapley

David Walsh (resigned 17 April 2015)

The following persons were directors of MARL during the whole of the year and up to the date of this report (unless otherwise stated):

Nora Scheinkestel (appointed as Chairman 17 April 2015)

Marc de Cure

Richard England

John Roberts

David Walsh (resigned as Chairman and as a director 17 April 2015)

#### **Directors' Reports** CONTINUED

FOR THE YEAR ENDED 31 DECEMBER 2015

#### **Operating and financial review**

#### **Principal activities**

The principal activity of the Group and the MARL Group (together the "Groups") is to invest in infrastructure assets in Organisation for Economic Co-operation and Development ("OECD") and OECD equivalent countries; and non-infrastructure assets where ancillary to a major infrastructure investment but with the current focus on toll road investments, both greenfield and mature. Other than as disclosed elsewhere in these reports, there were no significant changes in the nature of the Groups' activities during the year.

#### **Distributions**

Distributions paid to security holders during the financial year were as follows:

	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Distribution of 10.0 cents per stapled security ("cps") paid on 30 September 2015*	51,748	_
Distribution of 6.0 cps paid on 31 March 2015**	30,692	_
Distribution of 8.2 cps paid on 8 October 2014***	<del>-</del>	41,946
Ordinary dividend of 5.0 cps paid on 4 April 2014	_	24,362
	82,440	66,308

All of the distributions were paid in full by MARIL.

#### Review and results of operations

The performance of MQA and the MARL Group for the year, as represented by the results of their operations, was as follows:

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Revenue from operations	2,597	2,123	922	1,403
Profit/(loss) from operations after income tax	85,082	(50,561)	26,505	(12,368)
Profit/(loss) attributable to:				
Equity holders of the parent – MARIL	58,577	(38,193)		
Equity holders of other stapled entity – MARL (as non controlling interest/parent entity)	26,505	(12,368)	26,505	(12,368)
Stapled security holders	85,082	(50,561)	26,505	(12,368)
	Cents	Cents	Cents	Cents
Profit/(loss) per MQA stapled security	16.53	(10.17)	5.15	(2.49)

<sup>\*</sup> Comprised a capital return of 9.3 cps and an ordinary dividend of 0.7 cps.

<sup>\*\*</sup> Comprised a capital return of 4.7 cps and an ordinary dividend of 1.3 cps.

<sup>\*\*\*</sup> Comprised a capital return of 6.4 cps and an ordinary dividend of 1.8 cps.

MQA's share of the results of its non-controlled assets are disclosed as share of net profits of investments accounted for using the equity method.

MQA's profit after tax for the year ended 31 December 2015 was \$85.1 million (2014: loss of \$50.6 million). The movement in results for the year reflects the following significant items:

- Revenue from operations of \$2.6 million (2014: \$2.1 million) has increased due to an increase in service fees and interest income;
- Operating expenses of \$30.8 million (2014: \$83.8 million) have decreased mainly due to no new performance fees accruing in respect of the 12 months ended 30 June 2015. At 30 June 2014, MQA recognised the full 30 June 2014 performance fee (\$58.2 million), including instalments that were expected to become payable in future periods;
- Share of net profit of investments accounted for using the equity method profit of \$113.3 million (2014: \$31.2 million), primarily comprising:
  - i Autoroutes Paris-Rhin-Rhône ("APRR") profit of \$95.1 million (2014: \$51.1 million);
  - ii Dulles Greenway loss of \$14.3 million (2014: loss of \$14.9 million); and
  - iii Distribution proceeds of \$32.3 million (2014: \$nil) relating to the sale of ITR Concession Company Holdings LLC ("ITRCCH") and undistributed proceeds of \$0.2 million (2014: \$nil) left in Indiana Toll Road Partnership ("ITRP") for payment of expenses.

The change in the share of net profits of investments accounted for using the equity method is primarily due to the receipt of ITRCCH distribution proceeds as well as an increase in profits from APRR. MQA's share of fair value gains on APRR interest rate swaps were \$23.7 million for the year ended 31 December 2015 compared to \$4.8 million during the year ended 31 December 2014. Derivative instruments are recorded at fair value which can result in significant volatility in a given period as market expectations of interest rates fluctuate.

#### Significant changes in state of affairs

#### French political update and additional consideration for acquisition of stake in APRR

In January 2015, the French Government announced the establishment of a working group, comprising members of parliament and government representatives, with the objective of considering options for the renegotiation of the existing toll concession agreements, or in the alternative, the termination of these agreements. Pending the recommendations of the working group, the government decided to defer the toll increases contractually scheduled for 1 February 2015.

In April 2015, APRR and Autoroutes Rhone-Alpes (AREA) together with certain other French motorways companies ("Operators") reached an in-principle agreement with the French Government to amend their existing contractual relationships. The in-principle agreement included the following significant measures:

- A €3.2 billion sector-wide capital investment plan under which APRR and AREA have agreed to perform capital works with a total value of ~€720 million, in return for extensions of the existing concessions
- Compensation for the 2013 land tax increase via supplemental toll increases in the years 2016-2018
- No toll increase in 2015, with compensation via supplemental toll increases over 2019-2023
- A total of ~€1 billion contribution by the Operators towards the funding of infrastructure investment in France over the next 20 years, with estimated contribution averaging €15-16 million per annum (indexed) by APRR/AREA.

On 23 August 2015 the in-principle agreement with the French State was formalised by way of amendments to the APRR and AREA concession contracts. As a result, MQA paid additional consideration (relating to the July 2014 purchase of its 1.41% interest in Macquarie Autoroutes de France 2 SA) of €2.4 million (A\$3.8 million) in October 2015.

#### **Directors' Reports** CONTINUED

FOR THE YEAR ENDED 31 DECEMBER 2015

#### Eiffarie debt refinancing

On 19 February 2015, Eiffarie SAS, the holding company for APRR, completed refinancing of its debt facility. A €1.5 billion term loan, together with the proceeds of a distribution from APRR, was applied towards the full repayment of Eiffarie's existing €2.5 billion debt facility, which was due to mature in February 2017. In addition, APRR signed a €1.8 billion revolving credit facility which replaced its existing undrawn €720 million credit facility.

#### Sale of Indiana Toll Road

On 27 May 2015, Indiana Toll Road was sold and subsequently MQA received US\$25.0 million in proceeds. A preliminary estimated United States Alternative Minimum Tax ("AMT") liability of US\$12.6 million was paid on 15 June 2015. Subsequently, MQA filed a request for an adjustment to the preliminary estimated amount of AMT paid. Upon adjustment, the full amount of AMT paid was received on 29 January 2016.

#### Sale of Chicago Skyway

On 16 November 2015, MQA announced the signing of a Sale and Purchase Agreement to sell 100% of the Skyway Concession Company LLC, the concession holder of the Chicago Skyway Toll Road in Illinois, USA.

The agreed upon in-principle sales price was US\$2,836 million which is due and payable upon closing, which is expected to occur by the end of February 2016. MQA continues to own a 50% equity interest in Chicago Skyway Partnership at 31 December 2015 as the risks and rewards of ownership will transfer to the buyer on financial close. Estimated net sale proceeds to MQA for its 22.5% interest are expected to be approximately US\$95 million.

In the opinion of the directors, there were no other significant changes in the state of affairs during the year.

#### Likely developments and expected results of operations

No change is contemplated to the principal activities stated on page 24. Comments on the expected outlook for MQA are included in the annual report within the letter from the Chairman and Chief Executive Officer.

#### **Events occurring after balance sheet date**

#### **Tunnel Maurice Lemaire restructure and APRR concession extension**

On 31 January 2016 it was published in the Journal officiel de la République française (French Republic Official Journal) that an amendment had been made to the APRR concession contract whereby the Tunnel Maurice Lemaire (TML) concession has been merged with the APRR concession and TML's tolling schedule has been reduced. As a consequence, the APRR concession maturity including TML has been extended by 10 months to 30 November 2035.

Since balance date, the directors of MARIL and MARL are not aware of any other matter or circumstance not otherwise dealt with in the Directors' Reports that has significantly affected or may significantly affect the operations of the Groups, the results of those operations or the state of affairs of the Groups in years subsequent to the year ended 31 December 2015.

#### Indemnification and insurance of officers and auditors

During the year, MARL and MARIL paid premiums of \$110,908 each to insure the directors and officers of MARL and MARIL. The liabilities insured are legal and defence costs that may be incurred in defending civil or criminal proceedings that may be brought against the directors and officers in their capacity as directors and officers of MARL and MARIL, and any other payments arising from liabilities incurred by the directors and officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a wilful breach of duty by the directors and officers or the improper use by the directors and officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to MARL or MARIL. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities. So long as the directors and officers of MARL and MARIL act in accordance with the Constitutions and the law, the directors and officers remain indemnified out of the assets of the Groups against any losses incurred while acting on behalf of the Groups.

The auditors of the Groups are in no way indemnified out of the assets of the Groups.

#### **Environmental regulation**

The operations of the underlying assets in which the Groups invest are subject to environmental regulations particular to the countries in which they are located.

#### Rounding of amounts in the Directors' Reports and the Financial Reports

The Groups are of a kind referred to in Class Order 98/100 as amended by Class Order 04/667 and Class Order 05/641, issued by the Australian Securities & Investments Commission relating to the "rounding off" of amounts in the Directors' Reports and Financial Reports. Amounts in the Directors' Reports and Financial Reports have been rounded to the nearest thousand dollars in accordance with that Class Order, unless otherwise indicated.

#### **Application of Class Order**

The Directors' Reports and Financial Reports for MQA and the MARL Group have been presented in the one report, as permitted by ASIC Class Order 13/1050 as amended by Class Order 13/1644.

#### Additional specific MARL disclosures

The following information is only required to be disclosed for the directors of MARL as MARL is an Australian entity that is required to comply with the *Corporations Act 2001*. The *Corporations Act 2001* does not apply to MARIL, a Bermudan entity, and consequently information is not provided for MARIL.

#### Directors' Reports CONTINUED

FOR THE YEAR ENDED 31 DECEMBER 2015

#### **Information on Directors**

			Particul director's in MQA s securitie	nterests tapled
	Experience and directorships	Special responsibilities	31 Dec 2015	31 Dec 2014
Nora Scheinkestel LLB (Hons), PhD, FAICD Independent Non-Executive Chairman	Experience: Nora Scheinkestel is an experienced company director and advisor, with a background as a senior banking executive in international and project financing. She currently consults to government, corporate and institutional clients in areas such as corporate governance, strategy and finance.  Other current listed company directorships: Macquarie Atlas	Chairman of Board and Nomination and Governance Committee	58,603	58,603
Appointed as Chairman on 17 April 2015	Roads International Limited, Telstra Corporation Limited and Stockland Corporation Limited.			
	Former listed company directorships in last 3 years: AMP Limited, Insurance Australia Group Limited, Orica Limited and Pacific Brands Limited.			
Marc de Cure BCom (Hons) MWQ FCA Independent Non-Executive Director	Experience: Marc de Cure is a company director and advisor. His former executive roles include Group Chief Financial Officer of American International Assurance Company Ltd in Hong Kong, Group Chief Financial Officer and General Manager Strategy and Development of AMP Limited, Executive Chair of GIO Australia Group and Executive Director of Henderson plc. He was a Principal Advisor to Bain & Company and a senior partner and practice leader at PricewaterhouseCoopers.	Chairman of Remuneration Committee	-	_
	Other current listed company directorships: None.			
	Former listed company directorships in last 3 years: None.			
Richard England FCA MAICD Independent Non-Executive Director	Experience: Richard England is a former partner of Ernst & Young (Australia) where he was national director of the Corporate Recovery and Insolvency practice. Richard has more than 20 years' experience as a non-executive director and Chairman of multiple ASX listed and unlisted companies across the financial services, banking, healthcare and insurance industries.	Chairman of Audit and Risk Committee	40,000	40,000
	Other current listed company directorships: Ruralco Holdings Limited, Nanosonics Limited, and Japara Healthcare Limited.			
	Former listed company directorships in last 3 years: Chandler McLeod Group Limited (de-listed in April 2015)			
John Roberts LLB Non-Executive Director	Experience: John Roberts is a Consultant to Macquarie and Non-Executive Chairman of Macquarie Infrastructure and Real Assets ("MIRA") (a division of the Macquarie Asset Management Group) which has approximately \$150 billion of assets under management. John was employed by the Macquarie Group for over 22 years, during which time he held various roles within the organisation, including Head of Europe, Joint Head of Macquarie Capital Advisers and Global Head of Macquarie Capital Funds (now MIRA).	-	46,108	46,108
	Other current listed company directorships: Sydney Airport Limited.			
	Former listed company directorships in last 3 years: DUET Group, Macquarie International Infrastructure Fund Limited and Macquarie Infrastructure Company.			
David Walsh LLB Independent Chairman	<b>Experience:</b> David Walsh is an experienced corporate and commercial lawyer and company director. He was a partner of the law firm Mallesons Stephen Jaques from 1962 to 2004, and the senior partner from 1991. From 2005-2011 he was a senior legal consultant to Telstra.	_	-	7,000
Resigned as Chairman and as a director on 17 April 2015	Other current listed company directorships: None			
	Former listed company directorships in last 3 years: Macquarie Atlas Roads Limited, Macquarie Atlas Roads International Limited and Templeton Global Growth Fund Limited.			

#### **MARL Company Secretary**

The Company Secretary of MARL is Ms Christine Williams, an Executive Director of Macquarie Group Limited and Global Head of Legal for Macquarie Infrastructure and Real Assets ("MIRA"). She joined MIRA in 1998. She is a practising solicitor with over 35 years governance and transactional legal experience. She has also performed company secretarial roles for various listed property and infrastructure funds for the past 23 years.

#### **Meetings of MARL Directors**

The number of meetings of the MARL board of directors, Audit and Risk Committee, Nomination and Governance Committee and Remuneration Committee held during the year ended 31 December 2015, and the numbers of meetings attended by each director were:

	Board		Audit and Risk Committee		Nomination and Governance Committee		Remuneration Committee	
MARL Directors	Meetings held	Meetings attended	Meetings held	Meetings attended	Meetings held	Meetings attended	Meetings held	Meetings attended
Nora Scheinkestel	8	8	3	3	2	2	N/A	N/A
Marc de Cure	8	8	4	4	3	3	3	3
Richard England	8	8	4	4	3	3	3	3
John Roberts	8	8	N/A	N/A	2	1	2	0
David Walsh	3	3	1	1	1	1	1	1

#### **MARL Remuneration Report (audited)**

The Remuneration Report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration
- Details of remuneration
- Service agreements

The information provided under the headings listed above includes remuneration disclosures that are required under Accounting Standard AASB 124 Related Party Disclosures. These disclosures have been transferred from the Financial Reports and have been audited.

The information provided in this Remuneration Report has been audited as required by s308 (3c) of the Corporations Act 2001.

#### Principles used to determine the nature and amount of remuneration (audited)

The remuneration paid to directors is determined by reference to directorships of similar entities. The level of remuneration is not related to the performance of MARL. Refer to remuneration of non-executive directors for further information.

#### Non-executive directors

The MARL constitution provides that directors (other than the managing or executive directors) are entitled to remuneration in aggregate not exceeding \$1,000,000 per annum. For the year ended 31 December 2015 independent directors were entitled to director's fees per the remuneration table on page 30.

MARL non-executive directors are not entitled to MQA options or securities or to retirement benefits as part of their remuneration package.

#### Executives

MARL has no company executives.

#### **Directors' Reports** CONTINUED

FOR THE YEAR ENDED 31 DECEMBER 2015

#### **Details of remuneration (audited)**

#### **Remuneration of directors**

	MARL	Group
	Year ended 31 Dec 2015 Director's fees \$	Year ended 31 Dec 2014 Director's fees \$
MARL Non-executive Directors		
Nora Scheinkestel (Chairman)*	167,363	42,799
Marc de Cure	125,000	125,000
Richard England	140,000	140,000
John Roberts**	88,255	_
David Walsh***	54,890	185,000
	575,508	492,799

<sup>\*</sup> Appointed as Chairman on 17 April 2015.

Except for reimbursements, no payments other than those disclosed in the table above were made by the MARL Group to any of the MARL directors during their year/period of director's service.

#### Service agreements (audited)

Remuneration for the directors is formalised in appointment letters. Upon termination of the appointment letters, directors are not entitled to any payments, other than directors' fees payable up until the date of termination. Termination is governed by the terms of the appointment letter and the constitution of MARL.

#### Loans to directors

There were no loans to directors.

#### Share options granted to directors

No options over unissued ordinary securities of MQA exist or were granted to directors at 31 December 2015.

#### Directors' holdings of stapled securities

Refer to the Information on Directors on page 28.

#### **MARL** non-audit services

When permissible by the auditor independence policy, the MARL Group may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with MARL and/or the MARL Group are important.

Details of the amounts paid or payable to the auditor (PricewaterhouseCoopers) for non-audit services provided during the year are set out on page 31.

The board of directors has considered the position and, in accordance with the advice received from the Audit and Risk Committee, is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The directors are satisfied that the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

<sup>\*\*</sup> Previously paid by the Macquarie Group; since 17 April 2015 paid by MARL.

<sup>\*\*\*</sup> Resigned as Chairman and as a director on 17 April 2015.

- All non-audit services have been reviewed by the Audit and Risk Committee to ensure they do not impact the impartiality and objectivity of the auditor; and
- None of the services undermines the general principles relating to auditor independence as set out in APES 110: Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

	MARL	Group
	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$
Other services		
PricewaterhouseCoopers (Australian firm)	15,039	4,300
Total	15,039	4,300

Audit services of \$226,627 were provided during the year (2014: \$185,882).

#### **Auditor's Independence Declaration**

A copy of the auditor's independence declaration, as required under section 307C of the Corporations Act 2001 for MARL is set out on page 32.

Signed in accordance with a resolution of the directors of Macquarie Atlas Roads International Limited

**Jeffrey Conyers** 

Chairman

**Macquarie Atlas Roads International Limited** 

Pembroke, Bermuda

24 February 2016

**Derek Stapley** 

Director

**Macquarie Atlas Roads International Limited** 

himard XEnglers

Pembroke, Bermuda

24 February 2016

Signed in accordance with a resolution of the directors of Macquarie Atlas Roads Limited

**Nora Scheinkestel** 

Chairman

**Macquarie Atlas Roads Limited** 

Sydney, Australia

25 February 2016

**Richard England** 

Director

**Macquarie Atlas Roads Limited** Svdnev, Australia

25 February 2016



#### **Auditor's Independence Declaration**

As lead auditor for the audits of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited for the year ended 31 December 2015, I declare that to the best of my knowledge and belief there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* (as applicable) in relation to the audits; and
- b) no contraventions of any applicable code of professional conduct in relation to the audits.

This declaration is in respect of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited and the entities they controlled during the period.

**Craig Stafford** 

Partner

PricewaterhouseCoopers

Sydney

25 February 2016

# **Consolidated Statements of Comprehensive Income**

FOR THE YEAR ENDED 31 DECEMBER 2015

		МС	A	MARL Group	
	Note	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Revenue from operations					
Revenue		2,597	2,123	922	1,403
Total revenue from operations	2(i)	2,597	2,123	922	1,403
Operating expenses from operations					
Operating expenses		(30,827)	(83,839)	(4,798)	(6,693)
Total operating expenses from operations	2(ii)	(30,827)	(83,839)	(4,798)	(6,693)
Share of net profits/(losses) of investments accounted for using the equity method	9(b)	113,317	31,160	30,381	(7,078)
Profit/(loss) from operations before income tax	. ,	85,087	(50,556)	26,505	(12,368)
Income tax expense	4	(5)	(5)		
Profit/(loss) for the year		85,082	(50,561)	26,505	(12,368)
Profit/(loss) attributable to:					
Equity holders of the parent entity – MARIL		58,577	(38,193)		
Equity holders of other stapled entity – MARL (as non-controlling interest/parent entity)		26,505	(12,368)	26,505	(12,368)
Stapled security holders		85,082	(50,561)	26,505	(12,368)
Other comprehensive income/(loss)					
Items that may be reclassified to profit or loss:				• • • • • • • • • • • • • • • • • • • •	
Exchange differences on translation of foreign operations		26,293	(14,481)	3,880	1,273
Other comprehensive income/(loss) for the year, net of tax		26,293	(14,481)	3,880	1,273
Total comprehensive income/(loss) for the year		111,375	(65,042)	30,385	(11,095)
Total comprehensive income/(loss) attributable to:					
Equity holders of the parent entity – MARIL		80,990	(53,947)	_	_
Equity holder of other stapled entity – MARL					
(as non-controlling interest/parent entity)		30,385	(11,095)	30,385	(11,095)
Stapled security holders		111,375	(65,042)	30,385	(11,095)
Profit/(loss) per share attributable to MARIL/MARL shareholders					
Basic and diluted profit/(loss) per share attributable to:		Cents	Cents	Cents	Cents
MARIL (as parent entity)	17	11.38	(7.68)	_	_
MARL (as non-controlling interest)	17	_	_	5.15	(2.49)
Profit/(loss) per MQA stapled security		16.53	(10.17)	5.15	(2.49)

The above Consolidated Statements of Comprehensive Income should be read in conjunction with the accompanying notes.

# **Consolidated Statements of Financial Position**

FOR THE YEAR ENDED 31 DECEMBER 2015

		MQA		MARL Group	
	Note	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Current assets					
Cash and cash equivalents	6	65,381	30,116	48,137	28,884
Receivables	7	18,073	797	17,318	345
Prepayments	8	128	121	57	53
Total current assets		83,582	31,034	65,512	29,282
Non-current assets					
Cash not available for use	6	1,773	1,763	_	_
Receivables	7	_	_	_	4,373
Investments accounted for using the equity method	9	807,969	835,431	16,448	16,456
Total non-current assets		809,742	837,194	16,448	20,829
Total assets		893,324	868,228	81,960	50,111
Current liabilities					
Payables and provisions	12	(28,366)	(25,935)	(3,302)	(2,023)
Total current liabilities		(28,366)	(25,935)	(3,302)	(2,023)
Non-current liabilities					
Provisions	12	_	(19,400)	_	(1,287)
Total non-current liabilities		_	(19,400)	-	(1,287)
Total liabilities		(28,366)	(45,335)	(3,302)	(3,310)
Net assets		864,958	822,893	78,658	46,801
Equity					
Equity attributable to equity holders of the parent -					
Contributed equity	13	1,355,890	1,410,130		<u>-</u>
Reserves	14	45,404	22,991		
Accumulated losses	15	(614,994)	(657,029)	_	
MARIL security holders' interest		786,300	776,092		_
Equity attributable to other stapled security holders -	MARL				
Contributed equity	13	207,024	205,552	207,024	205,552
Reserves	14	(7,284)	(11,164)	(7,284)	(11,164)
Accumulated losses	15	(121,082)	(147,587)	(121,082)	(147,587)
Other stapled security holders' interest		78,658	46,801	78,658	46,801
Total equity		864,958	822,893	78,658	46,801

The above Consolidated Statements of Financial Position should be read in conjunction with the accompanying notes.

As required by Bermuda regulations, the MQA financial information was approved by the Macquarie Atlas Roads International Limited ("MARIL") board of directors on 24 February 2016 and was signed on MARIL's behalf by:

**Jeffrey Conyers** 

Chairman

Macquarie Atlas Roads International Limited Pembroke, Bermuda Derek Stapley

Director Macquarie Atlas Roads International Limited

Pembroke, Bermuda

# **Consolidated Statements of Changes in Equity**

FOR THE YEAR ENDED 31 DECEMBER 2015

MQA	Attrib	utable to MAR	IL security holde	rs		
	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Total \$'000	Attributable to MARL security holders \$'000	Total equity \$'000
Total equity at 1 January 2015	1,410,130	22,991	(657,029)	776,092	46,801	822,893
Adjustment in the opening accumulated losses on account of IFRIC 21			(6,270)	(6,270)		(6,270)
Profit for the year	_	_	58,577	58,577	26,505	85,082
Exchange differences on translation of foreign operations	_	22,413	_	22,413	3,880	26,293
Total comprehensive income	_	22,413	52,307	74,720	30,385	105,105
Transactions with equity holders in their capacity as equity holders:						
Application of performance fees to subscription for new securities	17,928	_	_	17,928	1,472	19,400
Capital return*	(72,168)	_		(72,168)		(72,168)
Dividends paid*	_	-	(10,272)	(10,272)	_	(10,272)
	(54,240)	-	(10,272)	(64,512)	1,472	(63,040)
Total equity at 31 December 2015	1,355,890	45,404	614,994	786,300	78,658	864,958

<sup>\*</sup> On 30 September 2015, MQA paid a distribution of 10.0 cents per security ("cps"), comprising a capital return of 9.3 cps and an ordinary dividend of 0.7 cps. On 31 March 2015, MQA paid a distribution of 6.0 cps, comprising a capital return of 4.7 cps and an ordinary dividend of 1.3 cps.

	Attributable to MARIL security holders					
	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Total \$'000	Attributable to MARL security holders \$'000	Total equity \$'000
Total equity at 1 January 2014	1,369,408	38,745	(585,267)	822,886	52,674	875,560
Loss for the year			(38,193)	(38,193)	(12,368)	(50,561)
Exchange differences on translation of foreign operations	-	(15,754)	-	(15,754)	1,273	(14,481)
Total comprehensive loss	-	(15,754)	(38,193)	(53,947)	(11,095)	(65,042)
Transactions with equity holders in their capacity as equity holders:						
Application of performance fees to subscription for new securities	18,113	_		18,113	1,287	19,400
Issue of securities (net of transaction costs)	55,348	_	_	55,348	3,935	59,283
Capital return**	(32,739)	_	_	(32,739)	_	(32,739)
Dividends paid**	_	_	(33,569)	(33,569)	_	(33,569)
	40,722	-	(33,569)	7,153	5,222	12,375
Total equity at 31 December 2014	1,410,130	22,991	(657,029)	776,092	46,801	822,893

<sup>\*\*</sup> On 8 October 2014, MQA paid a distribution of 8.2 cps, comprising a capital return of 6.4 cps and an ordinary dividend of 1.8 cps. On 4 April 2014, MQA paid an ordinary dividend of 5.0 cps.

The above Consolidated Statements of Changes in Equity should be read in conjunction with the accompanying notes.

# Consolidated Statements of Changes in Equity CONTINUED

FOR THE YEAR ENDED 31 DECEMBER 2015

# **MARL Group**

	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Total MARL Group equity \$'000
Total equity at 1 January 2015	205,552	(11,164)	(147,587)	46,801
Profit for the year	_	_	26,505	26,505
Exchange differences on translation of foreign operations	_	3,880	_	3,880
Total comprehensive income	_	3,880	26,505	30,385
Transactions with equity holders in their capacity as equity holders:				
Application of performance fees to subscription for new securities	1,472	_	_	1,472
	1,472	_	-	1,472
Total equity at 31 December 2015	207,024	(7,284)	(121,082)	78,658
	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Total MARL Group equity \$'000
Total equity at 1 January 2014	200,330	(12,437)	(135,219)	52,674
Loss for the year	_	_	(12,368)	(12,368)
Exchange differences on translation of foreign operations	_	1,273	_	1,273
Total comprehensive loss	_	1,273	(12,368)	(11,095)
Transactions with equity holders in their capacity as equity holders:				
Application of performance fees to subscription for new securities	1,287		_	1,287
Issue of securities				
(net of transaction costs)	3,935	_	_	3,935
	5,222	-	-	5,222
Total equity at 31 December 2014	205,552	(11,164)	(147,587)	46,801

The above Consolidated Statements of Changes in Equity should be read in conjunction with the accompanying notes.

# **Consolidated Statements of Cash Flows**

FOR THE YEAR ENDED 31 DECEMBER 2015

Cash flows from operating activities         Year ended st Dec 2015 s 2000         Year ended st 2000 s 200	Year ended 31 Dec 2014 \$'000
M6 Toll management fees received         1,494         758         —           Interest received         712         657         1,206           Other income received         375         —         —           Net indirect taxes received         204         155         195           Manager's and adviser's base fees paid         (24,726)         (23,218)         (2,015)           Payments to suppliers and employees (inclusive of GST/VAT)         (3,533)         (2,901)         (1,715)           Estimated US Alternative Minimum Tax ("AMT") paid on distribution proceeds received from sale of ITR Concession Company Holdings LLC ("ITRCCH")         (16,242)         —         (16,242)           Income taxes paid         (7)         (5)         —           Net cash flow from operating activities         18         (41,723)         (24,554)         (18,571)           Net cash flow from investing activities         18         (41,723)         2(4,554)         (18,571)           Principal and interest received from sale of ITRCCH         32,284         —         32,284           Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA         130,279         96,606         —           Payment for purchase of investments (including transaction costs)         (3,808)         (52,	
Interest received	_
Other income received         375         —         —           Net indirect taxes received         204         155         195           Manager's and adviser's base fees paid         (24,726)         (23,218)         (2,015)           Payments to suppliers and employees (inclusive of GST/VAT)         (3,533)         (2,901)         (1,715)           Estimated US Alternative Minimum Tax ("AMT") paid on distribution proceeds received from sale of ITR Concession Company Holdings LLC ("ITRCCH")         (16,242)         —         (16,242)           income taxes paid         (7)         (5)         —         Net cash flow from operating activities         18         (41,723)         (24,554)         (18,571)           Cash flows from investing activities         18         (41,723)         (24,554)         (18,571)           Cash flows from investing activities         32,284         —         32,284           Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA         130,279         96,606         —           Payment for purchase of investments (including transaction costs)         (3,808)         (52,708)         —           Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities <td></td>	
Net indirect taxes received         204         155         195           Manager's and adviser's base fees paid         (24,726)         (23,218)         (2,015)           Payments to suppliers and employees (inclusive of GST/VAT)         (3,533)         (2,901)         (1,715)           Estimated US Alternative Minimum Tax ("AMT") paid on distribution proceeds received from sale of ITR Concession Company Holdings LLC ("ITRCCH")         (16,242)         —         (16,242)           Income taxes paid         (7)         (5)         —         Net cash flow from operating activities         18         (41,723)         (24,554)         (18,571)           Cash flows from investing activities           Distribution proceeds received from sale of ITRCCH         32,284         —         32,284           Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA         130,279         96,606         —           Payment for purchase of investments (including transaction costs)         (3,808)         (52,708)         —           Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities           Proceeds from issue of securities         —         60,000         —           Cash flows from financing activities         — <td>1,365</td>	1,365
Manager's and adviser's base fees paid         (24,726)         (23,218)         (2,015)           Payments to suppliers and employees (inclusive of GST/VAT)         (3,533)         (2,901)         (1,715)           Estimated US Alternative Minimum Tax ("AMT")         paid on distribution proceeds received from sale of ITR Concession Company Holdings LLC ("ITRCCH")         (16,242)         -         (16,242)           Income taxes paid         (7)         (5)         -           Net cash flow from operating activities         18         (41,723)         (24,554)         (18,571)           Cash flows from investing activities         18         (41,723)         (24,554)         (18,571)           Cash flows from investing activities         32,284         -         32,284           Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA         130,279         96,606         -           Payment for purchase of investments (including transaction costs)         (3,808)         (52,708)         -           Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities         -         60,000         -           Cash flows from insuce of securities         -	_
Payments to suppliers and employees (inclusive of GST/VAT)	143
Estimated US Alternative Minimum Tax ("AMT")   paid on distribution proceeds received from sale of ITR Concession Company Holdings LLC ("ITRCCH")	(1,692)
Paid on distribution proceeds received from sale of ITR Concession Company Holdings LLC ("ITRCCH") (16,242)   — (16,242)   — (16,242)   — (16,242)   — (16,242)   — (16,242)   — (16,242)   — (16,242)   — (16,242)   — (16,242)   — (18,571)	(1,280)
Net cash flow from operating activities         18         (41,723)         (24,554)         (18,571)           Cash flows from investing activities         Distribution proceeds received from sale of ITRCCH         32,284         —         32,284           Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA         130,279         96,606         —           Payment for purchase of investments (including transaction costs)         (3,808)         (52,708)         —           Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities         —         60,000         —           Proceeds from issue of securities         —         60,000         —           Capital return         (72,168)         (32,739)         —           Dividends paid         (10,272)         (33,569)         —           Transaction costs on issue of securities         —         (721)         —           Loans advanced to related parties         —         —         (10,000)           Repayment of loans from related parties         —         —         —         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	-
Cash flows from investing activities  Distribution proceeds received from sale of ITRCCH 32,284 - 32,284  Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA 130,279 96,606 -  Payment for purchase of investments (including transaction costs) (3,808) (52,708) -  Net cash flow from investing activities 158,755 43,898 32,284  Cash flows from financing activities  Proceeds from issue of securities - 60,000 - Capital return (72,168) (32,739) -  Dividends paid (10,272) (33,569) -  Transaction costs on issue of securities - (721) -  Loans advanced to related parties - (10,000)  Repayment of loans from related parties - 14,552  Net cash flow from financing activities (82,440) (7,029) 4,552	_
Distribution proceeds received from sale of ITRCCH  Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA  130,279  96,606  Payment for purchase of investments (including transaction costs)  (3,808)  (52,708)  Net cash flow from investing activities  158,755  43,898  32,284  Cash flows from financing activities  Proceeds from issue of securities  Proceeds from issue of securities  - 60,000  - Capital return  (72,168)  (32,739)  - Dividends paid  (10,272)  (33,569)  - Transaction costs on issue of securities  - (721)  Loans advanced to related parties  - (10,000)  Repayment of loans from related parties  Net cash flow from financing activities  (82,440)  (7,029)  4,552	(1,464)
Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA 130,279 96,606 —  Payment for purchase of investments (including transaction costs) (3,808) (52,708) —  Net cash flow from investing activities 158,755 43,898 32,284  Cash flows from financing activities — 60,000 —  Capital return (72,168) (32,739) —  Dividends paid (10,272) (33,569) —  Transaction costs on issue of securities — (721) —  Loans advanced to related parties — (10,000)  Repayment of loans from related parties — 14,552  Net cash flow from financing activities (82,440) (7,029) 4,552	
issued by Macquarie Autoroutes de France 2 SA         130,279         96,606         -           Payment for purchase of investments (including transaction costs)         (3,808)         (52,708)         -           Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities         -         60,000         -           Proceeds from issue of securities         -         60,000         -           Capital return         (72,168)         (32,739)         -           Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         -         (721)         -           Loans advanced to related parties         -         -         (10,000)           Repayment of loans from related parties         -         -         -         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	_
(including transaction costs)         (3,808)         (52,708)         -           Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities           Proceeds from issue of securities         -         60,000         -           Capital return         (72,168)         (32,739)         -           Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         -         (721)         -           Loans advanced to related parties         -         -         (10,000)           Repayment of loans from related parties         -         -         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	_
Net cash flow from investing activities         158,755         43,898         32,284           Cash flows from financing activities         -         60,000         -           Proceeds from issue of securities         -         60,000         -           Capital return         (72,168)         (32,739)         -           Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         -         (721)         -           Loans advanced to related parties         -         -         (10,000)           Repayment of loans from related parties         -         -         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	
Cash flows from financing activities           Proceeds from issue of securities         - 60,000         -           Capital return         (72,168)         (32,739)         -           Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         - (721)         -           Loans advanced to related parties         (10,000)           Repayment of loans from related parties         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	(166)
Proceeds from issue of securities         -         60,000         -           Capital return         (72,168)         (32,739)         -           Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         -         (721)         -           Loans advanced to related parties         -         -         (10,000)           Repayment of loans from related parties         -         -         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	(166)
Capital return         (72,168)         (32,739)         -           Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         -         (721)         -           Loans advanced to related parties         -         -         -         (10,000)           Repayment of loans from related parties         -         -         -         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	
Dividends paid         (10,272)         (33,569)         -           Transaction costs on issue of securities         -         (721)         -           Loans advanced to related parties         -         -         (10,000)           Repayment of loans from related parties         -         -         14,552           Net cash flow from financing activities         (82,440)         (7,029)         4,552	3,985
Transaction costs on issue of securities – (721) –  Loans advanced to related parties – – (10,000)  Repayment of loans from related parties – – 14,552  Net cash flow from financing activities (82,440) (7,029) 4,552	_
Loans advanced to related parties (10,000)  Repayment of loans from related parties 14,552  Net cash flow from financing activities (82,440) (7,029) 4,552	_
Repayment of loans from related parties – – 14,552  Net cash flow from financing activities (82,440) (7,029) 4,552	(54)
Net cash flow from financing activities (82,440) (7,029) 4,552	(8,200)
	19,028
Not increase in each and each againstants 24.500 to 0.15	14,759
Net increase in cash and cash equivalents 34,592 12,315 18,265	13,129
Cash and cash equivalents at the beginning of the year 30,116 17,656 28,884	15,738
Effects of exchange rate movements on cash and cash equivalents 673 145 988	17
Cash and cash equivalents at the end of the year 6 65,381 30,116 48,137	28,884
Cash not available for use at the beginning of the year 1,763 1,836 –	_
Effects of exchange rate movements on cash not available for use 10 (73) –	_
Cash not available for use at the end of the year 6 1,773 1,763 -	_
Non-cash financing and investing activities 18 19,400 19,400 1,472	1,287

The above Consolidated Statements of Cash Flows should be read in conjunction with the accompanying notes.

# **Notes to the Financial Reports**

FOR THE YEAR ENDED 31 DECEMBER 2015

## 1 Summary of significant accounting policies

The significant policies which have been adopted in the preparation of these Financial Reports are stated to assist in a general understanding of these general purpose Financial Reports. These policies have been consistently applied to all periods presented, unless otherwise stated.

The accounting policies adopted in the preparation of the Financial Reports are set out below.

## (a) Basis of preparation

These general purpose Financial Reports for the reporting year ended 31 December 2015 have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001* (where applicable). Both Macquarie Atlas Roads International Limited ("MARIL") and Macquarie Atlas Roads Limited ("MARIL") are for-profit entities for the purpose of preparing the Financial Reports.

As permitted by ASIC Class Order 13/1050 as amended by Class Order 13/1644, these reports consist of the Financial Report of MARIL and the entities it controlled at the end of and during the year (collectively referred to as "MQA" or the "Group") and the Financial Report of MARL and the entities it controlled at the end of and during the year (collectively referred to as the "MARL Group").

The Financial Reports were authorised for issue by the directors of the MARL and the MARL Boards on 24 February 2016 and 25 February 2016 respectively. The Boards have the power to amend and reissue the Financial Reports.

#### Going concern

Management forecasts indicate that MQA will be able to meet its current liabilities as and when they become due and payable (including current performance fees).

#### Compliance with International Financial Reporting Standards ("IFRS")

Compliance with Australian Accounting Standards ensures that the Financial Reports complies with IFRS as issued by the International Accounting Standards Board ("IASB"). Consequently, these Financial Reports have also been prepared in accordance with and complies with IFRS as issued by the IASB.

#### Historical cost convention

These Financial Reports have been prepared under the historical cost convention, as modified by the revaluation of certain assets and liabilities (including derivative instruments) at fair value.

#### Stapled security

The shares of MARIL and MARL are listed on the Australian Securities Exchange ("ASX") as stapled securities in MQA. The shares of MARIL and MARL cannot be traded separately.

#### Reclassifications

Certain prior year amounts in the Financial Reports and accompanying notes have been reclassified to conform to the current year presentation. The reclassifications had no effect on previously reported consolidated total assets, total liabilities, comprehensive income or shareholders' equity.

## (b) Consolidated accounts and stapling arrangements

AASB 3 Business Combinations and AASB 10 Consolidated Financial Statements require one of the stapled entities of a stapled structure to be identified as the parent entity for the purpose of preparing a Financial Report. In accordance with this requirement, MARIL has been identified as the parent entity of the consolidated group comprising MARIL and its subsidiaries and MARL and its subsidiaries, together comprising MQA.

The Financial Report of MQA should be read in conjunction with the separate Financial Report of the MARL Group presented in these reports for the year ended 31 December 2015.

#### (c) Principles of consolidation

As per AASB 10 Consolidated Financial Statements, the Groups control an entity when the Groups are exposed to, or have the right to, variable returns from involvement with the entity and have the ability to affect those returns through power over the entity.

The Financial Report of MQA incorporates the assets and liabilities of the entities controlled by MARIL for the year ended 31 December 2015, including those deemed to be controlled by MARIL by identifying it as the parent of MQA, and the results of those controlled entities for the year then ended. The Financial Report of the MARL Group incorporates the assets and liabilities of the entities controlled by MARL for the year ended 31 December 2015. The effects of all transactions between entities in the consolidated entities are eliminated in full. Non-controlling interests in the results and equity are shown separately in the Statement of Comprehensive Income and the Statement of Financial Position. Non-controlling interests are those interests in partly owned subsidiaries which are not held directly or indirectly by MARL or MARIL.

#### **Subsidiaries**

Subsidiaries, other than those that MARIL has been deemed to have directly acquired through stapling arrangements, are those entities over which the Groups are exposed to, or have the right to, variable returns from their involvement with the entity and have the ability to affect those returns through their power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Groups.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Groups. Where control of an entity is obtained during a financial year, its results are included in the Statement of Comprehensive Income from the date on which control commences. Where control of an entity ceases during a financial year, its results are included for that part of the year during which control existed and the subsidiary is deconsolidated from the date that control ceases.

#### Associates

Associates are entities over which the Groups have significant influence but not control. Investments in associates are accounted for using the equity method of accounting, after initially being recognised at cost. The Groups' investment in associates includes the fair value of goodwill (net of any accumulated impairment loss) identified on acquisition.

The Groups' share of their associates' post-acquisition profits or losses are recognised in profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends receivable from associates reduce the carrying amount of the investment.

When the Groups' share of losses in an associate equals or exceeds its interest in the associate, including any long term interests that, in substance, form part of the Groups' net investment in the associate, the Groups do not recognise further losses, unless they have incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Groups and their associates are eliminated to the extent of the Groups' interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Groups.

## Joint arrangements

Investments in joint arrangements are classified as either joint operations or joint ventures depending upon the contractual rights and obligations each investor has, and the legal structure of the joint arrangement. The Groups have no joint operations and account for joint ventures using the equity method.

#### (d) Cash, cash equivalents and cash not available for use

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions and other short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Cash not available for use is classified as a non-current asset (refer to Note 6).

FOR THE YEAR ENDED 31 DECEMBER 2015

## 1 Summary of significant accounting policies CONTINUED

#### (e) Impairment of assets and reversal of impairment

The carrying amount of non-controlled investments is assessed every reporting period to determine whether there are indications of any impairment of the carrying value. If that is the case, an impairment charge is taken against the carrying amount of the assets, if that is higher than the recoverable amount.

The recoverable amount of the asset is determined as the higher of the fair value less cost to sell and the value in use. If it is not possible to determine a recoverable amount for the individual assets, the assets are assessed together in the smallest group of assets which generate cash inflows that are largely independent of those from other assets or groups of assets.

Discounted cash flow analysis is the methodology applied in determining recoverable amount. Discounted cash flow analysis is the process of estimating future cash flows that are expected to be generated by an asset and discounting these to their present value by applying an appropriate discount rate. The discount rate applied to the cash flows of a particular asset is reflective of the uncertainty associated with the future cash flows. Periodically, independent traffic forecasting experts provide a view on the most likely level of traffic to use the toll road having regard to a wide range of factors including development of the surrounding road network and economic growth in the traffic corridor.

An impairment loss is generally reversed if the recoverable amount of an investment is more than its carrying value. AASB 136 Impairment of Assets states that impairment losses shall be reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised and the overall service potential of the asset has increased. The impairment loss is not reversed just because of the passage of time, even if the recoverable amount of the asset becomes higher than its carrying value.

#### (f) Performance fees

A performance fee is payable at 30 June each year in the event that the MQA security price outperforms its benchmark in that year after making up any carried forward underperformance. The performance fee is determined at 30 June and is payable in three equal annual instalments. The first instalment is payable immediately. The second and third instalments are payable on the first and second anniversaries of the calculation date if certain performance criteria are met.

Future potential performance fees relating to a performance fee period that has not yet concluded, and hence are contractually determined based on performance in the future, are accounted for in accordance with AASB 137 Provisions, Contingent Liabilities and Contingent Assets.

Any performance fee determined at 30 June is accounted for in accordance with AASB 137 until the instalment is no longer subject to future performance criteria, from which point the relevant instalment is recognised as a payable to the Adviser/Manager and accounted for as a liability in accordance with AASB 139 Financial Instruments: Recognition and Measurement. The liability is recognised at its fair value upon initial recognition.

## (g) Transaction costs

Transaction costs are included in the carrying amounts disclosed in the Financial Reports.

#### (h) Distributions

A distribution payable is recognised for the amount of any distribution declared, or publicly recommended by the directors on or before the end of the year but not distributed at balance date.

#### (i) Revenue recognition

Interest income on cash and cash equivalents is recognised as it accrues in accordance with the effective interest method. Other revenue is recognised when the fee in respect of services provided is receivable. Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of subsidies, Goods and Services Tax ("GST") and Value Added Tax ("VAT") payable to the relevant taxation authority.

#### (j) Income tax

The income tax expense or benefit for the year is the tax payable on the current year's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the Financial Reports, and to unused tax losses.

Deferred income tax is determined using the balance sheet method, being the temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Financial Reports. Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of transaction affects neither accounting nor taxable profit nor loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.

Under current Bermudan law, MARIL will not be subject to any income, withholding or capital gains taxes in Bermuda. Controlled entities of MARIL that are subject to taxes in their jurisdictions recognise income tax using the balance sheet approach of tax effect accounting.

### (k) Foreign currency translation

#### Functional and presentation currency

Items included in the Financial Reports of each of the Groups' entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The Financial Reports are presented in Australian dollars, which is the functional and presentation currency of MARIL and MARL.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### Group companies

The results and financial position of the Groups' entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each Statement of Financial Position presented are translated at the closing rate at the date
  of that Statement of Financial Position;
- Income and expenses for each Statement of Comprehensive Income are translated at exchange rates at the dates of transactions or at an average rate as appropriate; and
- All resulting exchange differences are recognised as a separate component of equity.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities are taken to security holders' equity. When a foreign operation is disposed of or borrowings that form part of the net investment are repaid, a proportionate share of such exchange differences are recognised in profit or loss as part of the gain or loss on disposal. Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 1 Summary of significant accounting policies CONTINUED

#### (I) Prepayments

Prepayments recognised comprise costs incurred relating to future financial years.

## (m) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are initially recognised at fair value and subsequently measured at amortised cost. Interest income from loans and receivables is recognised using the effective interest method.

Receivables are generally received within 30 days of becoming due and receivable. A provision is raised for any doubtful debts based on a review of all outstanding amounts at year-end. Bad debts are written off in the year in which they are identified.

#### (n) Payables and other liabilities

Liabilities are recognised at fair value when an obligation exists to make future payments as a result of a purchase of assets or services, whether or not billed. Trade creditors are generally settled within 30 days.

#### (o) Provisions

Provisions are recognised when: the Groups have a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligations; and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the best estimate of the expenditure required to settle the present obligation at the balance date.

## (p) Earnings per stapled security

## Basic earnings per stapled security

Basic earnings per stapled security is determined by dividing the profit attributable to security holders by the weighted average number of securities on issue during the year.

## Diluted earnings per stapled security

Diluted earnings per share is calculated by dividing the profit attributable to security holders by the weighted average number of ordinary shares that would be issued on the exchange of all the dilutive potential ordinary shares into ordinary shares.

#### (q) GST and VAT

The amount of GST incurred by the Groups that is not recoverable from the Australian Taxation Office ("ATO") is recognised as an expense or as part of the cost of acquisition of an asset or adjusted from the proceeds of securities issued. These expenses have been recognised in profit or loss net of the amount of GST recoverable from the ATO. The amount of VAT incurred by the Groups that is not recoverable from H.M. Revenue & Customs in the United Kingdom is recognised as an expense or as part of the cost of acquisition of an asset. Receivables and payables are stated at amounts inclusive of GST and VAT. The net amount of GST and VAT recoverable from the ATO and H.M. Revenue & Customs is included in receivables in the Consolidated Statement of Financial Position. Cash flows relating to GST and VAT are included in the Consolidated Statements of Cash Flows on a gross basis.

#### (r) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision makers. The chief operating decision makers, who are responsible for allocating resources and assessing performance of the operating segments, have been identified as the MARIL and MARL Boards of Directors.

#### (s) Critical Accounting Estimates and Judgements

The preparation of the Financial Reports in accordance with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires the directors to exercise judgement in the process of applying the accounting policies. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including reasonable expectations of future events. The directors believe the estimates used in the preparation of the Financial Reports are reasonable. Actual results in the future may differ from those reported.

Significant judgements made in applying accounting policies, estimates and assumptions that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### **Income Tax**

The Groups are subject to income taxes in Australia and jurisdictions where they have foreign operations. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations undertaken during the ordinary course of business for which the ultimate tax determination is uncertain. The Groups recognise anticipated tax liabilities based on their current understanding of the current tax law.

In addition, the Groups have recognised deferred tax assets relating to carried forward losses to the extent there are sufficient taxable temporary differences (deferred tax liabilities) relating to the same taxation authority against which the unused tax losses can be utilised. The utilisation of tax losses depends on the ability of the entity to satisfy certain tests at the time the losses are recouped.

#### Impairment and reversal of impairment testing

In accordance with the accounting policy stated in Note 1(e) the carrying amount of non-controlled investments is assessed every reporting period to determine whether there are indications of any impairment of the carrying value. If that is the case an impairment test is performed and an impairment charge is taken against the carrying amount of the assets if the carrying amount is higher than the recoverable amount. There are also estimates and judgements involved in assessing impairment indicators and in determining the recoverable amounts of the assets. Once an impairment has been recorded this impairment is then monitored to assess if any reversal of impairment is required. A sensitivity analysis was undertaken to examine the effect that a change in variables would have on the impairment calculation. This analysis concluded that discount rates would need to increase by more than 50% from the current level in order for the recoverable amounts of assets to be below their carrying amounts.

#### Provision for performance fees

In accordance with the accounting policy stated in Note 1(f), to determine the probability of payment of performance fee instalments which are still subject to future performance criteria, an assessment of the level of outperformance is undertaken.

#### Control assessment

Control is assessed for all of the Groups' investments by applying AASB 10 Consolidated Financial Statements. The Groups control an entity when the Groups are exposed to, or have the right to, variable returns from its involvement with the entity and have the ability to affect those returns through its power over the entity. Judgement is used when assessing an investment for control. For further information refer to Note 1(c).

## (t) Offsetting financial instruments

Financials assets and financial liabilities are offset and the net amount reported on the Statement of Financial Position when there is a legally enforceable right to offset the amounts and either there is an intention to settle on a net basis, or realise the financial asset and settle the financial liability simultaneously.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 1 Summary of significant accounting policies CONTINUED

#### (u) Derivative financial instruments

From time to time, the Group enters into forward exchange contracts.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at each reporting date. The accounting for subsequent changes in fair value depends on whether or not derivatives are designated as hedges. If not, any changes in their fair value are recognised immediately in the Consolidated Statement of Comprehensive Income.

#### (v) Accounting Standards and Interpretations issued

Certain new accounting standards and interpretations have been published that are not mandatory for the current reporting year. The Groups' assessment of the impact of the relevant new standards and interpretations which have not been early adopted in preparing the Financial Reports is set out below.

#### AASB 9 Financial Instruments (effective for annual reporting periods beginning on or after 1 January 2018)

AASB 9 Financial Instruments addresses the classification, measurement, de-recognition of financial assets and financial liabilities and sets out new rules for hedge accounting. The standard is not applicable until 1 January 2018 but is available for early adoption. The Groups are assessing the new standard's impact and do not anticipate a significant impact on the Groups' Financial Reports on initial application.

# AASB 15 Revenue from Contracts with Customers (effective for annual reporting periods beginning on or after 1 January 2018)

The AASB issued AASB 15 Revenue from Contracts with Customers, which specifies how and when revenue is recognised, as well as requiring enhanced disclosures. When first applied, comparative information will need to be restated. AASB 15 is effective for annual reporting periods beginning on or after 1 January 2018. The Groups are assessing the new standard's impact and do not anticipate a significant direct impact on the Groups' Financial Reports on initial application.

# AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations (effective for annual reporting periods beginning on or after 1 January 2016)

The amendments to AASB 11 Joint Arrangements clarify the accounting for the acquisition of an interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business. AASB 2014-3 is effective for annual periods beginning on or after 1 January 2016. The Groups have assessed the impact of the amendment and do not anticipate significant impacts to the Groups' Financial Reports in the future.

# AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation (effective for annual reporting periods beginning on or after 1 January 2016)

The AASB has amended AASB 116, Property, Plant and Equipment and AASB 138, Intangible Assets to clarify that a revenue-based method should not be used to calculate the depreciation of items of property, plant and equipment and amortisation of intangible assets with certain exceptions. AASB 2014-4 is effective for annual periods beginning on or after 1 January 2016. The Groups have assessed the impact of the amendment and do not anticipate a significant impact on the Groups' Financial Reports in the future.

# AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements (effective for annual reporting periods beginning on or after 1 January 2016)

The AASB has made amendments to AASB 127 Separate Financial Statements to allow entities to use equity method in their separate Financial Report to measure investments in subsidiaries, joint ventures and associates. AASB 2014-9 is effective for annual periods beginning on or after 1 January 2016. The Groups have assessed the impact of the amendment and anticipate a reduction in the disclosures required in the Groups' Financial Reports.

There are no other standards that are not yet effective and that are expected to have a material impact on the entities in the current or future reporting periods and on foreseeable transactions.

#### (w) Parent entity financial information

The financial information for MARIL and MARL disclosed in Note 21 has been prepared on the same basis as the Financial Reports, except as set out below:

### Investments in subsidiaries, associates and joint venture entities

Investments in subsidiaries, associates and joint venture entities are accounted for at cost in the separate financial information of MARIL and MARIL.

#### Tax consolidation legislation

MARL and its wholly-owned Australian controlled entities have implemented the tax consolidation legislation as of 2 February 2010.

The head entity, MARL and the controlled entities in the tax consolidated group account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a standalone taxpayer in its own right. In addition to its own current and deferred tax amounts, MARL also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

The entities have also entered into a tax funding agreement under which the wholly-owned entities fully compensate MARL for any current tax payable assumed and are compensated by MARL for any current tax receivable and deferred tax assets relating to unused tax losses or unused tax credits that are transferred to MARL under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly-owned entities' Financial Reports.

The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year.

The head entity may also require payment of interim funding amounts to assist with its obligations to pay tax instalments.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as current amounts receivable from or payable to other entities in the MARL Group.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

#### Financial guarantees

Where the parent entities have provided financial guarantees in relation to loans and payables of subsidiaries for no compensation, the fair values of these guarantees are accounted for as contributions and recognised as part of the cost of the investment.

## (x) Presentation of Financial Reports

The Financial Reports for MARIL and MARL have been presented in this single document, pursuant to ASIC Class Order 13/1050 as amended by Class Order 13/1644.

#### (y) Rounding of amounts

The Groups are of a kind referred to in Class Order 98/100, as amended by Class Order 04/667 and Class Order 05/641, issued by the Australian Securities & Investments Commission, relating to the "rounding off" of amounts in the Financial Reports. Amounts in the Financial Reports have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, to the nearest dollar.

FOR THE YEAR ENDED 31 DECEMBER 2015

# 2 Profit/(loss) for the year

The profit/(loss) from operations before income tax includes the following specific items of revenue and expense:

## (i) Revenue

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Revenue from operations				
Interest income:				
Related parties	409	130	619	876
Other persons and corporations	303	527	303	527
Total interest income	712	657	922	1,403
Other revenue:				
M6 Toll management fee income	1,538	1,466	<del>-</del>	
Other income	347	<u> </u>	<del>-</del>	
Total other revenue	1,885	1,466	-	_
Total revenue from operations	2,597	2,123	922	1,403

## (ii) Operating expenses

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Cost of operations:				
Directors' fees	929	797	575	493
	929	797	575	493
Other operating expenses:				
Consulting and administration fees	2,535	996	1,605	316
Manager's and adviser's base fees	25,873	22,921	2,073	1,553
Manager's and adviser's performance fees	<del>-</del>	58,207	<del>-</del>	3,867
Net foreign exchange loss/(gain)	385	(16)	4	(9)
Other expenses	1,105	934	541	473
Total other operating expenses	29,898	83,042	4,223	6,200
Total operating expenses	30,827	83,839	4,798	6,693

# 3 Distributions

	N	IQA	MAR	L Group
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Distributions paid during the year				
Distribution paid on 30 September 2015*	51,748	_	_	_
Distribution paid on 31 March 2015**	30,692	_		_
Distribution paid on 8 October 2014***	_	41,946	_	_
Ordinary dividend paid on 4 April 2014	_	24,362	_	_
Total distributions paid during the year	82,440	66,308	_	-
	Cents per stapled security			
Distributions paid during the year				
Distribution per security paid on 30 September 2015*	10.0	_	<del>-</del>	<u> </u>
Distribution per security paid on 31 March 2015**	6.0	_	_	_
Distribution per security paid on 8 October 2014***	_	8.2	_	_
Ordinary dividend per security paid on 4 April 2014	_	5.0	_	_
Total distributions paid during the year	16.0	13.2	_	_

All of the distributions were paid in full by MARIL.

 $<sup>^{\</sup>star}$   $\,$  Comprised a capital return of 9.3 cps and an ordinary dividend of 0.7 cps.

<sup>\*\*</sup> Comprised a capital return of 4.7 cps and an ordinary dividend of 1.3 cps.
\*\*\* Comprised a capital return of 6.4 cps and an ordinary dividend of 1.8 cps.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 4 Income tax expense

The income tax expense for the financial year differs from the prima facie tax payable. The differences are reconciled as follows:

	МС	Α	MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
(a) Reconciliation of income tax expense to prima facie tax paya	ble			
Profit/(loss) from operations before income tax	85,087	(50,556)	26,505	(12,368)
Prima facie income tax on profit/(loss) at the Australian tax rate of 30%	25,526	(15,167)	7,951	(3,710)
Impact of different tax rates of operations in jurisdictions other than Australia	9,113	26,113	3,076	(3)
Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:				
Non-deductible expenditure	758	232	758	232
Share of net (gain)/loss of investments accounted for using the equity method	(33,995)	(9,348)	(9,114)	2,123
Temporary differences not brought to account	4,601	525	(817)	757
Deferred tax asset on taxable losses not brought to account	(6,003)	(2,355)	(1,854)	601
Others	5	5	_	
Aggregate income tax expense	5	5	-	-
(b) Income tax expense				
Aggregate income tax expense comprises:				
Current taxation expense	5	5	_	_
	5	5	_	-
(c) Tax losses*				
Unused tax losses for which no deferred tax asset has been recognised	808,700	473,232	807,439	472,244
Potential tax benefit of unused tax losses	311,963	166,846	311,663	166,597
1 Otomiai tax ponent of unasca tax 103565	011,000	100,040	011,000	100,001

<sup>\*</sup> At 31 December 2014, it was determined there was no realistic prospect of future deductibility of the net operating losses ("NOLs") of MQA Indiana Holdings LLC (parent company of Indiana Toll Road Partnerships ("ITRP")) against any future gains and therefore the NOLs were not included in Note 4(c). During the current year, it was determined that historical election was made under the Internal Revenue Code Section 172(b) which allowed MQA to utilise the NOLs to offset the gain on sale of Indiana Toll Road and the remaining balance has been included in the 31 December 2015 unused tax losses for which no deferred tax asset has been recognised.

## 5 Remuneration of auditors

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Amounts paid or payable to PricewaterhouseCoopers Australia for:				
Audit services	365,811	340,275	198,411	176,475
Taxation services	52,000	93,500	_	_
Other assurance services	49,341	2,100	4,885	1,050
Other services	19,767	38,000	10,154	3,250
	486,919	473,875	213,450	180,775
Amounts paid or payable to network firms of PricewaterhouseCoopers for:				
Audit services	150,557	105,883	28,216	9,407
Taxation compliance services	59,137	33,286	_	_
	209,694	139,169	28,216	9,407

# 6 Cash and cash equivalents and cash not available for use

	MQA		MARL Group	
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Current				
Cash at bank	65,381	9,201	48,137	7,969
Short term money market investments (a)	_	20,915	_	20,915
	65,381	30,116	48,137	28,884
Non-current				
Cash not available for use (b)	1,773	1,763	_	_
	1,773	1,763	_	_

## (a) Short term money market investments

There is no short term money market investment outstanding at 31 December 2015 (2014: matured within 30 days and paid interest at 3.10% per annum).

During the year the majority of the cash available for use is held in bank accounts earning money market rates of interest between nil% to 2.50% (2014: nil -2.67%) per annum.

## (b) Cash not available for use

This comprises cash-backed guarantees provided in relation to Warnowquerung GmbH & Co. KG ("WQG"), the owner of the Rostock Fixed Crossing Concession. Discussion of the Groups' policies concerning the management of credit risk can be found in Note 20.

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## 7 Receivables

	МС	MQA		MARL Group	
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	
Current					
Tax receivable*	17,241	_	17,241	_	
Receivables from related parties	761	743	10	294**	
GST and VAT recoverable	71	54	67	51	
Total current receivables	18,073	797	17,318	345	
Non-current					
Receivables from related parties	_	_	_	4,373**	
Total non-current receivables	_	_	_	4,373	

<sup>\*</sup> AMT receivable, which was received post balance date on 29 January 2016.

The Groups' maximum credit exposure for receivables is the carrying value. Discussion of the Groups' policies concerning the management of credit risk can be found in Note 20. The fair values of receivables approximate their carrying values.

## 8 Prepayments

	МС	MQA		Group
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Current				
Prepaid expenses	128	121	57	53
Total current prepayments	128	121	57	53

<sup>\*\*</sup> MARIL had a non-collateral associated interest bearing loan with MARL at 31 December 2014. For further information relating to related party loans please refer to Note 19.

## 9 Investments accounted for using the equity method

	MQA		MARL Group	
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Investment in associates and joint arrangements – equity method	807,969	835,431	16,448	16,456
	807,969	835,431	16,448	16,456

Information relating to associates and joint arrangements is set out below:

#### (a) Carrying amounts

				MQA			MARL Group		
Name of Entity <sup>1</sup>	Country of Incorporation	Principal Activity	Economic Interest as at 31 Dec 2015 and 31 Dec 2014 %	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	Economic Interest as at 31 Dec 2015 and 31 Dec 2014 %	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	
Macquarie Autoroutes de France 2 SA	Luxembourg	Investment in toll road network located in the east of France (APRR)	40.3	661,219	691,261	_	_	_	
Dulles Greenway Partnership ("DGP")2	USA	Investment in toll road located in northern Virginia, USA	50.0	146,514	144,170	6.7	16,212	16,456	
WQG <sup>3</sup>	Germany	Investment in toll road located in Rostock, north-eastern Germany	70.0	_	_	_	_	_	
Chicago Skyway Partnership ("CSP")	USA	Investment in toll road located south of Chicago, USA	0.0/50.04	_	_	0.0/50.04	_	_	
ITRP	USA	Investment in toll road located in northern Indiana, USA	0.05	236	_	0.05	236	_	
Peregrine Motorways Limited	UK	Investment in toll road located in the West Midlands, UK	0.06	_	_	_	_	_	
				807,969	835,431		16,448	16,456	

- 1 Except for Macquarie Autoroutes de France 2 SA, all associates and joint arrangements are in "lockup" under their debt documents, meaning that they are currently unable to make distributions to MQA and the MARL Group. Dulles Greenway Partnership cannot come out of lockup before 2018 and is not expected to make a distribution to MQA before 2019.
- 2 The MARL Group holds a 6.7% equity interest in Toll Road Investors Partnership II LP ("TRIP II"), the concessionaire for Dulles Greenway, through DGP. Along with MARIL's interest bearing financial assets, MQA's estimated overall economic interest in TRIP II is 50%. DGP holds a 100% interest in the General Partner, Shenandoah Greenway Corporation.
- 3 A subsidiary of MARIL, European Transport Investments (UK) Limited ("ETIUK"), beneficially owns 70% of both the WQG Limited partnership and the General Partner ("GP") of the partnership which have contracted to build, own and operate a tolled tunnel in Rostock, Germany. The balance of 30% is held by Bouygues Travaux Publics SA ("BTP"). Per the agreement, any decision made with regard to the relevant activities requires 75% of the voting members to proceed meaning both partners have to agree. As a result, MQA's investment in WQG is classified as a joint venture.
- 4 On 16 November 2015, MQA announced the signing of a Sale and Purchase Agreement on 13 November 2015 to sell 100% of the Skyway Concession Company LLC ("SCC"), the concession holder of the Chicago Skyway Toll Road in Illinois, USA subject to customary conditions precedent and regulatory approvals. At balance date, MQA continues to legally own a 50% equity interest in CSP, a holding vehicle of SCC, and retains exposure to the risks and rewards of ownership. CSP will account for its investment in SCC as a held for sale associate.
- 5 In October 2014, the operator of Indiana Toll Road received approval for its debt restructuring plan which permitted the sale of the business. MQA continues to legally own a 49% equity interest in ITRP, the holding vehicle of ITRCCH but was no longer exposed to any variable returns from the ongoing operations of the investment. Accordingly, MQA's economic interest in the ongoing operations of ITRP was nil at 31 December 2014. On 27 May 2015, financial close was reached on the sale of ITRCCH and subsequently, MQA received US\$25 million (A\$32.3 million) in distribution proceeds. MQA's economic interest continues to be nil at 31 December 2015 and the historic losses of ITRP are no longer disclosed in Notes 9(d) and 9(e). The small residual investment balance represents cash left in ITRP for payment of expenses.
- 6 On 4 June 2013, MQA deconsolidated Macquarie Motorways Group Limited ("MMG") (the previous holding company for the M6 Toll) and commenced equity accounting for its interest as an investment in an associate. A new entity, Peregrine Motorways Limited ("PML"), was incorporated on 2 August 2013 and inserted as the 100% owner of MMG. MQA legally owns a 100% ordinary equity interest in PML but was no longer exposed to any variable returns from the ongoing operations of the investment. As a result, at 31 December 2015 MQA's economic interest in the ongoing operations of PML is nil. However, MQA's representation and participation at Board level leads to significant influence over the asset and as such it is accounted for as an associate.

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## 9 Investments accounted for using the equity method CONTINUED

### (b) Movement in carrying amounts

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Carrying amount at the beginning of the year	835,431	862,708	16,456	22,101
Impact of adoption of IFRIC 21	(6,270)	_	_	_
Investment in associates (including transaction costs)	3,808	52,708	_	166
Share of profits/(losses) after income tax*	113,317	31,160	30,381	(7,078)
Distributions received/receivable	(162,563)	(96,606)	(32,284)	_
Foreign exchange movement	24,246	(14,539)	1,895	1,267
Carrying amount at the end of the year	807,969	835,431	16,448	16,456

<sup>\*</sup> Included in the share of profits/(losses) after income tax for MQA and the MARL Group are fair value movements on interest rate swaps not subject to hedge accounting.

#### (c) Summarised financial information for associates

The following tables provide summarised financial information for those associates that are material to the Groups. The information disclosed reflects the amounts presented in the Financial Reports of the relevant entities and not the Groups' share of those amounts. They have been amended to reflect adjustments made by the Groups when using the equity method, including fair value adjustments and modifications for differences in accounting policy.

	Macquarie de France 2	Dulles Greenway Partnership		
Summarised Statement of Financial Position	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Total current assets	1,358,872	2,003,634	224,164	194,730
Total non-current assets	9,142,526	9,436,563	2,003,876	1,822,912
Total current liabilities	(1,518,929)	(1,586,996)	(93,942)	(82,267)
Total non-current liabilities	(7,518,434)	(8,305,514)	(1,651,820)	(1,478,540)
Net assets	1,464,035	1,547,687	482,278	456,835
Reconciliation to carrying amounts:				
Opening net assets as on 1 January	1,547,688	1,729,431	456,835	447,752
Impact of adoption of IFRIC 21	(15,564)	<del>-</del>	_	_
Profit/(loss) for the year	236,197	129,489	(28,699)	(29,750)
Foreign exchange movement	(304,286)	(311,233)	54,142	38,833
Closing net assets	1,464,035	1,547,687	482,278	456,835
MQA's share in %	40.3%	40.3%	50.0%	50.0%
MQA's share in \$	589,801	623,501	241,139	228,418
MARL Group's share in %	<u> </u>	_	6.7%	6.7%
MARL Group's share in \$	_	_	32,313	30,608
MQA's carrying amount	661,219	691,261	146,514	144,170
MARL Group's carrying amount	_		16,212	16,456

	Macquarie de France 2	Dulles Greenway Partnership		
Summarised Statement of Comprehensive Income	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Revenue	1,761,025	1,772,826	113,498	87,558
Profit/(loss) for the year	236,197	129,489	(28,699)	(29,750)
MQA's share	95,153	51,119	(14,349)	(14,875)
MARL Group's share	_	_	(2,133)	(1,994)
MQA's distributions received	130,279	96,606	_	_
MARL Group's distributions received	_	_	_	_

## (d) Individually immaterial joint venture\*

In addition to the interest in associates disclosed above the Group also has interest in an immaterial joint venture that is accounted for using the equity method.

MQA		MARL Group	
Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
(2,299)	(3,209)		
(2,299)	(3,209)	_	_
	Year ended 31 Dec 2015	Year ended 31 Dec 2015 31 Dec 2014 \$'000 \$'000	Year ended 31 Dec 2015 31 Dec 2014 31 Dec 2015 \$'000 \$'000 \$'000 \$-

## (e) Share of immaterial joint venture's losses not brought to account\*

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Share of immaterial joint venture's losses not brought to account				
Balance at the beginning of the year	(19,036)	(15,827)	_	_
Share of losses not brought to account	(2,299)	(3,209)	_	_
Balance at the end of the year	(21,335)	(19,036)	_	_

<sup>\*</sup> Accounted for using the equity method.

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## 10 Subsidiaries

# (a) MQA

Name of controlled entity	Country of establishment	<b>2015 voting</b> %	2014 voting %
Macquarie Atlas Roads Limited	Australia	100.0	100.0
Macquarie Infrastructure US Pty Limited	Australia	100.0	100.0
Macquarie Infrastructure Australia Pty Limited	Australia	100.0	100.0
MQA Investments Australia Pty Limited	Australia	100.0	100.0
Green Bermudian Holdings Limited (formerly known as Macquarie Green Bermudian Holdings Limited)	Bermuda	100.0	100.0
MQA Investments Limited	Bermuda	100.0	100.0
MIBL Finance Luxembourg Sarl	Luxembourg	100.0	100.0
Tollway Holdings Limited	UK	100.0	100.0
European Transport Investments (UK) Limited	UK	100.0	100.0
WMTH No.1 Limited (formerly known as Macquarie Midland Holdings Limited)*	UK	_	100.0
Tipperhurst Limited	UK	100.0	100.0
Greenfinch Motorways Limited	UK	100.0	100.0
Macquarie 125 Holdings Inc	USA	100.0	100.0
MQA Holdings 2 (US) LLC	USA	100.0	100.0
MQA Indiana Holdings LLC	USA	100.0	100.0
MQA Holdings (US) LLC	USA	100.0	100.0

<sup>\*</sup> Approved for strike off on 2 December 2015.

## (b) MARL Group

Name of controlled entity	Country of establishment	2015 voting %	2014 voting %
Macquarie Infrastructure Australia Pty Limited	Australia	100.0	100.0
MQA Investments Australia Pty Limited	Australia	100.0	100.0
MQA Holdings 2 (US) LLC	USA	100.0	100.0
MQA Indiana Holdings LLC	USA	100.0	100.0
MQA Holdings (US) LLC	USA	100.0	100.0

## 11 Investments in associates and joint arrangements

### (a) MQA

Name of associate and joint arrangements	Country of establishment	Principal activity	Balance date	2015 ownership %	2014 ownership %
Macquarie Autoroutes de France 2 SA*	Luxembourg	Holding company	31 Mar	40.3	40.3
Dulles Greenway Partnership*	USA	Holding company	31 Dec	50.0	50.0
WQG*	Germany	Investment in toll tunnel	31 Dec	70.0	70.0
Warnowquerung Verwaltungsgesellschaft GmbH	Germany	General Partner of WQG	31 Dec	70.0	70.0
Chicago Skyway Partnership*	USA	Holding company	31 Dec	50.0	50.0
Indiana Toll Road Partnership*	USA	Holding company	31 Dec	49.0	49.0
Peregrine Motorways Limited*	UK	Investment in M6 Toll	31 Dec	100.0	100.0

### (b) MARL Group

Name of associate	Country of establishment	Principal activity	Balance date	2015 ownership %	2014 ownership %
Dulles Greenway Partnership*	USA	Holding company	31 Dec	50.0	50.0
Chicago Skyway Partnership*	USA	Holding company	31 Dec	50.0	50.0
Indiana Toll Road Partnership*	USA	Holding company	31 Dec	49.0	49.0

<sup>\*</sup> Refer to Note 9(a) for further details.

The voting power held in the associates and joint arrangements disclosed above is in proportion to the ownership interest held except for Peregrine Motorways Limited, Chicago Skyway Partnership and Indiana Toll Road Partnership. The above associates and joint arrangements are accounted for using the equity method. Refer also to Note 9.

## 12 Payables and provisions

	MQA		MARL Group	
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Current				
Manager and adviser fees payable	7,131	5,814	625	397
Provision for manager and adviser performance fees (i)	19,400	19,400	1,287	1,287
Sundry creditors and accruals	1,835	721	1,390	336
Payable to related parties	_	_	_	3
Total current payables and provisions	28,366	25,935	3,302	2,023
Non-current				
Provision for manager and adviser performance fees (i)	_	19,400	_	1,287
Total non-current payables and provisions	_	19,400	_	1,287

<sup>(</sup>i) In accordance with MARIL and MARL's advisory and management agreements (the "Agreements") with Macquarie Fund Advisers Pty Limited ("MFA"), a performance fee calculation is performed for each year ended 30 June. The performance fee is calculated with reference to the performance of the MQA accumulated index compared with the performance of the S&P/ASX 300 Industrials Accumulation Index. Any performance fee calculated is payable in three equal annual instalments, provided MQA meets certain performance criteria at each instalment date.

For the year ended 30 June 2015, MQA did not meet the performance criteria for a new performance fee to be incurred.

For the year ended 30 June 2014, a total performance fee of \$58.2 million (excluding GST) was calculated for MQA. The first instalment of \$19.4 million (excluding GST) was applied to a subscription for new MQA securities in September 2014. The second instalment of \$19.4 million (excluding GST) was also applied to a subscription for new MQA securities in July 2015. The third instalment of \$19.4 million will become payable should the performance criteria be met at 30 June 2016.

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# 13 Contributed equity

13 Contributed equity				
	Attributable to MARIL equity holders		Attributable to MARL equity holders	
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Ordinary shares	1,355,890	1,410,130	207,024	205,552
Contributed equity	1,355,890	1,410,130	207,024	205,552
	Attributable to MARIL equity holders		Attributable to MARL equity holders	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
On issue at the beginning of the year	1,410,130	1,369,408	205,552	200,330
Application of performance fees to subscription for new securities*	17,928	18,113	1,472	1,287
Issue of securities (net of transaction costs)	_	55,348	_	3,935
Capital return	(72,168)	(32,739)	_	_
On issue at the end of the year	1,355,890	1,410,130	207,024	205,552
	Number of shares '000	Number of shares	Number of shares '000	Number of shares
On issue at the beginning of the year	511,539	487,231	511,539	487,231
Application of performance fees to subscription for new securities*	5,946	5,847	5,946	5,847
Issue of securities	_	18,461	_	18,461
On issue at the end of the year	517,485	511,539	517,485	511,539

<sup>\*</sup> During the year ended 31 December 2015, the second instalment of the June 2014 performance fee, totalling \$17.9 million (31 December 2014: first instalment of the June 2014 performance fee, totalling \$18.1 million) was applied to a subscription for new MARIL securities and the second instalment of the June 2014 performance fee, totalling \$1.5 million (31 December 2014: first instalment of the June 2014 performance fee, totalling \$1.3 million) was applied to a subscription for new MARL securities.

## Ordinary shares in MARIL and in MARL

Each fully paid stapled security confers the right to vote at meetings of security holders, subject to any voting restrictions imposed on a security holder under the *Corporations Act 2001* in Australia, Companies Act in Bermuda and the ASX Listing Rules. On a show of hands, every security holder present in person or by proxy has one vote.

On a poll, every security holder who is present in person or by proxy has one vote for each fully paid share in respect of MARL and one vote for each fully paid share in respect of MARL.

The directors of MARIL and MARL may declare distributions which are appropriate given the financial position of MARIL and MARL.

If MARIL and MARL are wound up, the liquidator may, with the sanction of an extraordinary resolution and any other requirement of law, divide among the security holders in specie or in kind the whole or any part of the assets of MARIL and MARL.

# 14 Reserves

	Attributable to MARIL equity holders		Attributable to MARL equity holders	
	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000	As at 31 Dec 2015 \$'000	As at 31 Dec 2014 \$'000
Movements of reserves				
Foreign currency translation reserve				
Balance at the beginning of the year	22,991	38,745	(11,164)	(12,437)
Net exchange differences on translation of foreign controlled entities	22,413	(15,754)	3,880	1,273
Balance at the end of the year	45,404	22,991	(7,284)	(11,164)

# 15 Accumulated losses

	Attributable to MARIL equity holders		Attributable to MARL equity holders	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Balance at the beginning of the year	(657,029)	(585,267)	(147,587)	(135,219)
Adjustment to opening accumulated losses due to adoption of IFRIC 21	(6,270)	_	_	_
Profit/(loss) attributable to shareholders	58,577	(38,193)	26,505	(12,368)
Dividends paid	(10,272)	(33,569)	_	_
Balance at the end of the year	(614,994)	(657,029)	(121,082)	(147,587)

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## 16 Segment information

#### (a) Description of segments

Management has determined the operating segments based on the reports reviewed by the MQA Boards in their capacity as chief operating decision makers. However, the MQA Boards do not manage the day-to-day activities of the business. The directors have appointed MFA to run and manage the ongoing operations of the business and pay a quarterly management fee in return for these services.

The MQA Boards consider the business from the aspect of each of the toll road portfolio assets and have identified three and one operating segments for MQA and the MARL Group respectively. The segments of MQA are the investments in APRR, Dulles Greenway and Warnow Tunnel. The only segment of the MARL Group is the investment in Dulles Greenway. Following the deconsolidation of M6 Toll, the sale of Indiana Toll Road and the agreed upon in-principle sale of Chicago Skyway, these assets are no longer considered operating segments by the MQA Boards (refer to note 9).

The operating segment note discloses the segment revenue and segment EBITDA for the year ended 31 December 2015 by individual portfolio asset. The MQA Boards are provided with performance information on each asset, in their capacity as chief operating decision maker, to monitor the operating performance of each asset.

#### (b) Segment information provided to the MQA Boards

The proportionally consolidated segment information provided to the MQA Boards for the reportable segments for the year ended 31 December 2015, based on MQA's economic ownership interest was as follows:

	APRR	Dulles Greenway	Warnow Tunnel	Total MQA
MQA	Year ended 31 Dec 2015 \$'000			
Segment revenue	659,807	56,760	10,587	727,154
Segment expenses	(187,422)	(12,615)	(3,410)	(203,447)
Segment EBITDA	472,385	44,145	7,177	523,707
EBITDA margin	72%	78%	68%	72%

The segment revenue disclosed in the table above primarily relates to toll revenue generated by the assets from external customers.

The proportionally consolidated segment information provided to the MQA Boards for the reportable segments for the year ended 31 December 2014, based on MQA's economic ownership interest was as follows:

	APRR	Dulles Greenway	Warnow Tunnel	Total MQA
	Year ended 31 Dec 2014			
MQA	\$'000	\$'000	\$'000	\$'000
Segment revenue	623,693	43,731	9,736	677,160
Segment expenses	(183,074)	(8,826)	(3,118)	(195,018)
Segment EBITDA	440,619	34,905	6,618	482,142
EBITDA margin	71%	80%	68%	71%

The proportionally consolidated segment information provided to the MQA Boards for the reportable segments for year ended 31 December 2015 and year ended 31 December 2014, based on the MARL Group's economic ownership interest is as follows:

	Dulles	Total	Dulles	Total
	Greenway	MARL Group	Greenway	MARL Group
MADI Course	Year ended	Year ended	Year ended	Year ended
	31 Dec 2015	31 Dec 2015	31 Dec 2014	31 Dec 2014
MARL Group Segment revenue	\$'000	\$'000	\$'000	\$'000
	7,606	7,606	5,860	5,860
Segment expenses	(1,690)	(1,690)	(1,183)	(1,183)
Segment EBITDA	5,916	5,916	4,677	4,677
EBITDA margin	78%	78%	80%	80%

The segment revenue disclosed in the table above primarily relates to toll revenue generated by the assets from external customers.

A reconciliation of MQA and the MARL Group's segment revenue and EBITDA to its total revenue and profit/(loss) from operations before income tax is provided as follows:

	MQ	Α	MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Reconciliation of segment revenue to revenue				
Segment revenue	727,154	677,160	7,606	5,860
Revenue attributable to investments accounted for under the equity method*	(727,154)	(677,160)	(7,606)	(5,860)
Unallocated revenue	2,597	2,123	922	1,403
Total revenue	2,597	2,123	922	1,403
Reconciliation of segment EBITDA to profit/(loss) before income tax expense				
Seament Folloa	523.707	482.142	5.916	4.677
Segment EBITDA EBITDA attributable to investments accounted for under the equity method*	523,707	482,142 (482,142)	5,916 (5,916)	4,677 (4,677)
EBITDA attributable to investments accounted for				1,011
EBITDA attributable to investments accounted for under the equity method*	(523,707)	(482,142)	(5,916)	(4,677)
EBITDA attributable to investments accounted for under the equity method* Unallocated revenue	(523,707) 2,597	(482,142) 2,123	(5,916) 922	(4,677) 1,403

<sup>\*</sup> Revenue and EBITDA attributable to investments accounted for under the equity method is included within the "Share of net profit/(loss) of investments accounted for using the equity method" line in the Statements of Comprehensive Income. Proportionate revenue and EBITDA relating to investments accounted for under the equity method is included in the information reported to the MQA Boards.

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# 17 Earnings per stapled share

	MARIL		MARL	
	Year ended 31 Dec 2015 Cents	Year ended 31 Dec 2014 Cents	Year ended 31 Dec 2015 Cents	Year ended 31 Dec 2014 Cents
Basic and diluted earnings/(loss) per MARIL/MARL share	11.38	(7.68)	5.15	(2.49)
	\$'000	\$'000	\$'000	\$'000
Earnings /(loss) used in the calculation of basic and diluted profit/(loss) per MARIL/MARL share*	58,577	(38,193)	26,505	(12,368)
	Number	Number	Number	Number
Weighted average number of shares used in calculation of basic and diluted earnings/(loss) per MARIL/MARL share*	514,520,046	497,330,637	514,520,046	497,330,637

<sup>\*</sup> There is no difference in the earnings/(loss) and weighted average number of shares used in the calculation of basic earnings/(loss) per share and diluted earnings/ (loss) per share.

The basic and diluted profit per MQA stapled security for the year ended 31 December 2015 was 16.53 cents (2014: loss of 10.17 cents) per stapled security using MQA profit attributable to MQA stapled security holders of \$85.1 million (2014: loss of \$50.6 million).

## 18 Cash flow information

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000	Year ended 31 Dec 2015 \$'000	Year ended 31 Dec 2014 \$'000
Reconciliation of profit after income tax to the net cash flows from operating activities				
Profit/(loss) from activities after income tax	85,082	(50,561)	26,505	(12,368)
(Gain)/loss on equity accounted assets	(113,317)	(31,160)	(30,381)	7,078
Net foreign exchange differences	385	(16)	4	(9)
Issue of securities against performance fees payable	19,400	19,400	1,287	1,287
Changes in operating assets and liabilities				
Increase in receivables	(16,258)	(799)	(15,958)	(36)
(Decrease)/increase in payables	(17,015)	38,582	(28)	2,584
Net cash outflow from operating activities	(41,723)	(24,554)	(18,571)	(1,464)

### Non-cash financing and investing activities

Refer to Note 13 for further details on application of performance fees to subscription of new securities.

# 19 Related party disclosures

### **Adviser and Manager**

The Adviser of MARIL and the Manager of MARL is MFA, a wholly owned subsidiary of Macquarie Group Limited ("MGL").

#### **Directors**

The following persons were directors of MARIL during the whole of the year and up to the date of this report (unless otherwise stated):

Jeffrey Conyers (Chairman)

James Keyes

• Nora Scheinkestel (appointed 17 April 2015)

Derek Stapley

David Walsh (resigned 17 April 2015)

The following persons were directors of MARL during the whole of the year and up to the date of this report (unless otherwise stated):

• Nora Scheinkestel (appointed as Chairman 17 April 2015)

Marc de Cure

Richard England

John Roberts

David Walsh (resigned as Chairman and as a director 17 April 2015)

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## 19 Related party disclosures CONTINUED

### **Key Management Personnel**

Key Management Personnel ("KMP") are defined in AASB 124 Related Party Disclosures as those having authority and responsibility for planning, directing and controlling the activities of the entity. The directors of MARIL and MARL meet the definition of KMP as they have this authority in relation to the activities of MQA and the MARL Group respectively, however they do not manage day-to-day activities of the business. The directors have appointed MFA to run and manage the ongoing operations of the business and pay a quarterly management fee in return for these services. There are no other KMP of MQA and the MARL Group.

Compensation in the form of directors' fees that were paid to directors is as follows:

	Year ended 31 Dec 2015 Director's fees \$	Year ended 31 Dec 2014 Director's fees \$
MARIL		
Jeffrey Conyers	100,514	83,595
James Keyes	80,411	66,876
Nora Scheinkestel*	45,893	_
Derek Stapley	93,813	78,022
David Walsh**	19,286	65,000
	339,917	293,493
MARL		
Nora Scheinkestel*	167,363	42,799
Marc de Cure	125,000	125,000
Richard England	140,000	140,000
John Roberts***	88,255	_
David Walsh**	54,890	185,000
	575,508	492,799

<sup>\*</sup> Appointed as a MARIL Director and Chairman of MARL on 17 April 2015.

The compensation paid to directors of MARIL and MARL is determined by reference to directorships of similar entities. The level of compensation is not related to the performance of MQA.

<sup>\*\*</sup> Resigned as a MARIL Director and Chairman and director of MARL on 17 April 2015.

<sup>\*\*\*</sup> Previously paid by the Macquarie Group, since 17 April 2015 paid by MARL.

The number of MQA stapled securities held directly, indirectly or beneficially by the KMP at 31 December is set out below:

		Directors' interests in MQA Stapled Securities	
	At 31 Dec 2015	At 31 Dec 2014	
Jeffrey Conyers	40,000	40,000	
Marc de Cure	-	_	
Richard England	40,000	40,000	
James Keyes	_	-	
John Roberts	46,108	46,108	
Nora Scheinkestel	58,603	58,603	
Derek Stapley	_	_	
David Walsh*	N/A	7,000	
Total	184,711	191,711	

<sup>\*</sup> Resigned as Chairman and as a director 17 April 2015.

#### **Adviser and Manager fees**

Under the terms of the governing documents of the individual entities within the Groups, fees incurred (inclusive of non-recoverable GST and VAT) to the Adviser/Manager of MQA and the MARL Group were:

	Me	MQA		Group
	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$
Base fee	25,873,078	22,921,082	2,072,960	1,552,649
Performance fees		58,206,685		3,867,038
Total	25,873,078	81,127,767	2,072,960	5,419,687

The base fee is calculated as 1.75% per annum on the first \$1.0 billion of MQA market capitalisation and 1.00% per annum on MQA market capitalisation over \$1.0 billion at the end of each quarter.

The performance fee is calculated with reference to the performance of the MQA accumulated index compared with the performance of the S&P/ASX 300 Industrials Accumulation Index. For the 12 months ended 30 June 2015, MQA did not meet the performance criteria for new performance fees to be earned.

For the period ended 30 June 2014, a total performance fee of \$58.2 million (excluding GST) was calculated for MQA. This fee is payable in three equal annual instalments. The first instalment of the June 2014 performance fee totalling \$19.4 million was applied to a subscription for new MQA securities in September 2014. The second instalment of the June 2014 performance fee totalling \$19.4 million was applied to a subscription for new MQA securities in July 2015.

Fees are apportioned between MARL and MARIL based on each entity's share of the net assets of MQA.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 19 Related party disclosures CONTINUED

#### Other transactions

Macquarie Group Limited ("MGL") and companies within the MGL Group undertake various transactions with, and perform various services for, MQA. Fees paid to MGL are approved solely by the independent directors on the boards of MARIL and MARL and, where appropriate, external advice is sought by the directors to ensure that the fees and terms of engagement are representative of arm's length transactions.

At 31 December 2015, Macquarie Capital Group Limited, a subsidiary of MGL, beneficially held 80,411,621 (2014: 82,465,523) stapled securities through its principal position in MQA.

At 31 December 2015, entities within the Groups had the following funds on deposit with Macquarie Bank Limited ("MBL"), a wholly owned subsidiary of MGL:

	MG	A	MARL Group	
	As at 31 Dec 2015 \$	As at 31 Dec 2014 \$	As at 31 Dec 2015 \$	As at 31 Dec 2014 \$
Cash held with MBL	48,198,517	9,044,454	31,117,286	7,968,732
Total	48,198,517	9,044,454	31,117,286	7,968,732

During the year, entities within the Groups had the following transactions with related parties:

	MQA		MARL Group	
	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$
Interest earned on deposits with MBL	408,795	129,547	293,708	66,503
Reimbursement of expenses paid by MGL Group Companies on behalf of MQA	711,926	800,290	573,976	576,561
Fees paid to Macquarie Capital (Australia) Limited	30,064	626,185	2,527	45,313

#### Other balances and transactions

At 31 December 2015, MARL had no receivable balance from MARIL (2014: \$4,654,851). In 2014 this balance was made up of an interest bearing loan (2014: \$4,373,329) and accrued interest on this loan (2014: \$284,080) and other non-interest bearing payables (2014: \$2,558). All receivable balances from MARIL were settled by 31 December 2015. Related party interest between MARIL and MARL for the year ended 31 December 2015 totalled \$325,620 (2014: \$809,219).

At 31 December 2015, entities within the Groups had the following balances receivable from Associates:

	м	MQA		MARL Group	
	As at 31 Dec 2015 \$	As at 31 Dec 2014 \$	As at 31 Dec 2015 \$	As at 31 Dec 2014 \$	
M6 Toll management fee	761,404	743,103		-	
Total	761,404	743,103	_	_	

During the year, entities within the Groups received the following from Associates:

	M	QA	MARL	MARL Group	
	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$	Year ended 31 Dec 2015 \$	Year ended 31 Dec 2014 \$	
Principal and interest received from preferred equity certificates issued by Macquarie Autoroutes de France 2 SA	130,279,011	96,605,666	_	_	
Distribution from sale of ITRCCH	32,283,955	_	32,283,955	_	
M6 Toll management fee	1,494,202	758,355	_	_	
Directors' fee from Warnowquerung GmbH & Co. KG	253,480	_		_	
Advisor's fee from Warnowquerung GmbH & Co. KG	93,083	_		_	
Reimbursement of expenses from MAF SAS	28,492	_	<del>-</del>	_	

MQA utilises the services provided by MBL's foreign exchange and treasury departments from time to time on arm's length terms.

All of the above amounts represent payments on normal commercial terms made in relation to the provision of goods and services.

## 20 Financial risk and capital management

#### Financial risk management

The Groups' activities expose them to a variety of financial risks: market risk (including foreign exchange risk and fair value interest rate risk), credit risk, liquidity risk and cash flow interest rate risk. The Groups' overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on financial performance of the Groups. The Groups use derivative financial instruments such as foreign exchange contracts to hedge certain risk exposures.

The Risk Management Policy and Framework is implemented by management under policies approved by the Boards. MFA identifies, quantifies and qualifies financial risks and provides written principles for overall risk management, as well as written policies covering specific areas, such as mitigating foreign exchange, interest rate and credit risks, use of derivative financial instruments and investing excess liquidity.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 20 Financial risk and capital management CONTINUED

#### Market risk

#### (a) Foreign exchange risk

Foreign exchange risk arises when recognised assets and liabilities and future commercial transactions are denominated in a currency that is not the entity's functional currency. The risk is measured using sensitivity analysis and cash flow forecasting.

The Groups operate internationally and are exposed to foreign exchange risk mainly arising from currency exposures to the Euro, Pound Sterling and United States Dollar.

The Groups do not hedge the foreign exchange exposure on overseas investments due to their long-term horizon. However, commitments to make investments which are denominated in foreign currencies are hedged, by way of forward contracts, with maturities as close as possible to the time of making the commitment or raising the required capital.

Monetary items are converted to the Australian Dollar ("AUD") at the rate of exchange ruling at the Financial Reporting date. Derivative instruments are valued with reference to forward exchange rates from the year-end to settlement date, as provided by independent financial institutions.

In assessing foreign exchange risk, management has assumed the following possible movements in the Australian dollar:

- AUD/EUR exchange rate increased/decreased by 8 Euro cents (2014: 8 Euro cents)
- AUD/GBP exchange rate increased/decreased by 6 UK pence (2014: 7 UK pence)
- AUD/USD exchange rate increased/decreased by 11 US cents (2014: 12 US cents)

The below tables display the amounts for financial instruments that would be recognised in profit or loss or directly in equity if the movements in foreign exchange rates as outlined above occur. The Groups' management have determined the above movements in the Australian Dollar to be a reasonably possible shift following analysis of foreign exchange volatility for relevant currencies over the last five years.

				Foreign excha	nge risk						
	Арр	reciation in Aus	stralian Dollar		Dep	reciation in Aus	stralian Dollar	ar			
	P&L	P&L	Equity	Equity	P&L	P&L	Equity	Equity			
	2015	2014	2015	2014	2015	2014	2015	2014			
MQA Group	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000			
Total financial assets	(438)	(285)	_	_	573	367	_	_			
Total financial liabilities	31	14	_	_	(42)	(18)	_	_			
Total	(407)	(271)	_	_	531	349	_	_			

				Foreign excha	nge risk			
	Арр	reciation in Aus	stralian Dollar		Dep	reciation in Au	stralian Dollar	
	P&L 2015	P&L 2014	Equity 2015	Equity 2014	P&L 2015	P&L 2014	Equity 2015	Equity 2014
MARL Group	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total financial assets	(153)	(6)	_	_	207	8	_	_
Total financial liabilities	21	2	_	_	(28)	(3)	_	_
Total	(133)	(4)	-	_	179	(5)	-	_

#### (b) Interest rate risk

The Groups have no significant interest bearing assets and liabilities whose fair value is significantly impacted by changes in market interest rates.

In assessing interest rate risk, management has assumed the following movements in the identified interest rates:

- Bank bill swap reference rate (AUD BBSW 90 days) increased/decreased by 61 bps (2014: 69 bps)
- Bank bill swap reference rate (EURIBOR 90 days) increased/decreased by 43 bps (2014: 49 bps)
- Bank bill swap reference rate (USD LIBOR 90 days) increased/decreased by 16 bps (2014: 18 bps)
- Bank bill swap reference rate (GBP LIBOR 90 days) increased/decreased by 20 bps (2014: 23 bps)
- Bank bill swap reference rate (AUD BBSW 6 months) increased/decreased by 69 bps (2014: 76 bps)

The below tables display the amounts for financial instruments that would be recognised in profit or loss or directly in equity if the above interest rate movements occur. The Groups' management have determined the above movements in interest rates to be a reasonably possible shift following analysis of the interest spreads of comparable debt instruments over the past five years.

				Interest rat	e risk					
	I	Increase in inte	erest rates		D	ecrease in inte	erest rates			
	P&L	P&L	Equity	Equity	P&L	P&L	Equity	Equity		
	2015	2014	2015	2014	2015	2014	2015	2014		
MQA Group	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
Total financial assets	285	203	_	_	(285)	(203)	_	_		
Total financial liabilities	_	<del>-</del>		_	_	_	_	_		
Total	285	203	_	_	(285)	(203)	_	_		

				Interest rate	e risk			
	I	Increase in inte	rest rates		Decrease in interest rates			
	P&L	P&L	Equity	Equity	P&L	P&L	Equity	Equity
MARL Group	2015	2014	2015	2014	2015	<b>2015</b> 2014	2015	2014
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total financial assets	184	233	_	_	(184)	(233)	_	_
Total financial liabilities		_	_	<del>-</del>	<del>-</del>	_	_	_
Total	184	233	_	-	(184)	(233)	_	_

Financial assets include cash and cash equivalents, cash not available for use, receivables and prepayments.

Financial liabilities include payables.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 20 Financial risk and capital management CONTINUED

#### **Credit risk**

Potential areas of credit risk consist of deposits with banks and financial institutions as well as receivables from associates and Governments. The Groups limit their exposure in relation to cash balances by only dealing with well established financial institutions of high quality credit standing. With the exception of the transactions between MARIL and MARL, the Groups transact with independently rated parties with appropriate minimum short term credit ratings. The Boards from time to time sets exposure limits to financial institutions and these are monitored on an on-going basis.

Sound credit risk management involves prudently managing the risk and reward relationship and controlling and minimising credit risks across a variety of dimensions, such as quality, concentration, maturity and security.

The following table sets out the counterparties with which the Groups transact and therefore provides an indication of the credit risk exposures.

		M	QA			MARL	Group	
2015	Financial Institutions \$'000	Corporates and other \$'000	Government \$'000	Total \$'000	Financial Institutions \$'000	Corporates and other \$'000	Government \$'000	Total \$'000
Cash and cash equivalents	65,381	_	_	65,381	48,137	_	_	48,137
Cash not available for use	1,773	<del>-</del>	<del>-</del>	1,773	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>
Receivables	<del>-</del>	761	17,312	18,073	<del>-</del>	10	17,308	17,318
Total	67,154	761	17,312	85,227	48,137	10	17,308	65,455
2014								
Cash and cash equivalents	30,116	_	_	30,116	28,884	_	_	28,884
Cash not available for use	1,763	<u> </u>	<del>-</del>	1,763	<del>-</del>		<del>-</del>	<del>-</del>
Receivables	_	743	54	797	_	4,667	51	4,718
Total	31,879	743	54	32,676	28,884	4,667	51	33,602

#### **Financial institutions**

The credit risk to financial institutions relates to cash held by and term deposits due from Australian and OECD banks. In line with the credit risk policies of the Groups these counterparties must meet a minimum Standard and Poor's short term credit rating of A-1 unless an exception is approved by the Boards.

#### **Corporates and other and Government**

The MQA and MARL Group credit risk relates primarily to receivables from related parties and other receivables from government authorities. These counterparties have a range of credit ratings.

## Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. The Groups have a liquidity management policy which manages liquidity risk by monitoring the stability of funding, surplus cash or highly liquid cash assets, anticipated cash in and outflows and exposure to connected parties.

The below tables display the forecast contractual undiscounted future cash outflows of the liabilities at balance date of MQA and the MARL Group.

		MQA	A		MARL G	roup		
2015	Less than 1 Year \$'000	1-2 Years \$'000	Greater than 2 Years \$'000	Total \$'000	Less than 1 Year \$'000	1-2 Years \$'000	Greater than 2 Years \$'000	Total \$'000
Payables	28,366	_	_	28,366	3,302	_	_	3,302
Total	28,366	-	-	28,366	3,302	-	-	3,302
2014								
Payables	25,935	19,400	_	45,335	2,023	1,287	_	3,310
Total	25,935	19,400	_	45,335	2,023	1,287	_	3,310

#### Fair value measurement of financial instruments

The fair value of all financial assets (excluding Investments accounted for using the equity method) and financial liabilities approximates their carrying value at the date of the Financial Reports.

## Capital management

The Groups' capital management objectives are to:

- · Ensure sufficient capital resources to support the Groups' business and operational requirements; and
- Safeguard the Groups' ability to continue as a going concern.

Annual reviews of the Groups' capital requirements are performed to ensure the Groups are meeting their objectives.

Capital is defined as contributed equity plus reserves. As at 31 December 2015 the Groups do not have any externally imposed capital requirements.

FOR THE YEAR ENDED 31 DECEMBER 2015

## 21 Parent entity financial information

## (a) Summary financial information

In accordance with the *Corporations Act 2001*, the individual Financial Report for MARIL and MARL are shown in aggregate amounts below:

	MAF	RIL	MAI	IARL	
	31 Dec 2015 \$'000	31 Dec 2014 \$'000	31 Dec 2015 \$'000	31 Dec 2014 \$'000	
Statement of Financial Position					
Current assets	17,538	1,113	31,182	29,219	
Non-current assets	683,707	714,027	74,541	78,500	
Total assets	701,245	715,140	105,723	107,719	
Current liabilities	(26,021)	(23,782)	(2,444)	(1,972)	
Non-current liabilities	_	(24,662)	_	(1,290)	
Total liabilities	(26,021)	(48,444)	(2,444)	(3,262)	
Shareholders' equity					
Issued capital	1,355,889	1,410,129	207,024	205,552	
Retained earnings	(680,665)	(743,433)	(103,745)	(101,095)	
	675,224	666,696	103,279	104,457	
Profit/(loss) for the year	73,039	(30,513)	(2,649)	(7,429)	
Total comprehensive income	73,039	(30,513)	(2,649)	(7,429)	

### (b) Guarantees entered into by the parent entities

MARIL and MARL have not provided any financial guarantees in respect to bank overdrafts and loans of subsidiaries as at 31 December 2015 and 31 December 2014. MARIL and MARL have not given any unsecured guarantees at 31 December 2015 and 31 December 2014.

## (c) Contingent liabilities of the parent entities

Refer to Note 22 for MARIL and MARL's contingent liabilities as at 31 December 2015 and 31 December 2014.

# 22 Contingent liabilities

MQA had the following contingent liabilities at 31 December 2015 and 31 December 2014. No provisions have been raised against these items unless stated below. The MARL Group had no contingent liabilities at 31 December 2015 and 31 December 2014.

#### **Warnow Tunnel**

ETIUK, a subsidiary of MARIL, has made two separate guarantees, totalling €1.2 million (A\$1.8 million) (31 December 2014: €1.2 million (A\$1.8 million)), in the event of a senior debt payment event of default by WQG, the owner of the Rostock Fixed Crossing Concession. The Group believes it is unlikely to have to make these contributions.

This contingent commitment is backed by an on-demand guarantee, provided through a pledged cash account into which €1.2 million (A\$1.8 million) (31 December 2014: €1.2 million (A\$1.8 million)) has been deposited. These funds are restricted and are classified as cash not available for use on the Consolidated Statements of Financial Position.

#### Acquisition of additional stake in APRR - contingent consideration

Following the July 2014 acquisition of an additional 1.41% interest in Macquarie Autoroutes de France 2 SA, further contingent consideration up to a maximum €0.7 million (A\$1.0 million) (2014: €5.1 million (A\$7.6 million)) may become payable.

#### Performance fee

There is a possible obligation for MQA and the MARL Group to pay a performance fee in relation to the 12 months ended 30 June 2016, the existence of which will only be confirmed by the future performance of both MQA and the benchmark to the calculation date. It is not practicable to disclose an estimate of the possible amount due to the future performance criteria creating significant uncertainty.

# 23 Events occurring after balance sheet date

#### **Tunnel Maurice Lemaire restructure and APRR concession extension**

On 31 January 2016 it was published in the Journal officiel de la République française (French Republic Official Journal) that an amendment had been made to the APRR concession contract whereby the Tunnel Maurice Lemaire (TML) concession has been merged with the APRR concession and TML's tolling schedule has been reduced. As a consequence, the APRR concession maturity including TML has been extended by 10 months to 30 November 2035.

Since balance date, there have been no other matters or circumstances not otherwise dealt with in the Financial Reports that have significantly affected or may significantly affect the operations of the Groups, the result of those operations or the state of affairs of the Groups in period subsequent to the year ended 31 December 2015.

# **Directors' Declaration**

FOR THE YEAR ENDED 31 DECEMBER 2015

#### **Directors' Declaration**

Macquarie Atlas Roads International Limited

The directors of Macquarie Atlas Roads International Limited ("MARIL") declare that:

- (a) the Financial Report of MARIL and its controlled entities ("MQA") and Notes set out on pages 33 to 71:
  - (i) comply with Australian Accounting Standards and other mandatory professional reporting requirements; and
  - (ii) give a true and fair view of the financial position of the MQA as at 31 December 2015 and of its performance for the year ended on that date; and
- (b) there are reasonable grounds to believe that MARIL will be able to pay its debts as and when they become due and payable; and

The Directors confirm that the Financial Report also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the directors.

**Jeffrey Conyers** 

Chairman

**Macquarie Atlas Roads International Limited** 

Pembroke, Bermuda

24 February 2016

**Derek Stapley** 

Director

**Macquarie Atlas Roads International Limited** 

Pembroke, Bermuda

24 February 2016

#### **Directors' Declaration**

Macquarie Atlas Roads Limited

The directors of Macquarie Atlas Roads Limited ("MARL") declare that:

- (a) the Financial Report of MARL and its controlled entities (the "MARL Group") and Notes set out on pages 33 to 71 are in accordance with the constitution of MARL and the Corporations Act 2001, including:
  - (i) complying with Australian Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the financial position of the MARL Group as at 31 December 2015 and of their performance for the year ended as on that date; and
- (b) there are reasonable grounds to believe that MARL will be able to pay its debts as and when they become due and payable; and

The Directors confirm that the Financial Report also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The directors have been given the declaration by the Chief Executive Officer and Chief Financial Officer required by section 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the directors.

Nora Scheinkestel

**Macquarie Atlas Roads Limited** 

Sydney, Australia

25 February 2016

**Richard England** 

**Macquarie Atlas Roads Limited** 

himard \* Englere

Sydney, Australia

25 February 2016



# Independent Auditor's Report to the security holders of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited

#### Report on the financial reports

We have audited the accompanying financial reports of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited, which comprises the consolidated statements of financial position as at 31 December 2015, the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declarations for Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited. Macquarie Atlas Roads ("MQA") comprises Macquarie Atlas Roads International Limited and the entities it controlled at year's end or from time to time during the financial year. Macquarie Atlas Roads Limited Group ("MARL Group") comprises Macquarie Atlas Roads Limited and the entities it controlled at year's end or from time to time during the financial year.

#### Directors' responsibility for the financial reports

The directors of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited are responsible for the preparation of the financial reports that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* (as applicable) and for such internal control as the directors determine is necessary to enable the preparation of the financial reports that are free from material misstatement, whether due to fraud or error. In Note 1(a), the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with International Financial Reporting Standards.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial reports based on our audits. We conducted our audits in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audits to obtain reasonable assurance whether the financial reports are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial reports. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial reports, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the consolidated entity's preparation and fair presentation of the financial reports in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial reports.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independence

In conducting our audits, we have complied with the independence requirements of the *Corporations Act 2001* (as applicable).

PricewaterhouseCoopers ABN 52 780 433 757

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#### **Auditor's opinion**

In our opinion:

- 1 the financial reports of Macquarie Atlas Roads International Limited and Macquarie Atlas Roads Limited are in accordance with the *Corporations Act 2001* (as applicable), including:
  - 1 giving a true and fair view of the Macquarie Atlas Roads' and Macquarie Atlas Roads Limited Group's financial position as at 31 December 2015 and of their performance for the year ended on that date; and
  - 2 complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001* (as applicable).
- 2 the financial reports and notes also comply with International Financial Reporting Standards as disclosed in Note 1(a).

#### **Report on the Remuneration Report**

We have audited Macquarie Atlas Roads Limited's remuneration report included in pages 29 to 30 of the directors' report for the year ended 31 December 2015. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

**Craig Stafford** 

#### **Auditor's opinion**

In our opinion, the Remuneration Report of Macquarie Atlas Roads Limited for the year ended 31 December 2015 complies with section 300A of the *Corporations Act 2001*.

**PricewaterhouseCoopers** 

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Sydney 25 February 2016

# **Remuneration report**

FOR THE YEAR ENDED 31 DECEMBER 2015

As noted in the corporate governance statement, MQA is an externally managed vehicle comprising Macquarie Atlas Roads Limited (MARL), an Australian public company, and Macquarie Atlas Roads International Limited (MARIL), a Bermudan exempted mutual fund company.

MARL and MARIL have entered into management and advisory agreements (the MQA Management Agreements) respectively with Macquarie Fund Advisers Pty Limited (ABN 84 127 735 960) (AFS Licence Number 318123) (the MQA Manager).

The MQA Manager makes available employees (including senior executives) to discharge its obligations to the relevant MQA entity. These staff are employed by entities in the Macquarie Group and made available to MQA through formalised resourcing arrangements. Their remuneration is not an MQA expense as it is paid by Macquarie Group. Instead, MQA pays management fees to the MQA Manager (and therefore the Macquarie Group) for providing management and advisory services. These fees are an MQA expense and are therefore disclosed below.

Under the Corporations Act it is only Australian listed companies that are required to prepare a remuneration report. Accordingly, the remuneration report that appears in the MARL directors' report (which forms part of the financial report and is audited) is only for MARL, and only MARL security holders participate in a non-binding vote in respect of it. MARIL and MQA as a whole are not required to prepare a remuneration report.

Set out below are details of the management fees paid by MQA together with qualitative disclosure detailing how staff of the MQA Manager are incentivised and their interests aligned with MQA.

# **Management fees**

Under the terms of the MQA Management Agreements, the MQA Manager is entitled to base and performance fees for acting as manager and adviser to the stapled entities that comprise MQA.

MQA has an international portfolio of complex road assets and effective management requires considerable global resources and expertise which the MQA Manager provides. Currently there are approximately 50 personnel contributing to the management service provided by Macquarie. This allows MQA to leverage off industry, technical and geography specialists in each location and the level of local presence and network has successfully helped to reduce political and regulatory risk at each asset, preserving and protecting value for MQA's investors. Macquarie's relationships with third-party suppliers, governments and regulatory bodies can also be utilised by MQA. The MQA Manager also adds value by providing MQA with potentially accretive investment opportunities through its international platform.

Base and performance fees are calculated in accordance with defined formulae under the MQA Management Agreements. The management fee structure is linked to MQA's market performance and, in the case of performance fees, ongoing MQA outperformance against a market benchmark.

The management fees paid or payable by MQA to the MQA Manager for the financial year ended 31 December 2015 were:

Base fee A\$25.9 million
 Performance fee A\$19.4 million<sup>1</sup>

All base fees for the financial year ended 31 December 2014 were paid in cash.

As permitted under the terms of the MQA Management Agreements, the performance fee paid during the financial year ended 31 December 2015, being the second instalment of the 2014 performance fee, was applied by the MQA Manager to a subscription for new MQA securities.

The structure and level of the fee arrangements were fully disclosed to investors on fund inception and continue to be disclosed on the MQA website and in annual reports. Investors originally invested and continue to invest with this knowledge. Any changes to the structure of the fee provisions which would have the effect of increasing the fees provided for under the MQA Management Agreements would need to be approved by MQA stapled security holders.

<sup>1</sup> This is the second instalment of the June 2014 performance fee of \$58.2 million which is payable in three equal annual instalments of \$19.4 million each. The third instalment may become payable at 30 June 2016, subject to meeting ongoing outperformance criteria. For the year ended 30 June 2015, MQA did not meet the performance criteria for a new performance fee to be incurred.

#### **Base fees**

The MQA Manager notified MQA that for the 2014 calendar year and for subsequent years until further notice, the base management fee rates payable by MQA on market capitalisations up to A\$3 billion will be reduced by 0.25% per annum. That is, for 2014 and thereafter until further notice, reduced base fees are calculated quarterly as follows:

- 1.75% per annum of the Market Value of MQA at the end of each calendar quarter up to A\$1 billion; plus
- 1.00% per annum of the Market Value of MQA at the end of each calendar quarter in excess of A\$1 billion.

For the purposes of calculating the base fee, "Market Value" means the market capitalisation of MQA calculated on the basis of the average number of MQA securities on issue during the last 10 ASX trading days in the relevant calendar quarter multiplied by the volume weighted average price (VWAP) of all MQA securities traded on the ASX during those 10 trading days.

The quantum of the base management fee can increase or decrease as a result of any movement in both the number of MQA securities on issue and the security price.

# **Performance fees**

A performance fee is payable at 30 June each year in the event that the MQA accumulation index outperforms its benchmark, the S&P/ASX 300 Industrials Accumulation Index, in the year to that date having made up for any previous underperformance.

The performance fee is 15% of the dollar amount of the net outperformance for the period and is payable in three equal annual instalments. The first instalment is payable immediately. The second instalment is payable on the first anniversary of the calculation date, only if MQA's performance equals or exceeds that of the benchmark over the two-year period to that date. The third instalment is payable on the second anniversary of the calculation date, only if MQA's performance equals or exceeds that of the benchmark over the three-year period to that date.

Where MQA underperforms the benchmark a fee deficit exists. Before any future performance fees can be earned, all accumulated deficits from prior periods of underperformance must be eliminated ensuring that any performance fees are paid as a result of sustained benchmark outperformance.

This requirement for sustained outperformance creates a strong alignment of interest between the MQA Manager and MQA security holders.

Fees are apportioned between MARL and MARIL based on each entity's share of the value of MQA's net assets.

# Oversight of fee payments

There is independent oversight in respect of the calculation and payment of management fees as follows:

The calculation and payment of management fees (both base and performance fees) are audited as part of the annual financial statement audit. The performance fee calculation is subject to review by MQA's auditors, PricewaterhouseCoopers, at the time the fee is calculated. The performance fee calculation is also checked for mathematical accuracy by a specialist firm. MQA's independent directors review the certification process prior to payment of the performance fee.

#### Reinvestment of fees

Under MQA's constituent documents and the MQA Management Agreements, the MQA Manager has the ability to request the application of base or performance fees payable to it for a subscription in new MQA securities, subject to the approval of MQA's independent directors.

In this event, the issue price for the new MQA stapled securities is the VWAP of all MQA stapled securities traded on the ASX during the last 10 trading days of the relevant instalment period.

# Remuneration report CONTINUED

FOR THE YEAR ENDED 31 DECEMBER 2015

# **Expense reimbursement**

The MQA Manager is also entitled to be reimbursed for expenses incurred by it in relation to the proper performance of its duties, out of the assets of MQA.

This includes routine ongoing expenses such as the third-party costs of acquiring assets and managing them, as well as capital raising costs, registry, audit, insurance, compliance costs and other expenses as set out in the MQA Management Agreements.

Fees paid or payable by MQA group entities for related party services are disclosed in the MQA financial statements.

#### **Directors**

The independent and non-executive directors of MARL and MARIL are remunerated by MQA.

Nora Scheinkestel, Marc de Cure, Richard England and John Roberts, as directors of MARL, each receive fees of A\$125,000 per annum, with Nora Scheinkestel receiving an additional A\$60,000 per annum for her role as chairman and Richard England receiving an additional A\$15,000 per annum as chairman of the Audit and Risk Committee. John Roberts was originally nominated by Macquarie and was therefore remunerated by Macquarie. He retired from his executive role within Macquarie in 2013 and since then has been a consultant to the Macquarie Group. From 17 April 2015 he has been remunerated by MARL. David Walsh resigned as Chairman and director of MARL on 17 April 2015 and was replaced as Chairman by Nora Scheinkestel.

Jeffrey Conyers, Derek Stapley and James Keyes, as directors of MARIL, each receive fees of US\$60,000 per annum, with Jeffrey Conyers receiving an additional US\$15,000 per annum for his role as chairman and Derek Stapley receiving an additional US\$10,000 as chairman of the Audit and Risk Committee. Nora Scheinkestel was appointed as an independent director of MARIL on 17 April 2015 (upon resignation of David Walsh), and receives fees of A\$65,000 per annum in this capacity.

The fees paid to the independent and non-executive directors of MARL and MARIL are determined by reference to current market rates for directorships in Australia and Bermuda respectively. The level of fees is not related to the performance of MQA.

The boards of MARL and MARIL will consider remuneration payable to their independent and non-executive directors from time to time. Remuneration for the independent and non-executive directors is approved by the boards and any increases are to be periodically benchmarked to market based on external advice. Under the MARL Constitution, aggregate MARL director fees are capped at A\$1,000,000 and under the MARIL Bye-Laws, aggregate MARIL director fees are capped at US\$500,000. Any increase to this cap requires shareholder approval.

None of the MARL or MARIL independent and non-executive directors is entitled to MQA options or securities or to retirement benefits as part of his or her remuneration package.

Set out below are details of the total remuneration paid by MQA to independent and non-executive directors for the financial year 2015:

Name	MARL director fees	MARIL director fees
Jeffrey Conyers	_	US\$75,000
Marc de Cure	A\$125,000	_
Richard England	A\$140,000	_
James Keyes	_	US\$60,000
John Roberts <sup>1</sup>	A\$88,255	_
Nora Scheinkestel <sup>2</sup>	A\$167,363	A\$45,893
Derek Stapley	_	US\$70,000
David Walsh <sup>3</sup>	A\$54,890	A\$19,286

- 1 John Roberts was historically remunerated by the Macquarie Group but from 17 April 2015 he has been remunerated by MARL.
- 2 Nora Scheinkestel became chairman of MARL and a director of MARIL on 17 April 2015.
- 3 David Walsh resigned as chairman and director of MARL and director of MARIL on 17 April 2015.

#### **Executives**

The remuneration of executives that are involved in the management of MQA (including the CEO and CFO of MQA) is not disclosed because these executives are employed by Macquarie Group and not by MQA.

The remuneration of these executives is determined and paid by the Macquarie Group and is not recharged to MQA. The Boards and Remuneration Committees of MARL and MARIL do not determine the remuneration of MQA management executives.

Macquarie Group's approach to employee remuneration, which is detailed in the Macquarie Group Annual Report, produces a strong alignment of interest between MQA management executives and MQA investors.

As detailed in that report, Macquarie Group's remuneration system ensures that a significant amount of remuneration is at risk and solely dependent on performance. The remuneration package of all Macquarie Group executives consists of a base salary and an annual profit share allocation.

The base salary is reviewed annually and the profit share allocation, which is not guaranteed, is based on performance. Performance assessment of Macquarie Group employees takes place half-yearly. The MQA Boards, which comprise a majority of independent and non-executive directors, provide feedback in respect of performance of the MQA CEO and CFO, and can request that they be replaced if not performing satisfactorily.

The levels of base salary for senior executives take into consideration the role of the individual and market conditions. However, the levels of base salary can be low compared to similar roles in non-investment banking companies.

The profit share allocations to executives provide substantial incentives for superior performance but low or no participation for less satisfactory outcomes. Profit share allocations are therefore highly variable and can comprise a high proportion of total remuneration in the case of superior performance. The level of profit share received by members of the MQA management team is driven predominantly by their individual contribution to the performance of MQA, taking into account the following elements:

- MQA's overall performance as a listed entity
- Management and leadership of MQA, including upholding Macquarie Group's Code of Conduct and the management of MQA's investments
- Effective risk management and capital management
- Maintenance of Macquarie Group's reputation and track record in respect of its branded funds.

There is no formulaic approach to determining MQA management's profit share allocation. It is discretionary and takes into account factors outlined above as well as input from the MQA Boards in the case of the MQA CEO and CFO. Deferral and restriction arrangements apply to a portion of allocated profit share to encourage a long-term perspective and commitment from Macquarie employees.

# A further alignment of interests

Further to the remuneration matters discussed above, alignment between MQA security holders and Peter Trent, the CEO of MQA (and an executive director of Macquarie Group), is reflected in his profit share arrangements.

Under these arrangements 40% is retained from Mr Trent's profit share allocation (the retention amount). 50% of the retention amount is notionally invested in MQA securities and the remainder in fully paid ordinary Macquarie shares through an employee retention share plan.

The investment in MQA securities from Mr Trent's profit share is described as "notional" because Mr Trent does not directly hold securities in relation to this specific investment. However, the value of the retained amounts varies as if these amounts were directly invested in MQA securities.

All retained amounts vest and are released from three to five years after the year retained. The retained amounts are subject to forfeiture on leaving Macquarie, except in cases of genuine retirement, redundancy and other limited exceptional circumstances.

Alignment between the Macquarie Group and MQA security holders is also demonstrated through the interest the Macquarie Group holds in MQA. At 25 February 2016 the Macquarie Group held a 15.54% principal holding in MQA.

# Stapled security holder information

AS AT 25 FEBRUARY 2016

# **Distribution of securities**

Investor ranges	Holders	Total securities	% of issued securities
1 – 1,000	11,379	4,026,033	0.78
1,001 – 5,000	5,316	11,968,578	2.31
5,001 – 10,000	1,000	7,206,733	1.40
10,001 – 100,000	805	20,889,770	4.04
100,001 and over	95	473,393,836	91.48
Total	18,595	517,484,950	100.00
Investors with less than the minimum marketable parcel <sup>1</sup>	3,299	123,209	0.02

# **Twenty largest investors**

Investor		Number of securities	% of issued securities
1	HSBC Custody Nominees (Australia) Limited	131,784,138	25.47
2	J P Morgan Nominees Australia Limited	87,126,639	16.84
3	Macquarie Corporate Holdings Pty Limited	80,411,621	15.54
4	National Nominees Limited	60,696,678	11.73
5	Citicorp Nominees Pty Limited	36,039,239	6.96
6	BNP Paribas Noms Pty Ltd	21,780,752	4.21
7	HSBC Custody Nominees (Australia) Limited	5,677,341	1.10
8	BNP Paribas Nominees Pty Ltd	4,783,908	0.92
9	Citicorp Nominees Pty Limited	4,541,789	0.88
10	RBC Investor Services Australia Nominees Pty Ltd	3,699,792	0.71
11	Australian United Investment Company Limited	2,500,000	0.48
12	Avanteos Investments Limited	2,215,932	0.43
13	Bond Street Custodians Limited	2,160,451	0.42
14	Diversified United Investment Limited	2,000,000	0.39
15	AMP Life Limited	1,547,861	0.30
16	Invia Custodian Pty Limited	1,252,727	0.24
17	UBS Wealth Management Australia Nominees Pty Ltd	1,229,265	0.24
18	Bond Street Custodians Limited – CAJ A/C	1,000,000	0.19
19	Bond Street Custodians Ltd – Macq Smaller Co's A/C	926,239	0.18
20	HSBC Custody Nominees (Australia) Limited	883,011	0.17
Tot	al	452,257,383	87.40

# **Details of substantial stapled security holders**

Holder	Date of most recent substantial holder notice	Number of securities	% of issued securities
Macquarie Group Limited	10 July 2015	94,612,076	18.28
Lazard Asset Management	24 February 2016	46,725,320	9.03
Goldman Sachs Group	18 December 2015	43,056,955	8.32

<sup>1</sup> Minimum marketable parcel is \$500.00 equating to 115 shares at \$4.36 per share.

# **Corporate directory**

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### Manager of Macquarie Atlas Roads Limited and Adviser to Macquarie Atlas Roads International Limited

Macquarie Fund Advisers Pty Limited ABN 84 127 735 960 AFS LICENCE NO. 318 123

## **Macquarie Atlas Roads Limited**

Level 7, 50 Martin Place Sydney NSW 2000 Australia

#### Directors Secretary

Nora Scheinkestel (Chairman) Christine Williams Marc de Cure Richard England John Roberts

#### **Macquarie Atlas Roads International Limited**

The Belvedere Building 69 Pitts Bay Road Pembroke HM08 Bermuda

#### Directors

# Secretary

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