

Macquarie Atlas Roads Macquarie Australia Conference

May 2014



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Dollar amounts throughout the presentation are Australian Dollars unless stated otherwise.

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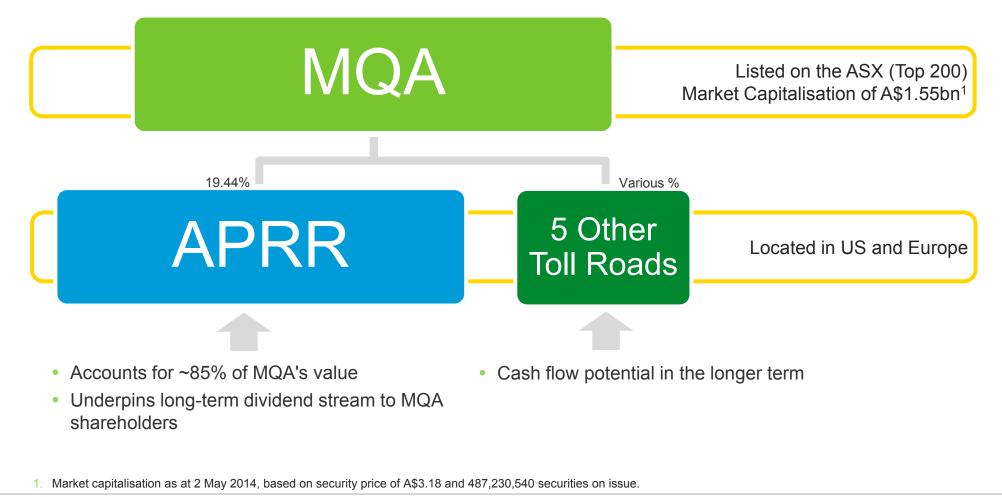


Overview

MQA overview



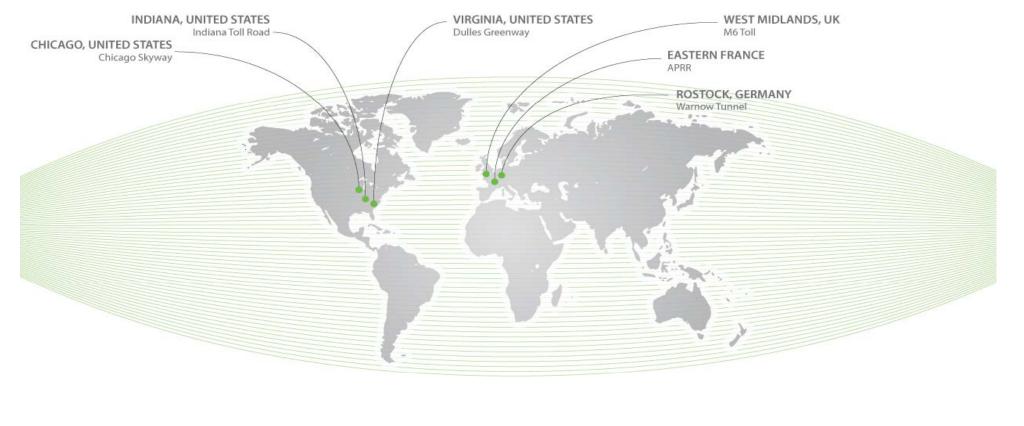
Macquarie Atlas Roads (MQA) is a global toll road operator and developer



MQA portfolio



MQA's toll road investments are located in France, UK, USA and Germany¹



1. MQA owns various percentage stakes in these assets.



MQA evolution since listing

2010 - 2012

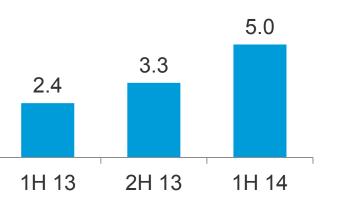
- Listed on ASX in January 2010
- Focus on value recovery
- APRR minorities
 acquisition
- Landmark Eiffarie refinancing

- Commencement of dividends for MQA shareholders
- 31 December 2013 market capitalisation of A\$1.34bn¹

2013

 Total shareholder return for 2013 of 70% Today, MQA's focus is on growing dividends and growing the value of its portfolio.





1. Market Capitalisation based on MQA close price of A\$2.75 as at 31 December 2013 and 487,230,540 securities on issue.



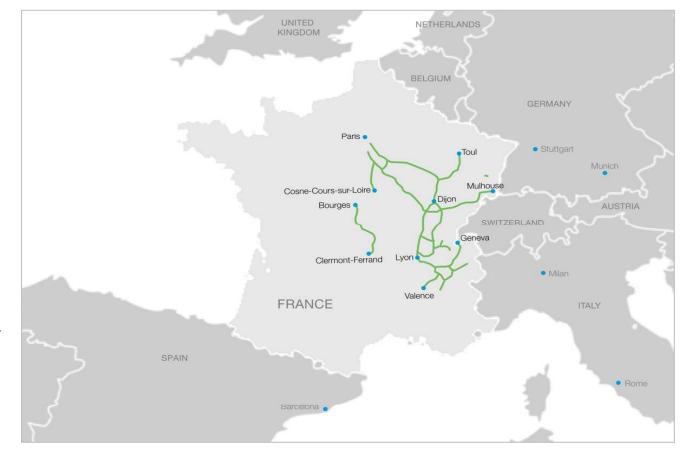


APRR Europe's fourth largest motorway network



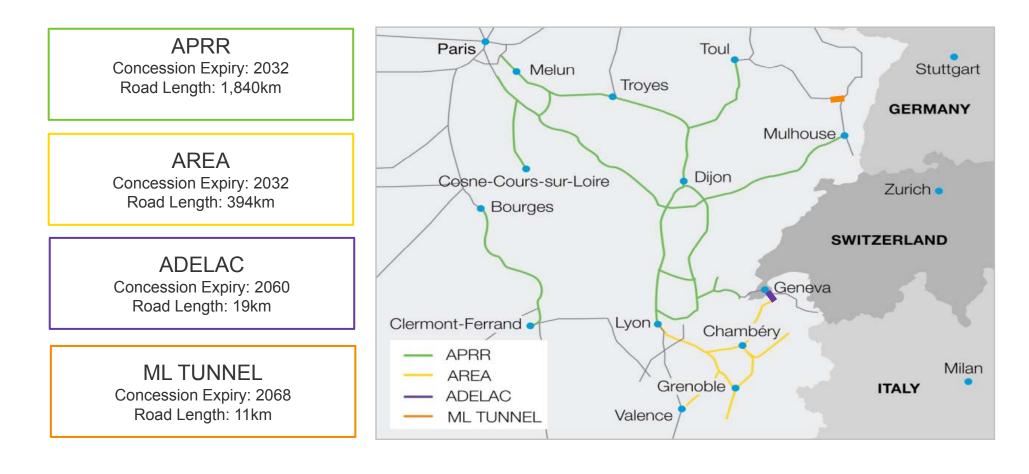
APRR represents half a century of motorway development across Eastern France

- Covers major trade and tourism routes through Western Europe
- Interconnection between France, Italy, Germany, Switzerland
- Links key cities including Paris, Lyon and Geneva
- Leveraged to European economic growth –heavy goods vehicles account for 15% of VKT¹ in 2013



APRR Concessions

APRR comprises four concessions

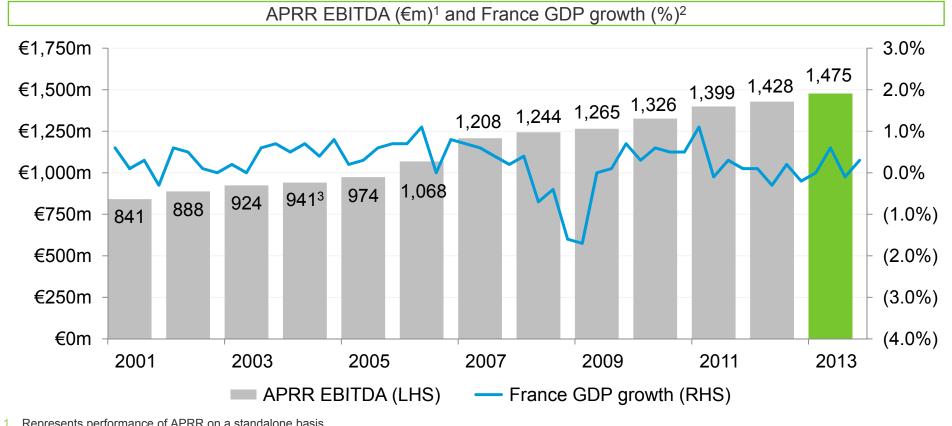




APRR performance

Growth maintained through economic cycles

• EBITDA growth of 3.4% in 2013; EBITDA margin of 70.3% in 2013



Represents performance of APRR on a standalone basis. 1.

2. INSEE (National Institute of Statistics and Economic Studies): April 2014.

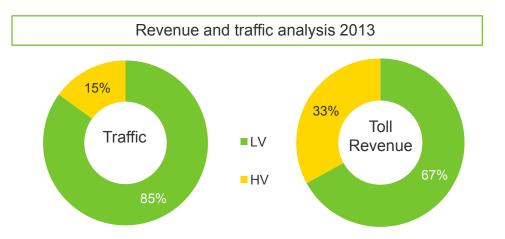
3. EBITDA from 2004 onwards prepared using IFRS.



APRR traffic analysis

Positive trend observed in 2013 continuing in 2014

- 12 months to 31 December 2013
 - Traffic: +0.8%; Revenue: +3.0%
- 3 months to 31 March 2014
 - Traffic: +0.7%; Revenue: +2.2%



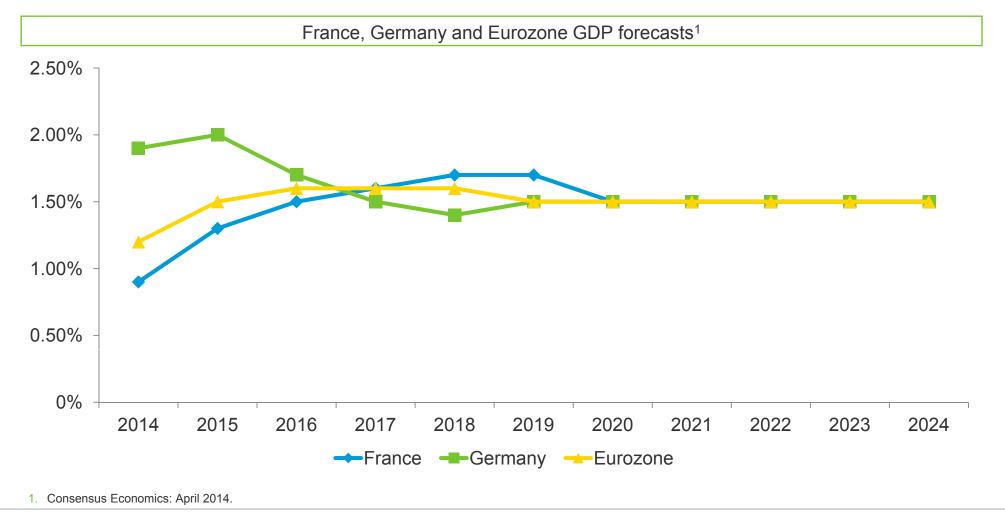
Light vehicles – Quarterly growth on pcp





European economy outlook

French economic outlook improving

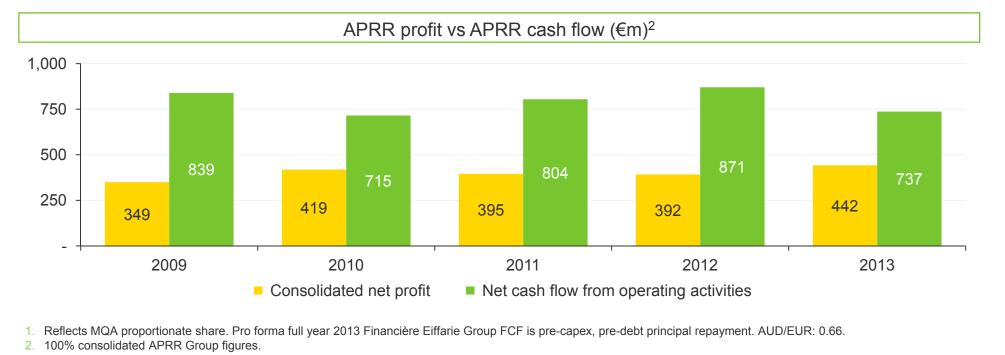




APRR free cash flow

Financière Eiffarie distributions, and therefore MQA dividends, reflect only a portion of APRR free cash flow

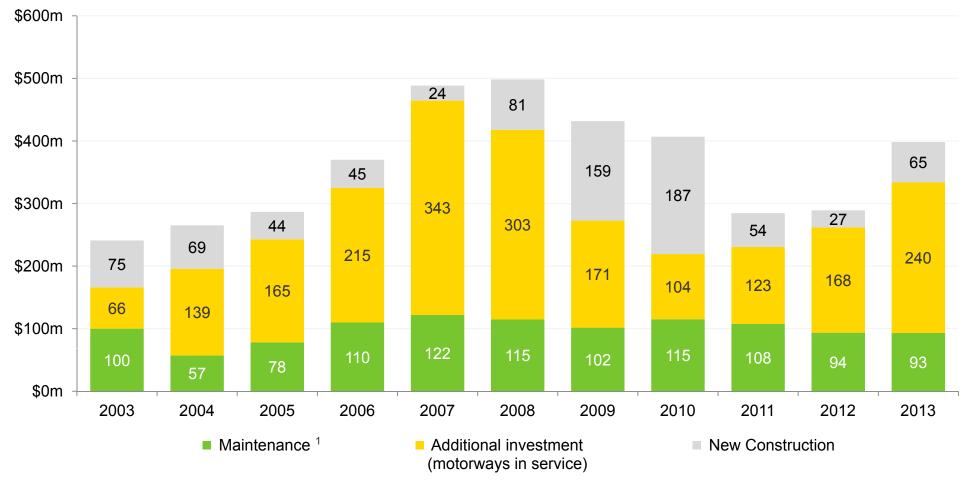
- APRR consistently generates cash flow in excess of net profit. The excess is used to fund capex and debt repayments at the APRR level
- 100% APRR profit is distributed to Eiffarie, where debt is also paid down via cash sweep
- Pro forma full year 2013 Financière Eiffarie Group free cash flow per MQA security €0.27 (A\$0.41)¹





APRR capital expenditure

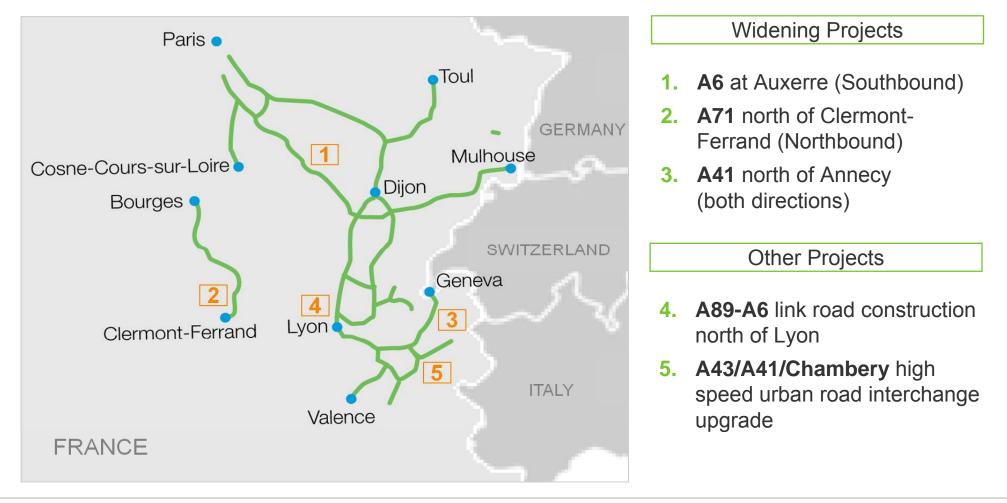
Since 2006, ~€3.15bn has been spent to grow, improve and maintain the network



1. Includes road resurfacing and renewable assets expense.

APRR management contracts – main projects

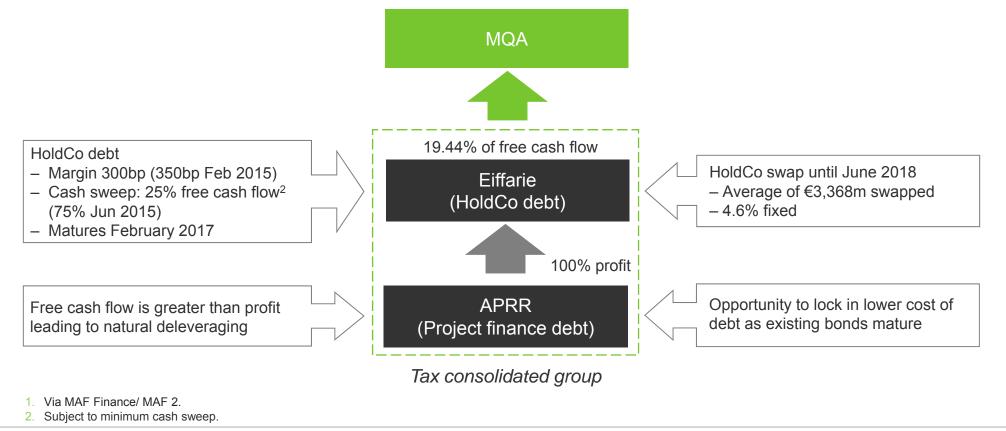
Under the 2014-2018 management contracts, APRR and AREA will invest ~€500m in the network



APRR cash flow to MQA

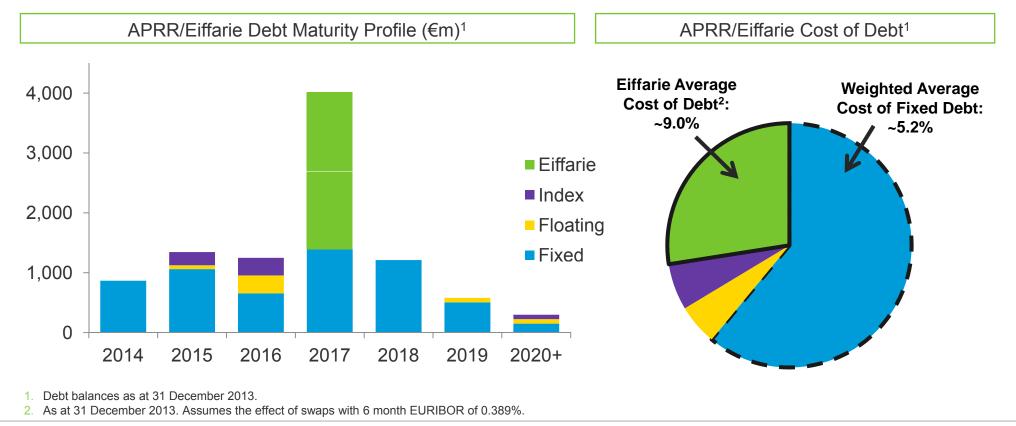
Potential to improve overall financing terms over time

- March 2014 receipt from Financière Eiffarie¹ of €25.6m
- Anticipated receipt of ~€36m €38m in September 2014



APRR/Eiffarie financing

- 2014 APRR debt issuances
 - €500m EMTN issued due in 2020 (margin of 90bps over mid-rate swaps) coupon of 2.25%
 - €500m floating rate notes due in 2019 (margin of 75bps over 3 month EURIBOR)





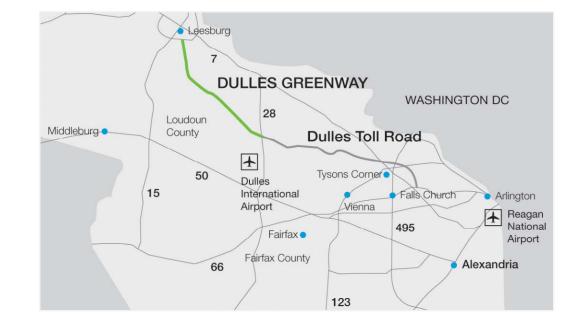
Dulles Greenway



Dulles Greenway overview

22km toll road located in Loudoun County, one of the fastest growing US counties

- MQA economic ownership: ~50%
- Concession expiry: 25 February 2056
- Regulated toll increases:
 - Escalate by greater of CPI +1%, Real GDP, or 2.8% until 2020
 - By application to the SCC thereafter
- No refinancing requirements for the duration of the concession

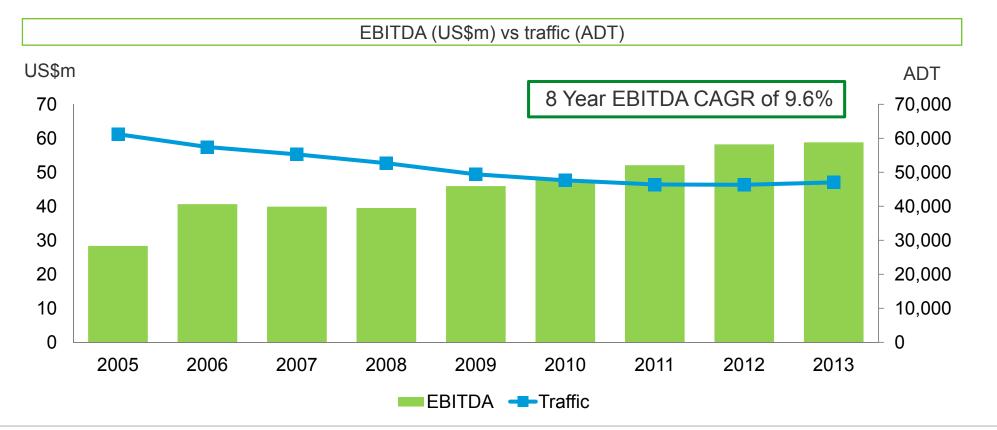




Dulles Greenway performance

EBITDA has grown strongly in spite of declining traffic

- Growth in EBITDA supported by toll increases and costs savings
- Toll increase application for 2014 was approved by the SCC and came into effect on 11 April 2014

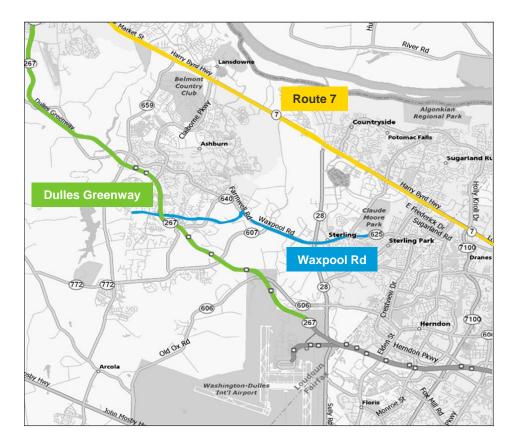




Dulles Greenway traffic corridor

Dulles Greenway well placed to provide capacity as corridor develops

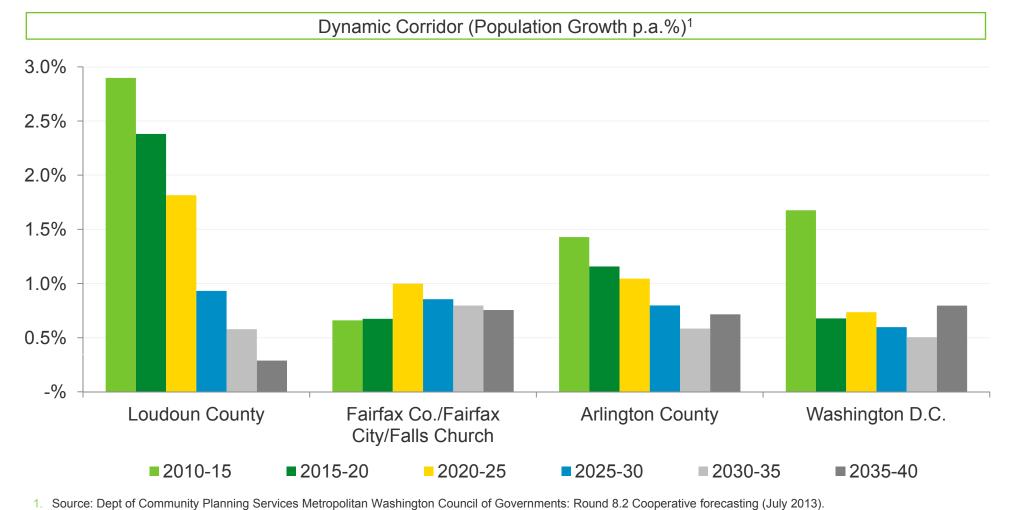
- The Dulles Greenway has two key competitors
 Route 7 and Waxpool Rd
- Competing roads have received considerable capacity upgrades since 2005, diverting significant traffic away from the Dulles Greenway
- As the corridor develops service levels on these competing routes are expected to deteriorate





Dulles Greenway corridor

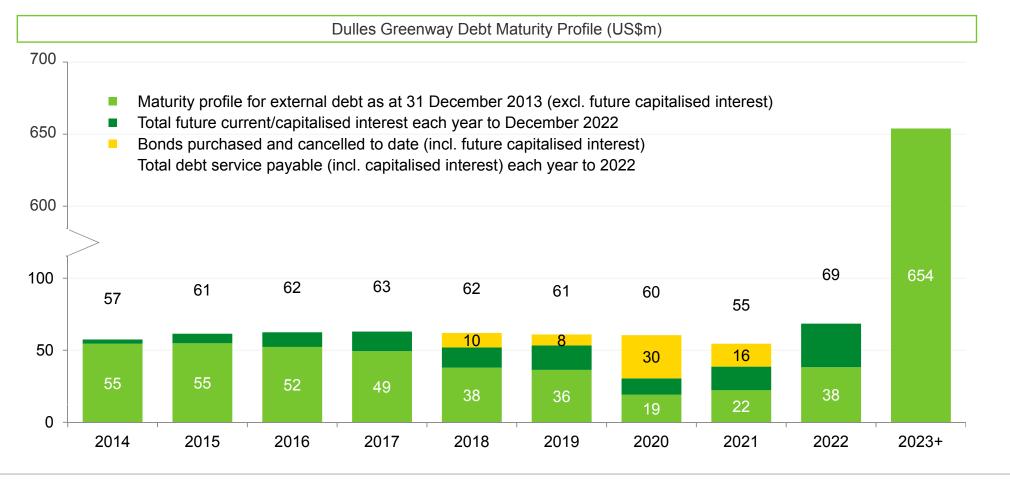
Demographic factors expected to progressively increase congestion in corridor





Dulles Greenway financing

Debt 100% fixed rate bonds, amortisation schedule locked in until 2056 No refinancing requirements





Questions