

Macquarie Atlas Roads Macquarie Australia Conference





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ASX listed global infrastructure developer, operator and investor, with a A\$3.1bn market capitalisation¹

MQA							
APRR 20.14%	ADELAC 20.15% ²	Greenway 100% ³	Warnow Tunnel 70%				
2,323km ⁴ motorway network in eastern France	20km ⁴ commuter road connecting Annecy, France, to Geneva, Switzerland	22km commuter route into greater Washington region, United States	2km toll road and tunnel in Rostock, Germany				



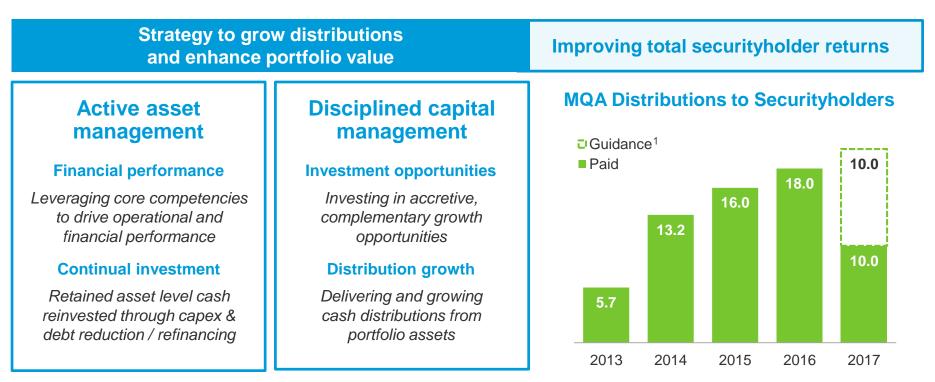
- 1. Market capitalisation as at 28 April 2017, based on security price of A\$5.34 and 572,938,061 securities on issue.
- 2. MQA holds a 20.15% indirect interest in ADELAC, 10.04% through AREA and the remaining 10.11% through Macquarie Autoroutes de France 2 SA (MAF2).
- 3. Estimated economic interest as at 31 December 2016 was 50%. In February 2017, MQA exercised its pre-emptive right to acquire the remaining 50% economic interest; financial close expected 1H17, subject to subject to customary conditions precedent.
- 4. Note the APRR network length of 2,323km includes ADELAC's 20km.
- 5. Excludes ADELAC.

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Portfolio focus and strategy

Providing investors with access to long-dated, predictable and growing cash flows



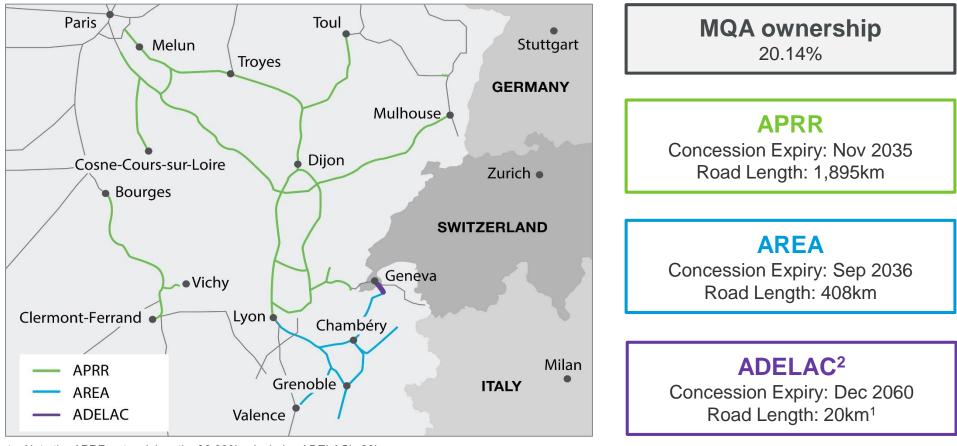
1. Guidance provided as at 23 February 2017. Subject to asset performance, foreign exchange movements and future events.







APRR is the concessionaire of a 2,323km¹ motorway network in the east of France

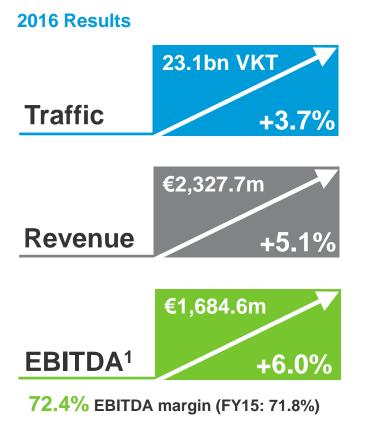


^{1.} Note the APRR network length of 2,323km includes ADELAC's 20km.

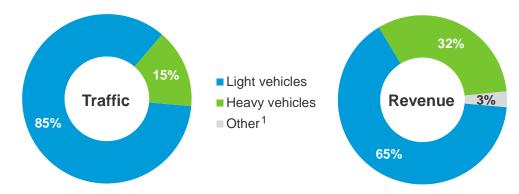
APRR holds a ~50% interest in ADELAC, with a MQA proportionate holding of 10.04%. In addition, MQA also holds 10.11% through MAF2, resulting in a total indirect interest of 20.15%.

APRR results

Strong operating performance, resulting from continued growth across light and heavy vehicle traffic supplemented by the annual February 2016 toll increases



2016 Traffic and Revenue by Vehicle Type



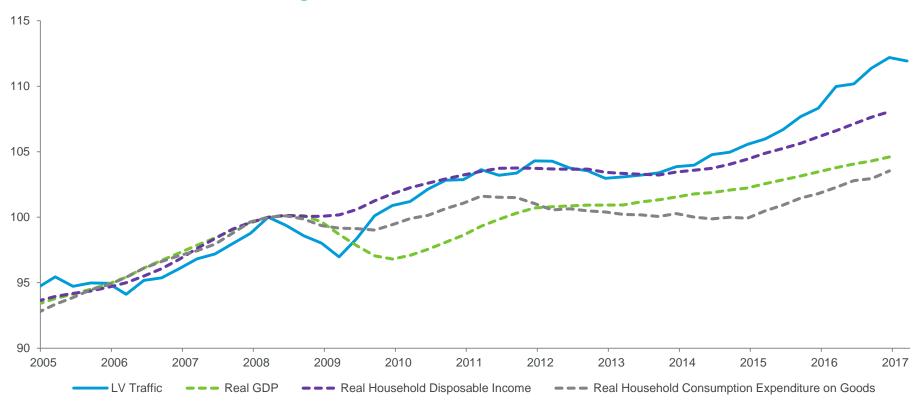
Results - 3 Months to 31 March 2017

	1Q17	1Q16	Change
Traffic (VKTm)	5,254	5,258	0.1%
Light Vehicles	4,342	4,388	(1.1%)
Heavy Vehicles	912	861	5.9%
Toll Revenue (€m)	536.9	525.8	2.1%

1. Results represent performance of APRR. On a consolidated APRR Group basis, 2016 EBITDA was €1,683.4m. The difference results from €1.1m of operating expenses at the Eiffarie/FE level. 2016 EBITDA includes commencement of annual infrastructure payment of ~€15.8m. EBITDA excluding this payment was €1,700.3m, representing an increase of 7.0% from pcp and EBITDA margin of 73.0%



Light vehicle traffic trending above growth in real household consumption and disposable income



Light Vehicles and Economic Indicators^{1,2}

- 1. Moving 12 month average; indexed to the 12 months to March 2008.
- 2. INSEE: April 2017.

Heavy vehicle traffic continues to be correlated to overall economic activity

Heavy Vehicles and Economic Indicators^{1,2} Rebased to June 2013 2012 2013 2014 2015 2016 2017 HV Traffic --- Imports HV Traffic --- Imports --- Manufacturing --- Investment by NFCs Manufacturing --- Investment by NFCs

2. INSEE: April 2017.



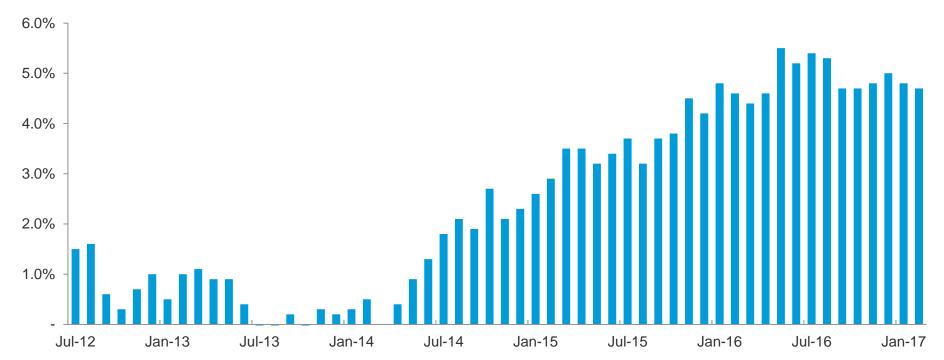


^{1.} Moving 12 month average; indexed to the 12 months to March 2008.



French lending environment

Continued lending growth to non-financial corporations supports investment and expansion of business activity by domestic firms



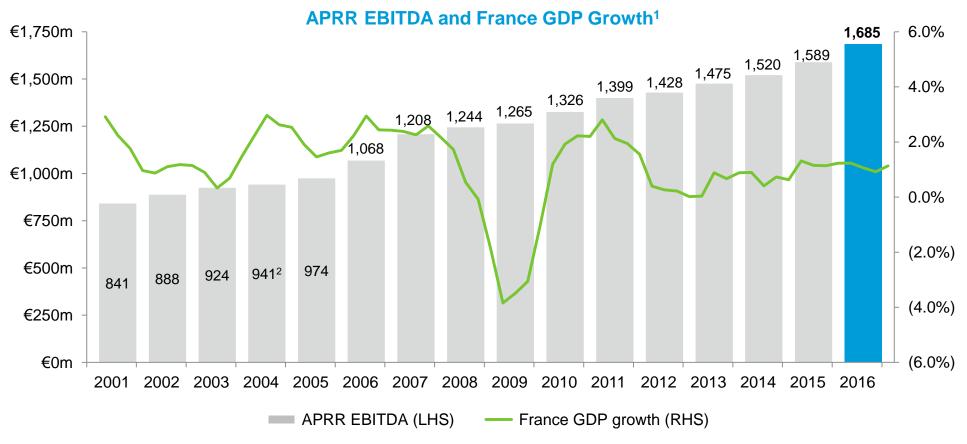
Loans to Non-Financial Corporations – Outstanding Amounts (Annual Growth Rate)¹

1. Source: Bank of France, April 2017. Annual growth rate calculated on a monthly basis.



APRR earnings stability

Resilient earnings demonstrated through economic cycles



1. INSEE (National Institute of Statistics and Economic Studies): December 2016; quarterly growth on pcp.

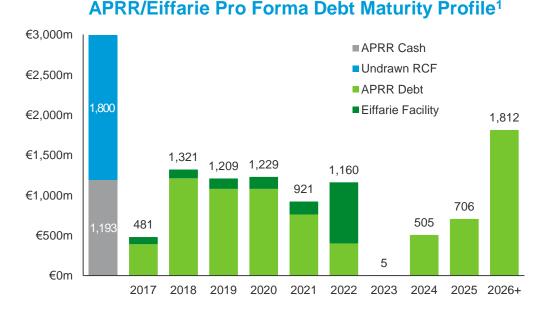
2. EBITDA from 2004 onwards prepared using IFRS.

APRR financing costs

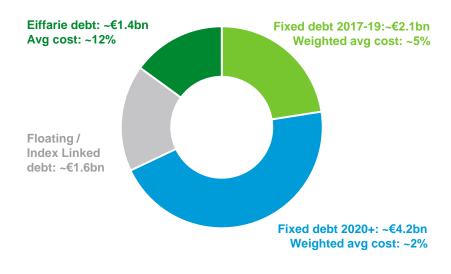


APRR net interest decreased €44m in 2016, representing 16% reduction from pcp

- APRR credit ratings updated by both Standard & Poor's (S&P) and Fitch during 2016:
 - S&P upgraded rating to A- (Stable Outlook) in November
 - Fitch revised rating to BBB+ (Positive Outlook) in October







- 1. As at 31 December 2016, adjusted to reflect the Euro Medium Term Note (EMTN) maturity in January 2017 (€1,000m fixed EMTN at 5.0%) and the EMTN issued in March 2017 (€100m index-linked EMTN with 0.34% coupon). Excludes short term debt, accrued interest and mark to market on swaps (€0.6bn) at APRR.
- 2. Eiffarie average cost of debt includes ~€3.2bn swaps which mature in June 2018.



APRR operations

Improving operations through active management in 2016

Harnessing Technology



- 97.5% of tolls collected via automated transactions during 2016
- 55.9% ETC¹ transactions in 2016, up 2% on pcp
- Over 2.2 million active Liber-t badges managed by APRR, up 13% on pcp

Environmental Investment



- Committed to invest €50 million in green transportation infrastructure in France
- First motorway concession operator in France to obtain ISO 14001 environmental certification

Customers and Employees



- Customer satisfaction ratings >95% covering traffic information, safety, road maintenance, cleanliness and quality of rest and service areas
- Named 'Best Employer 2017' in France within the transport sector by business magazine 'Capital'

1. Electronic toll collection.

Photos: APRR/De SERRES Léonard, AREA/CHABERT Xavier, APRR/ROBIN Nicolas.

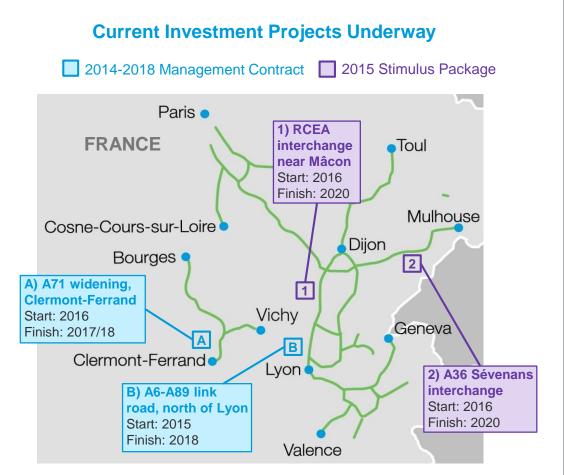


Continued focus on growing and improving the existing network



APRR current investments

- Ongoing investment via Stimulus Package (€720m), 2014-2018 Management Contract (€500m) and 2017 In-Principle Agreement (€222m¹)
- Capital expenditure guidance (real as at Dec 2016):
 - 2017-2020: average ~€380m p.a. (includes Management Contract and Stimulus Package)
 - 2021-2035: average ~€180m p.a.



1. Approximately €24m to be contributed by local authorities. The in-principle agreement remains subject to regulatory review and final contract.

APRR commitment to network investment

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Ongoing commitment to French infrastructure development

Motorway Investment Plan

January 2017 in-principle agreement¹

- €800m investment plan across French motorway network
- Accelerates development of the network, improving service and safety levels and prioritising environmental integration and sustainability
- Highlights ongoing commitment to motorway infrastructure improvements enhancing user experience

APRR / AREA motorway investment

- €222m investment
- Partly financed by local authorities²

Supplemental toll increases (2019-21)

- **APRR:** 0.287% p.a.
- **AREA:** 0.413% p.a.

Safety and Service

- Improvement of 42 rest areas
- Installation of flood protection
 measures
- Creation of **parking spaces** dedicated to carpooling

Improved Traffic Flows

- Interchange creation and redevelopment:
 - **A46:** Quincieux
 - A43/A41: Chambéry
 - A41: Annecy Nord
 - A6: Chalon-Champforgeuil
 - **A39:** Genlis

Environmental Protection

- Development of 19 wildlife crossings
- **Restoration** of streams and wetlands
- Water treatment
- Development of hydraulic continuity

- 1. The in-principle agreement remains subject to regulatory review and final contract.
- 2. Approximately €24m to be contributed by local authorities.

APRR / AREA projects

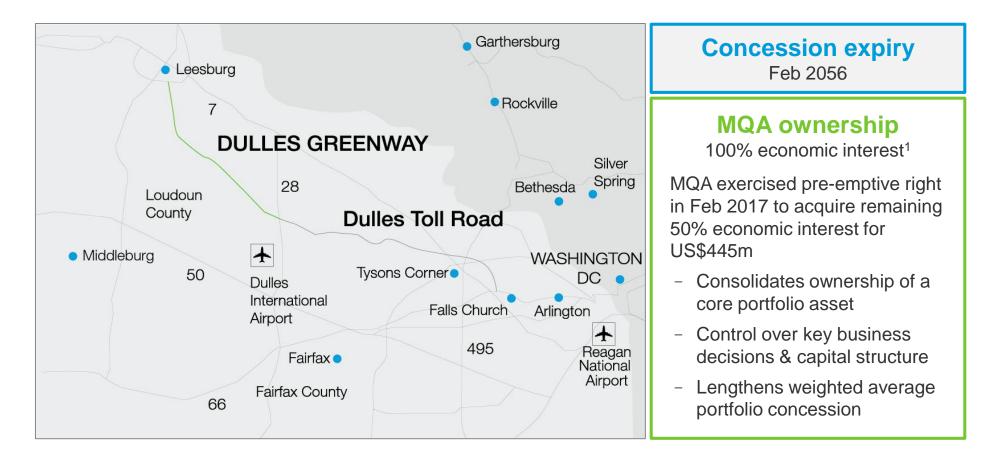


Dulles Greenway



Dulles Greenway is a 22km toll road in Loudoun County, northern Virginia

Dulles Greenway overview

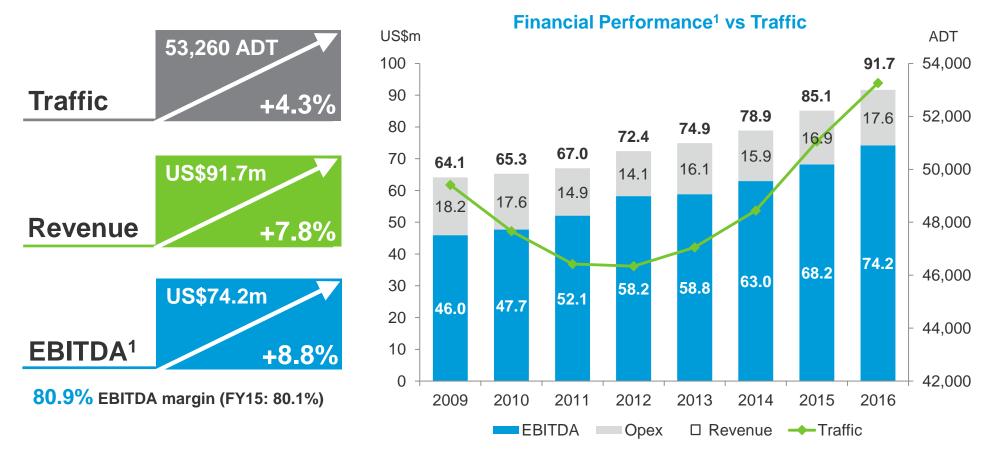


^{1.} Estimated economic interest as at 31 December 2016 was 50%. In February 2017, MQA exercised its pre-emptive right to acquire the remaining 50% economic interest; financial close expected 1H17, subject to customary conditions precedent.



Dulles Greenway 2016 results

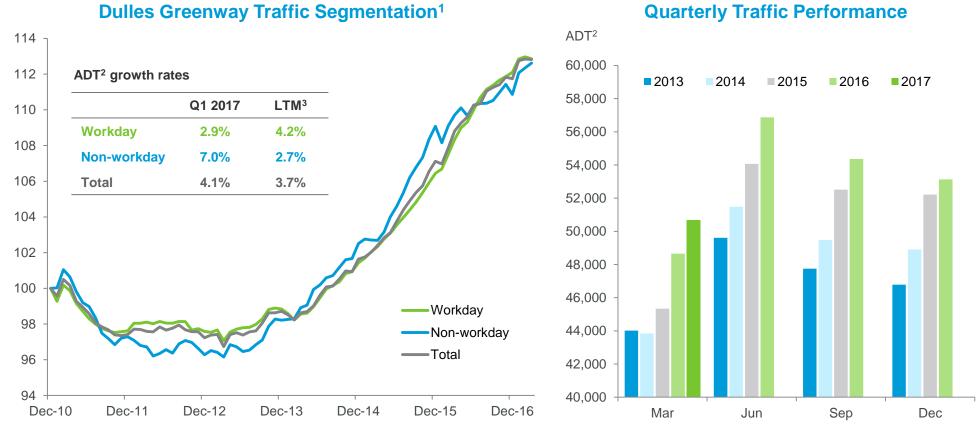
Strong traffic performance underpinned by continued corridor population growth and development



1. EBITDA adjusted to exclude Project Improvement Expenses. Following a US accounting standard amendment (Topic 853) in 2015, certain capex items 'Project Improvement Expenses' are required to be classified as operating expenses. Including Project Improvement Expenses, 2016 EBITDA was US\$70.2m, up 6.0% from US\$66.2m in 2015.

Dulles Greenway traffic

3.7% average daily traffic growth over the last 12 months, with workday traffic growth outpacing non-workday growth, indicative of increased commuter usage and continued corridor growth



^{1.} Moving 12 month average, indexed to the 12 months to December 2010.

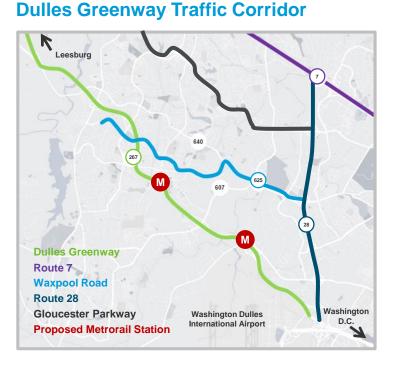
2. Average Daily Traffic.

3. Last 12 months to 31 March 2017.

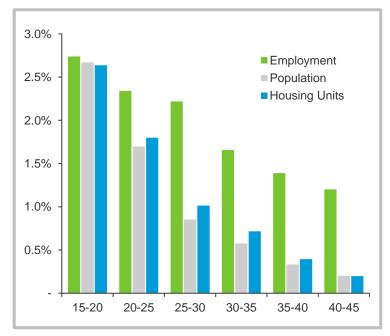
Dulles Greenway corridor development



- Dulles Greenway operates as part of the broader transportation network within the greater Washington region
- Corridor network continues to develop, including the recent Gloucester Parkway extension (Aug 16) and current construction of the Dulles Corridor Metrorail Project
- Ongoing network evolution and regional growth will continue to shape traffic patterns across key routes



Loudoun County Annual Growth¹



1. Source: Department of Community Planning Services Metropolitan Washington Council of Governments: Round 9.0 Cooperative forecasting (November 2016).



Dulles Greenway operations

Commitment to enhancing operations and service



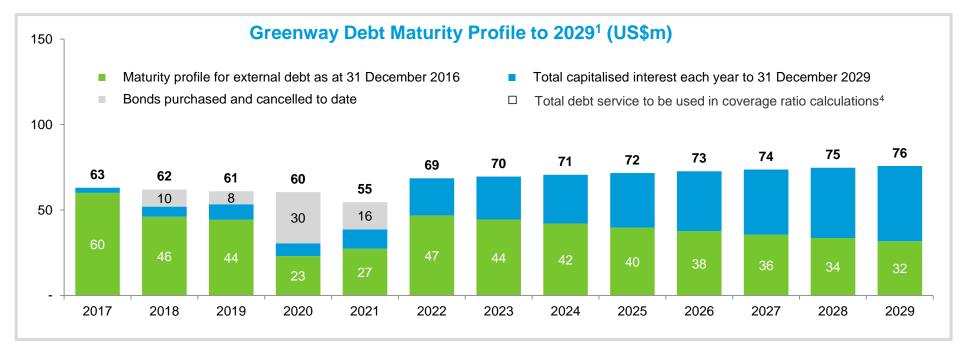
1. EBITDA adjusted to exclude Project Improvement Expenses. Following a US accounting standard amendment (Topic 853) in 2015, certain capex items 'Project Improvement Expenses' are required to be classified as operating expenses. Including Project Improvement Expenses, 2016 EBITDA margin was 76.5%. 2. Distributions can only be released from TRIP II upon meeting two coverage ratio tests under its senior debt indentures: Minimum Coverage Ratio (1-year) (MCR) and Additional Coverage Ratio (3-year) (ACR), both tested annually on 31 December. At 31 December 2016, TRIP II passed the ACR test. However, given TRIP II did not pass the ACR test at 31 December 2015, distributions remain in lock-up through to at least December 2018.

Dulles Greenway debt profile



Fixed-rate debt profile at TRIP II; amortisation locked in until 2056 with no refinancing requirements

- Existing debt profile of five senior debt tranches with a balance of US\$1,028.5 million¹
- Bonds rated BBB- by S&P, Ba1 by Moody's and BB+ by Fitch; insured by NPFGC², rated AA- by S&P, and A3 by Moody's
- Positive cash flow generating, potential to commence cash distributions from December 2018³



1. As at 31 December 2016. Debt maturity profile displayed only to 2029. 2. National Public Finance Guarantee Corporation (NPFGC), formerly named MBIA. Changes to the debt rating of NPFGC do not affect the cost of TRIP II debt. 3. Subject to ongoing performance hurdles. Distributions can only be released from TRIP II upon meeting two coverage ratio tests under its senior debt indentures: Minimum Coverage Ratio (1-year) (MCR) and Additional Coverage Ratio (3-year) (ACR). At 31 December 2016, TRIP II passed the ACR test. However, given TRIP II did not pass the ACR test at 31 December 2015, distributions remain in lock-up through to at least December 2018. 4. Refer to the Management Information Report for further details on calculations.



Summary

Continued focus on growing distributions and portfolio value

Active asset management		Disciplined capital management		
Financial performance	Continual investment	Investment opportunities	Distribution growth	
 Growth in traffic, revenue and EBITDA across all portfolio assets during 2016¹ €2.5bn of debt issued by APRR & ADELAC in 2016 at favourable pricing 	 Retained asset level cash reinvested via capex and debt reduction €222m investment through in-principle agreement with French State in 2017² 	 Investing in accretive, complementary growth opportunities Acquisition of remaining 50% economic interest in Greenway³ Increased indirect interest in ADELAC in France to 20.15% 	 18.0cps distribution paid in 2016 (+12.5%) 20.0cps distribution guidance for 2017⁴ 13.2 16.0 18.0 10.0 10.0 10.0 10.0 2013 2014 2015 2016 2017 	

Improving total securityholder returns

1. 2016 portfolio performance as disclosed in the Management Information Report, compared to pcp. Excludes ADELAC. 2. Approximately €24m to be financed by local authorities. The in-principle agreement remains subject to regulatory review and final contract. 3. In February 2017, MQA exercised its pre-emptive right to acquire the remaining 50% economic interest; financial close expected 1H17, subject to subject to customary conditions precedent. 4. Guidance provided as at 23 February 2017. Subject to asset performance, foreign exchange movements and future events.







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